## Bruce Kushnick New Networks Institute



### **New Report Coming:**

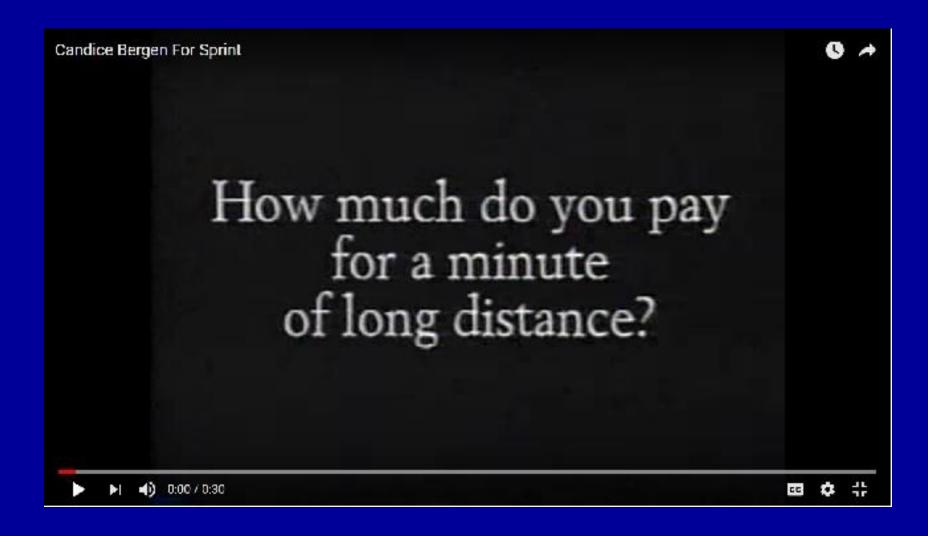
## Communications Breakdown in America: While You Were Asleep...

- Service Quality,
- Consumer Experience
- FCC and State Legal & Regulatory Actions

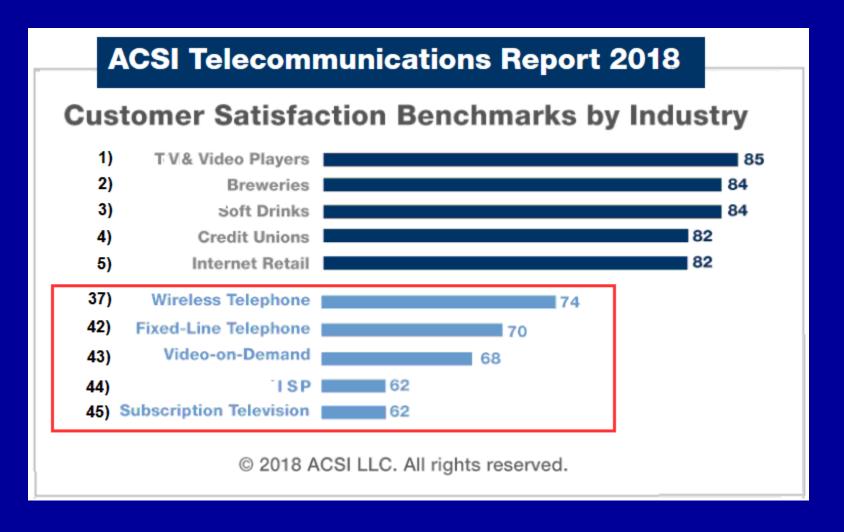
## Returning the "Public Utility"

- No One Knows there Are State Telecommunications Utilities.
- The FCC Is Out of Control: Never Acknowledges there are State utilities left, or the state-based financial and broadband commitments.
- We are at the Tipping Point of the End Game. It Is Time Fix the Consumer Experience for the Next Generation - Now.

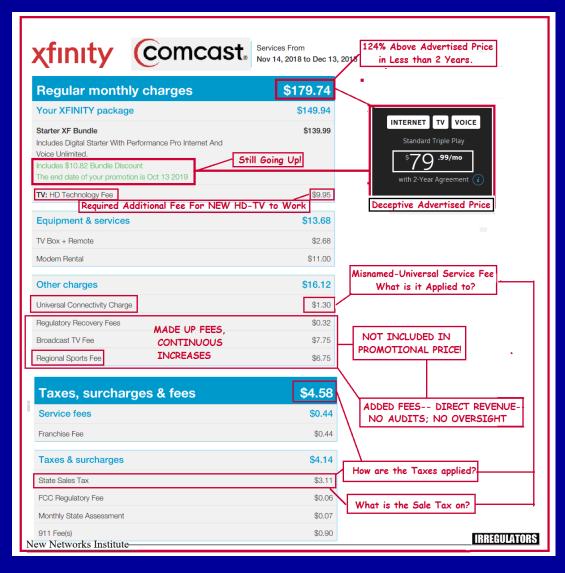
### Consumers Are Clueless.



