Rural Broadband Deployment—Comcast as a Partner

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<table>
<thead>
<tr>
<th>State</th>
<th>Grant Amount</th>
<th>Homes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MA</td>
<td>$10M</td>
<td>3149</td>
</tr>
<tr>
<td>MD</td>
<td>$112k</td>
<td>68</td>
</tr>
<tr>
<td>VA</td>
<td>$4.3M</td>
<td>7882</td>
</tr>
<tr>
<td>VT</td>
<td>$867k</td>
<td>277</td>
</tr>
</tbody>
</table>
Aspects That Promote Wide Participation in Broadband Grant Programs

• Target unserved areas for best use of scarce funds;

• Technology neutral (and not limited to ETCs)

• Competitive bidding to reach the largest number of locations at the highest possible speed

• Flexibility in protecting taxpayer dollars (performance bonds, line of credit)

• Reasonable match requirement – “alters the economics”

• Reasonable construction timetable, with make-ready provisions
Expanding broadband in western Massachusetts

Partnering with the Massachusetts Broadband Institute

- Broadband Extension Program for Partially Served Cable Towns
- Last Mile Program for Unserved Towns
- Flexible Grant Program for Unserved Towns

$3.2M
1,000 homes connected

$800K
375 homes connected

$4M
1,300 homes connected
Expanding Broadband in Virginia

Partnering with Department of Housing and Community Development (DHCD) and Tobacco Region Revitalization Commission (TRRC)

• The Virginia Telecommunication Initiative (VATI) through the DHCD
• The Last Mile Broadband Program through the TRRC

$3.5M
7,000 homes connected

$800K
300 homes connected