

Supplier Diversity:

Building an Inclusive Ecosystem
with
Fireside Chat: The JPI Group

*National Association of Regulatory Utility Commissioners
(NARUC)*

Winter Policy Summit

Washington, D.C.

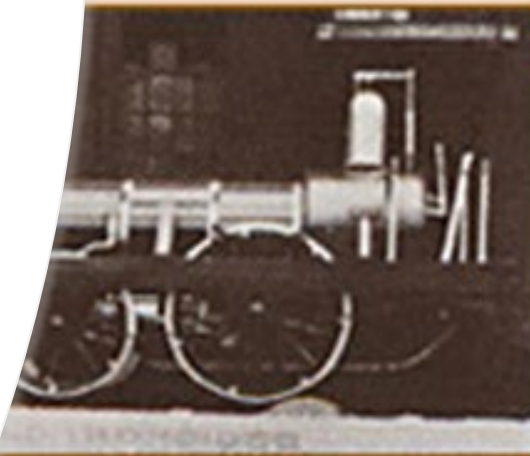
February 25th, 2024

1:30pm – 2:30pm

Room: Potomac 3

PGW History

- Established in 1836
- 5th Largest Municipally-owned Gas Utility in the US
- 1,600 Employees
- Headquartered in Philadelphia, PA
- Service over 500,000 commercial, industrial, and residential customers.



Supplier Diversity Case Study: PGW's Supplier Diversity Program

- Executive Commitment
- Set Clear Goals and Objectives
- Diversifying Procurement Practices
 - Procurement Sourcing Efforts
 - Procurement Methods
 - Procurement Thresholds
- Robust Metrics and Reporting
 - Assess Your Data
 - SMART Goal Alignment and Establish KPI's
 - Measure Progress and Performance
- Community Engagement
 - Build Strategic Partnerships
 - Strategic Sourcing Initiatives
- Best Practices
 - Systems Used
 - Tier I and II Programs
- Communication
- Training and Awareness



Measuring Success: Continuous Improvement & Future Trends

- Assess Spend Categories
- KPI's and Performance Metrics to assess program progress
- Program Compliance
- Continuous Improvement
 - Overcoming Challenges
 - Audit your Program
 - Train to Improve
 - Expand Cross-Functional engagement Internally
 - Forecasting and Coaching
- What's Next - Future Trends
 - Build Pipelines: Tier II and Tier III diverse suppliers
 - B-U-A: Business Unit Accountability
 - Data-Driven Accountability – Tracking metrics at the business level.
 - Scale Supplier Diversity Across all teams – Who's your Champion!
 - Supplier Development Program



Roadmap: Best Practices for Building an Inclusive Supplier Diversity Ecosystem

Be Intentional
&
Resilient

Don't forget to
celebrate the
WINS!





Moderator: Dr. Erica Patterson, PGW



Paul Douglas, CEO, The JPI Group



Keely Hughes, Director, The JPI Group

Fireside Chat