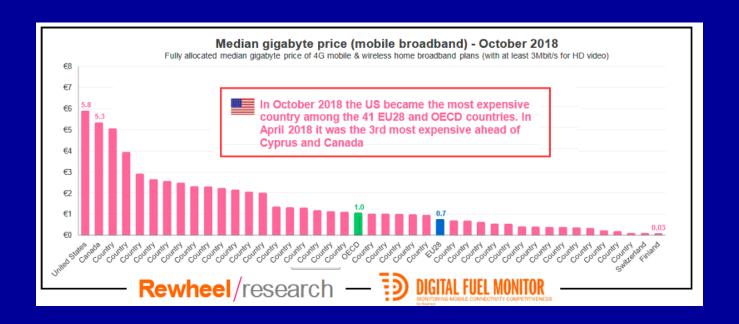
# Getting Worse. Today: Consumers are Not Happy.



## Comcast Triple Play, NJ 2018



# Wireless: Cost Per Gig Highest in the World



### Wireless Unlimited Con.



**Above Unlimited** 

**Beyond Unlimited** 

**Go Unlimited** 

The new Verizon Plan Unlimited

7. What happens once I've used the 20 GB limit for Mobile Hotspot? Can I buy a Data Boost with Above Unlimited?

On each line with Above Unlimited, you get a 20 GB allowance of data at 4G LTE speeds for Mobile Hotspot each bill cycle. Once you've used the 20 GB of 4G LTE data, your Mobile Hotspot data speed for that line will be reduced to up to 600 Kbps speeds for the rest of the bill cycle.

You can purchase a 5 GB Data Boost on a line for \$35 to extend 4G LTE speeds for Mobile Hotspot. You can buy up to 20 Data Boosts per line per bill cycle.

#### **Details of Charges**

#### Services & Equipment

Services Verizon Freedom Essentials 60.99 2/13 - 1/12 PGO8F

(includes \$17.95 or long distance)

#### **Additional Tax Details**

Taxes, Fees and Other Charges

Total Due by January 8

#### Voice

Federal Excise Tax	.21
NY State and Local Sales Tax	6.43
911 Surcharge	1.00
NY Universal Service Fund	.17
NY State and Local Tax Surcharges	.20
NY State and Local Tax Surcharges	.56
Federal Universal Service Fee	3.07
Federal Subscriber Line Charge	6.50
NY State and Local Tax Surcharges	1.19
NY State and Local Tax Surcharges	1.69
Federal Universal Service Fee	1.22
Federal Universal Service Fee	.34
NY State Gross Revenue Tax Surcharge	.06
MCTD Gross Revenue Tax Surcharge	.01
VLD Carrier Cost Recovery Charge	1.25
VLD Long Distance Administrative Charge	.74
Total Taxes, Fees & Other Charges	\$24.64

\$85.63

## Verizon NY Basic & Non-Basic: Shell Game: Out of the "Intra-state" Accounting into "Inter-"State"

0.00
9.99 75.64
85.63

## Verizon NY 2017 Annual Report

COMPANY CODE:

**TELEPHONE CORPORATIONS** 

ANNUAL REPORT

OF

VERIZON NEW YORK INC.

Exact legal name of reporting telephone corporation (If name was changed during year, show also the previous name and date change)

140 WEST STREET

NEW YORK, N.Y. 10007

(Address of principal business office at end of year)

FOR THE

YEAR ENDED DECEMBER 31, 2017

TO THE

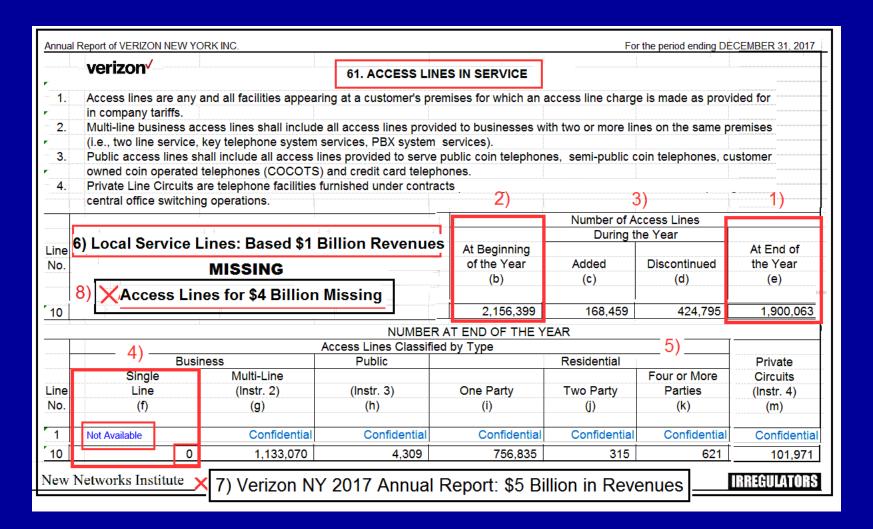
STATE OF NEW YORK

PUBLIC SERVICE COMMISSION

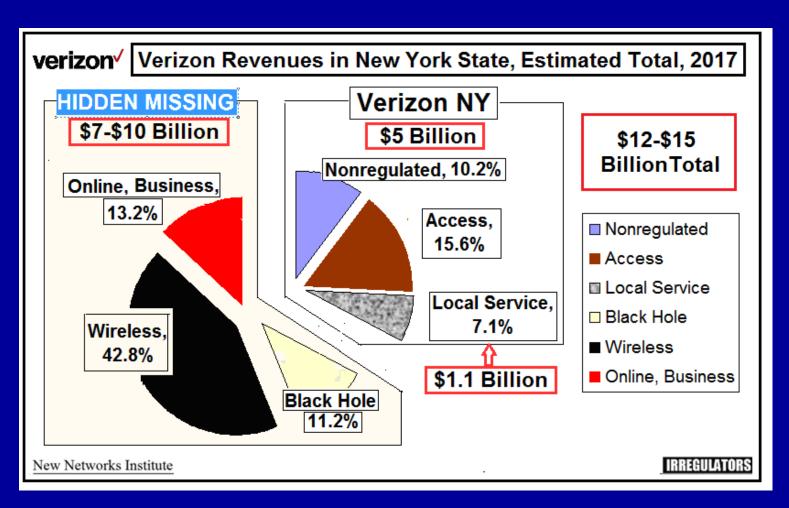
# FCC Cost Accounting Zombie Rules: Verizon NY Cross Subsidies

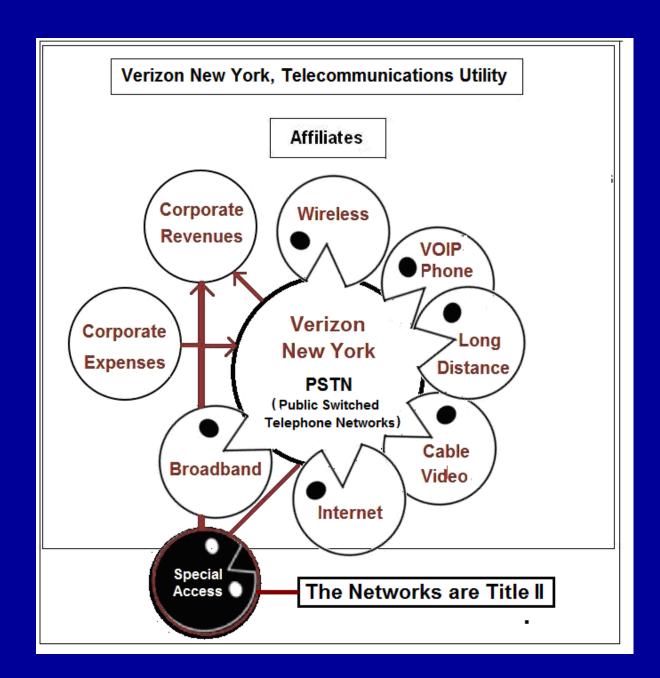
Verizon  Verizon NY Revenues and Major Expenses by Category, 2017 (Excerpt)					
	Total	5) Nonregulated	Local Service	Access	
Total Operating Revenues 1	\$ 4,986,070,423	\$1,546,034,819	2) \$ 1,077,961,833	4) \$ 2,362,073,771	
Operating Expenses					
Construction & Maintenance	\$ 2,884,216,108	\$1,122,471,378	<b>3)</b> \$1,165,566,908	9) \$596,177,822	
Marketing	\$321,094,164	\$ 51,658,380	\$172,875,774	96,560,010	
Customer Operations Services	\$322,848,684	\$ 24,393,957	\$218,383,636	\$80,071,091	
Corporate Operations	\$2,917,904,192	\$ 297,290,586	<b>6)</b> \$1,768,187,616	\$852,425,990	
Depreciation & Amortization	\$1,034,501,863	\$ 50,047,572	\$650,204,998	\$334,249,293	
Total Operating Expenses	\$7,578,159,192	\$1,545,861,873	\$4,022,050,865	\$2,010,246,453	
Net Operating Revenues	\$(2,592,088,769)	\$172,946	7) \$(2,944,089,032)	\$351,827,317	
New Networks Institute		8)		IRREGULATORS	

## \$4 Billion in Revenues: "0" Lines

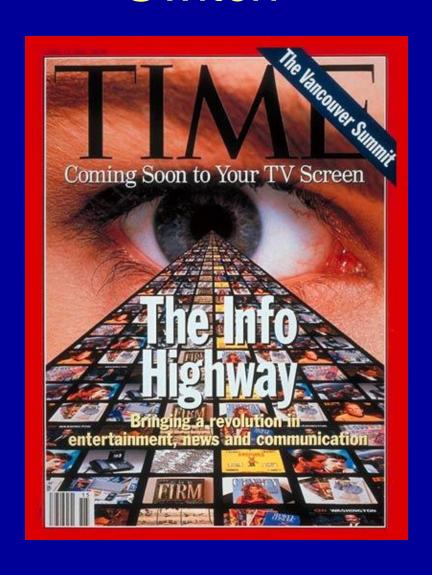


## Verizon in NY: Revenue \$12-15 Billion?





# 5G CON: Another Telco Bait & Switch



## Verizon NY Settlement, 2018

- Consultant for the Investigation, March, 2017
- "There are strong indications that Verizon New York, and its parent Verizon Communications, engage in practices which misallocate expenses and revenues to the detriment of the regulated New York operations. I recommend the Commission direct Verizon to submit detailed information on these interaffiliate transactions and allocations, and that, in a separate proceeding, the PSC examine Verizon's cost allocation methodologies."

### FCC is Out of Control



REMOVE ALL RIGHTS, OBLIGATIONS, PROTECTIONS & PREEMPT CITY &\* STATE LAWS, ON ALL SERVICES



MANIPULATE FINANCIAL ACCOUNTING
MANIPULATE ACCESS LINE ACCOUNTING
CREATE A FAKE HISTORY OF BROADBAND
TAKEOVER THE FCC
"PATSIES" WHO CLAIM THEY AREN'T SHILLS

TAKE OVER STATE LEGISLATURES
CREATE "MODEL LEGISLATION"
NEVER TELL THE TRUTH
MAKE UP SPEEDS, PRICING, BENEFITS
USE FOUNDATION GRANTS AS "BRIBES"
MERGE INSTEAD OF COMPETE

REMOVE STATE & CITY RIGHTS
GET RID OF ACCOUNTING RULES
NO INVESTIGATIONS OF "ZOMBIE RULES"
DENY THERE IS A UTILITY
LIE ABOUT 5G TO REMOVE REGULATIONS
CONTINUALLY RAISE RATES

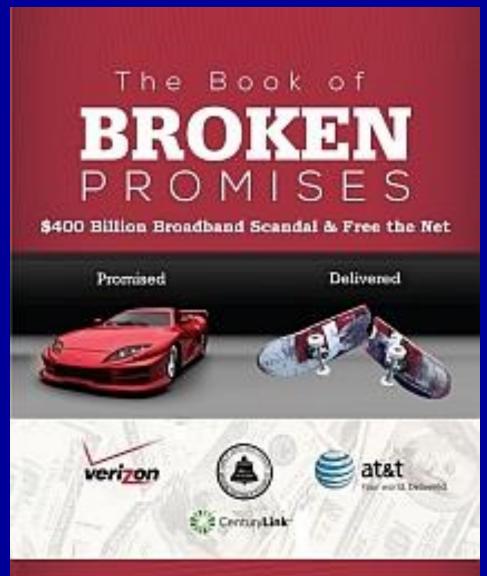
IRREGULATORS

New Networks Institute

## "Public", "Service" & "Utility".

### NARUC President Nick Wagner of Iowa

- "NARUC is the national association representing the State Public Service Commissioners who regulate essential utility services in your State. NARUC members are responsible for assuring reliable utility service at fair, just, and reasonable rates."
- The IRREGULATORS believe we are at the tipping point of the end game. The State Commissions need to take pro-active steps to make sure that this tips toward the public, with the states in control.



**Bruce Kushnick** 



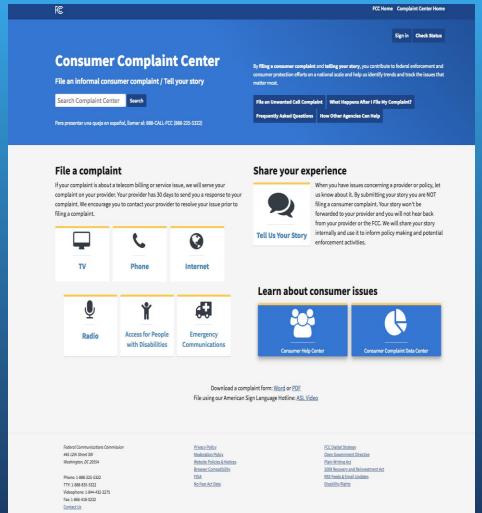
# Telecom Service Quality & the Customer Experience

NARUC Winter Policy Summit February 10, 2019

Micah Caldwell
Consumer & Governmental Affairs Bureau



### Consumer Complaint Center - Overview

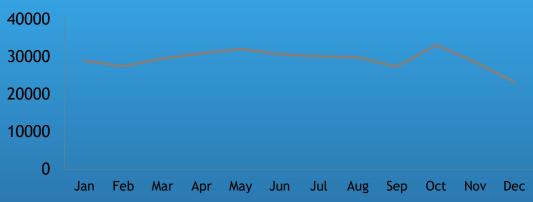


- Established Four Years Ago
- Streamlined Forms Include Four Main Categories
- Greater Interaction with Consumers
- Faster Review and Processing for Agents and Providers
- Increased Transparency



### Complaint Volume and Types





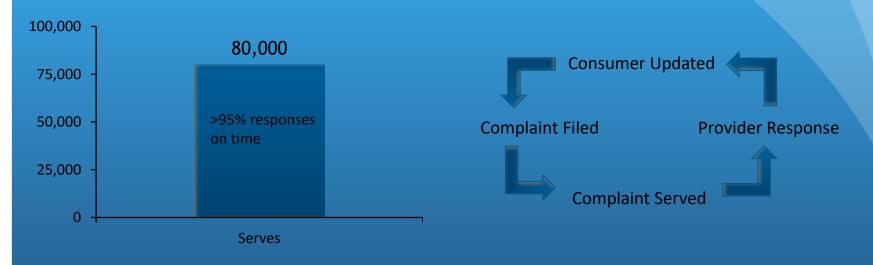






### Complaints Served on Providers

Total Complaints Served - 2018



- Over 1,500 Providers in the CCC
- Complaints Served Within a Couple of Days
- Providers Receive Real-time Serve Information
- Providers Have Up to 30 Days to Respond
- Rebuttal Process

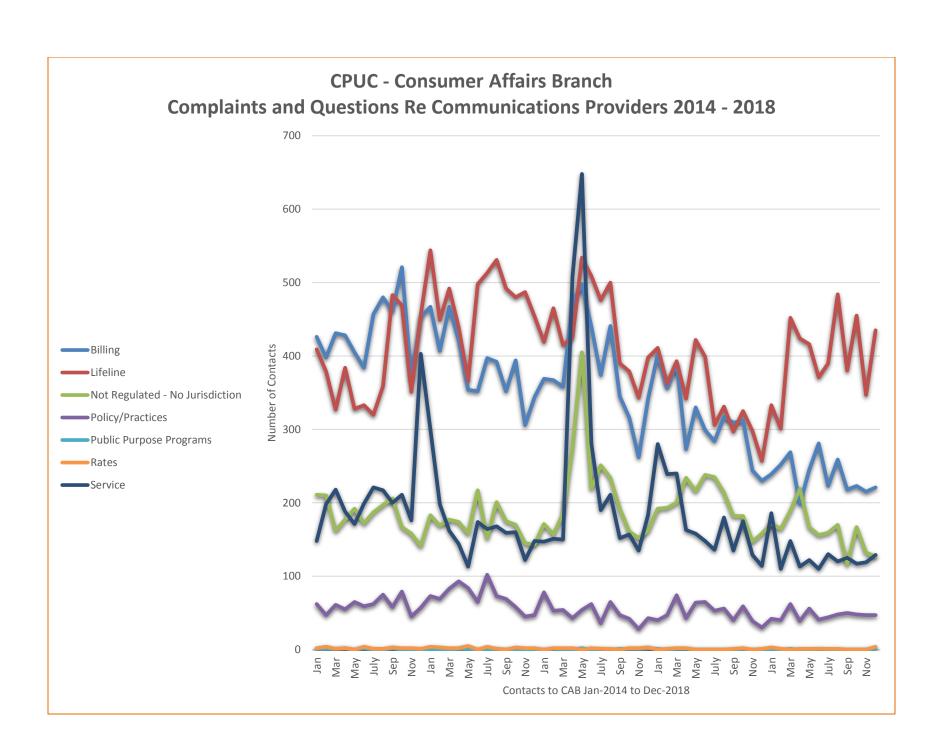


### Feedback from Consumers

"I have received my provider's response to my complaint...
[The customer service representative] was very prompt and accommodating in replying to my complaint. We have been in touch by telephone and have reached a resolution to my complaint. I appreciate his concern and the manner in which he helped me. Likewise, I appreciate the efforts of the FCC."

"[My provider] has finally arrived and hooked up Internet and phone so everything is fine at this point. Thank you for your service because it actually got someone to check on the problem and call me."

"Thank you FCC for all your assistance in expediting this process for me. I couldn't have done it w/o your help!!"



## A Dynamic Communications Marketplace in Transition: USTelecom Industry Metrics and Trends

**Mike Saperstein** 

**Vice President, Law and Policy** 

msaperstein@ustelecom.org

202-326-7225

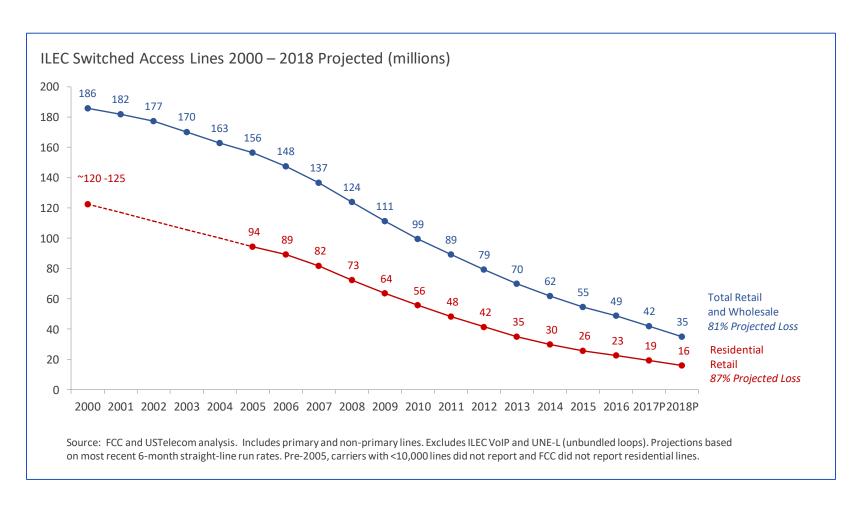
Data Analysis Provided by Patrick Brogan, VP Industry Analysis, USTelecom



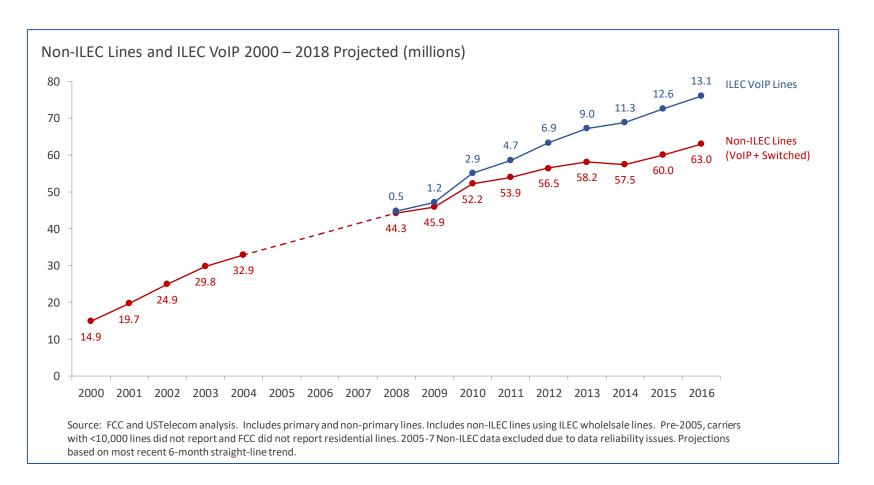
THE BROADBAND ASSOCIATION

## The Transition from Legacy Voice Networks to Mobile and Internet Communications

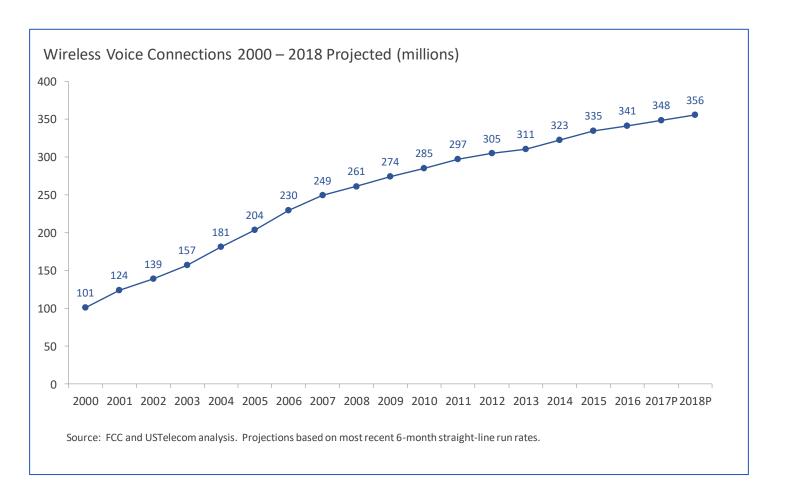
## Dramatic Decline in Traditional Wired Voice Connections Continues



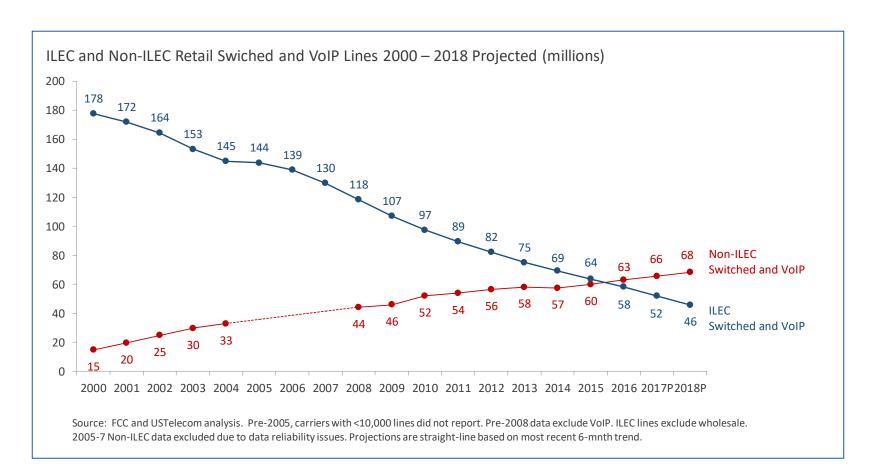
### Wired Voice Alternatives Are Growing



### Wireless Voice Connections Are Growing Rapidly

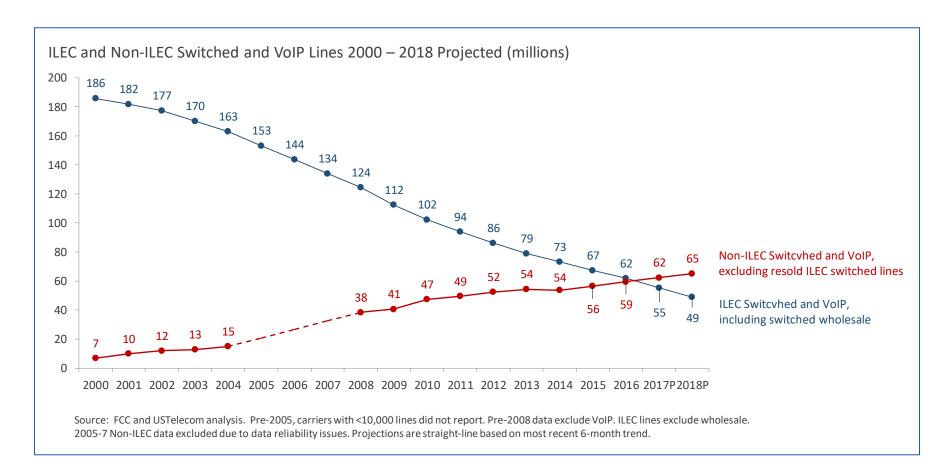


## Non-ILECs Have a Greater Share of Wired Voice Lines Than ILECs

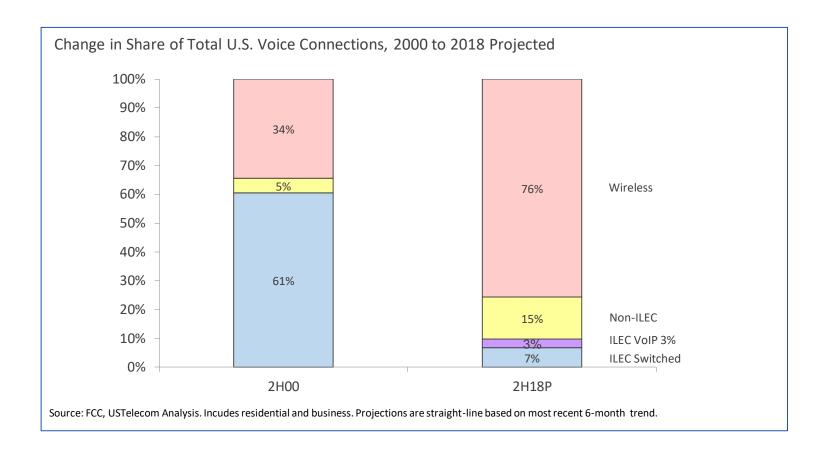




### Non-ILECs Have Also Surpassed ILECs in Wired Voice Even When Considering Wholesale Lines



## There Are Three Times as Many Wireless as Wired Voice Connections in the U.S.



#### Households Have Shifted to Wireless and IP Voice



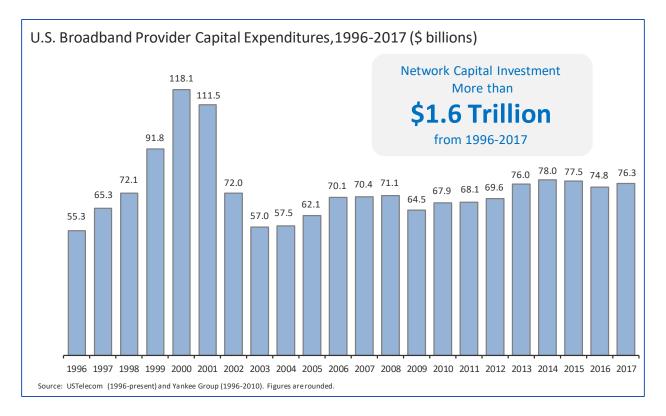


2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017P 2018P

Sources: FCC, CDC, Census, USTelecom Analysis (2008-15P); and FCC, CDC, NCTA, Financial Reports, USTelecom Analysis (2003-7); projections based on six-month run rates.

## Broadband Investment, Deployment and Adoption

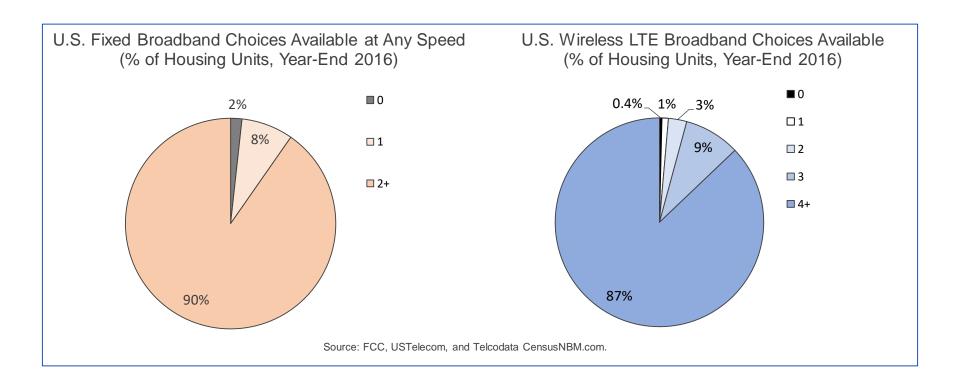
## Competing Broadband Providers Have Invested More Than \$1.6 Trillion in Capital since 1996



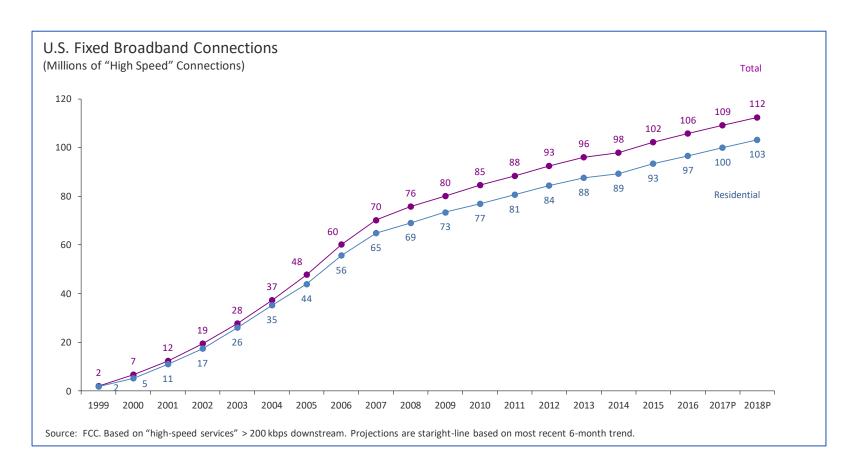
Data includes wireline, wireless, and cable providers.

Revised October 18, 2018

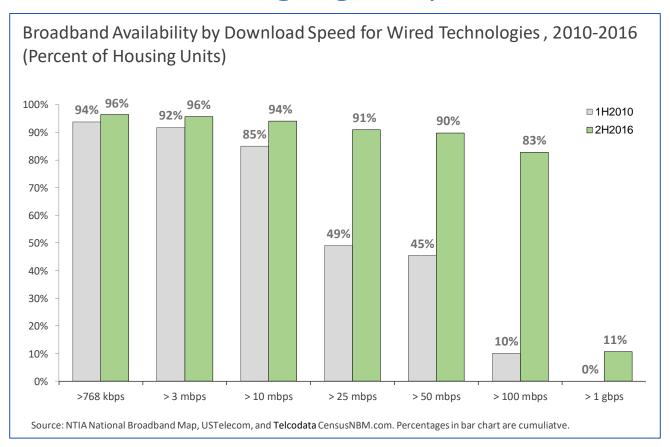
### Broadband Investment by Competitive Providers Has Brought Near-Nationwide Deployment



## Investment Has Enabled Widespread and Ongoing Broadband Adoption



## Providers Are Deploying Networks Capable of Providing Higher Speeds



Fourth generation mobile broadband was available to less than 1% of Americans in 2010 and 99.6% of Americans in 2016 Speeds are in excess of 10 mbps, in some cases approaching 20 mbps (opensignal.com)

## Broadband Has Been a Competitive Industry from Its Inception

