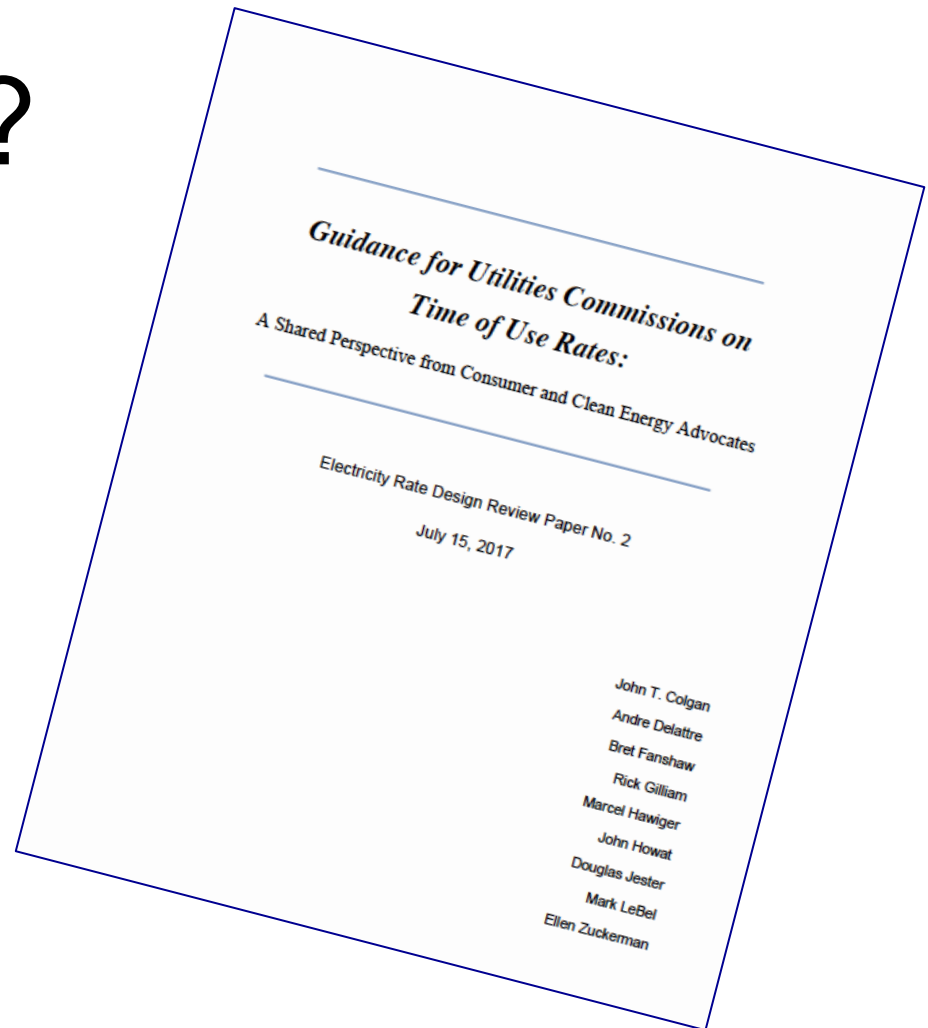


Committee on Energy Resources and the Environment

Time for TOU?

A Paper by

- John T. Colgan, Illinois
- Andre Delattre, Illinois
- Bret Fanshaw, Arizona
- Rick Gilliam, Colorado
- Marcel Hawiger, California
- John Howat, Massachusetts
- Douglas Jester, Michigan
- Mark Lebel, Massachusetts
- Ellen Zuckerman, Arizona



Considering TOU rates

1

Define goals
up front

2

Evaluate all
alternatives

Will load profile
change?

Will that affect
system cost
drivers and
customer cost
allocation?

3

Understandable
+ actionable

4

Advance
education +
technology
to respond

Commission Objectives

- Economic Efficiency
- Rate Reduction
- Consumer Protection
- Emissions Reduction
- Distributed Energy Resources (DER) Deployment
- Financially Viable Utility

Alternatives to Achieving Goals

Non-TVR Alternatives

- Volumetric variants, e.g. tiered rates
- Utility direct control load programs
- Performance-based incentives to encourage goals
- Increased efficiency spending

Time-varying Alternatives

- Classic time of use
- Peak-time rebates
- Critical peak pricing
- Technology enablers for Time-varying rates

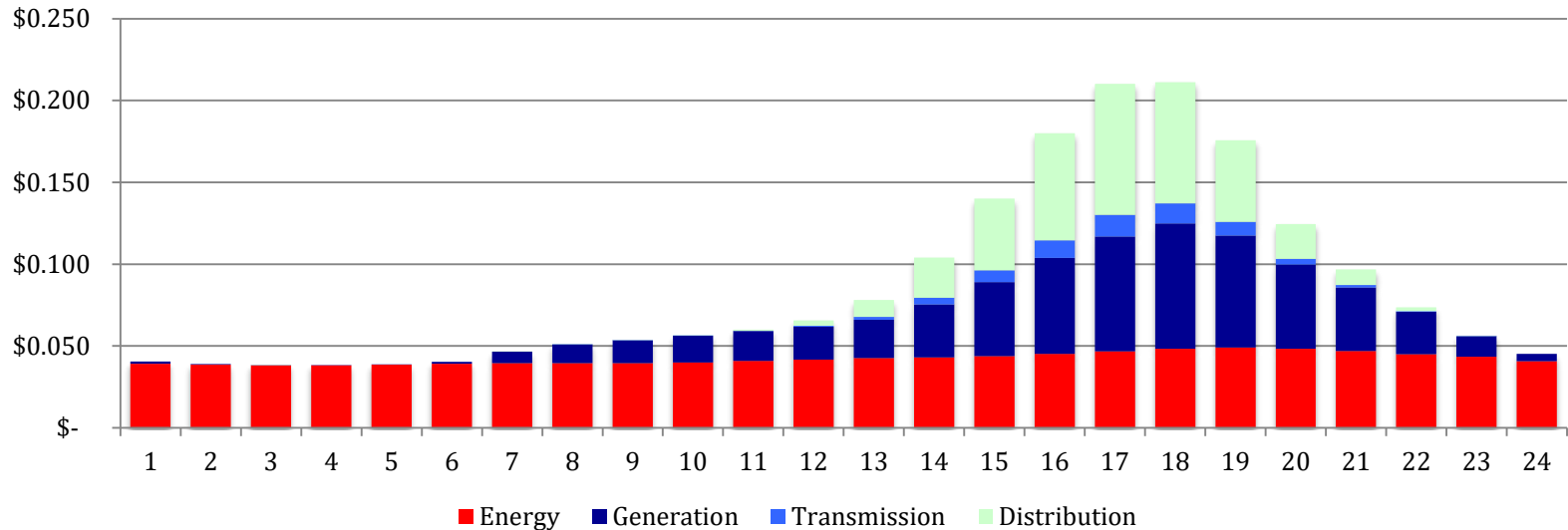
Price Signal: Understandable and Actionable?

- » Concept of “rush hour pricing” generally understood
- » Two elements needed to allow customer action:
 - > Price for each time period
 - > Timing of each time period
- » No significant penalties for occasional transgressions

Consumer Protections:

- » Offer TOU as optional rate, targeting early adopters or specific loads (e.g. EVs).
- » If default, ensure easy access to rate information and opt-out.
- » Offer shadow billing and rate comparisons.
- » Exclude vulnerable groups from default.
- » Expand LMI efficiency programs, and include cost-effective energy management equipment.

SPPC Marginal Costs: Annual Average by Hour

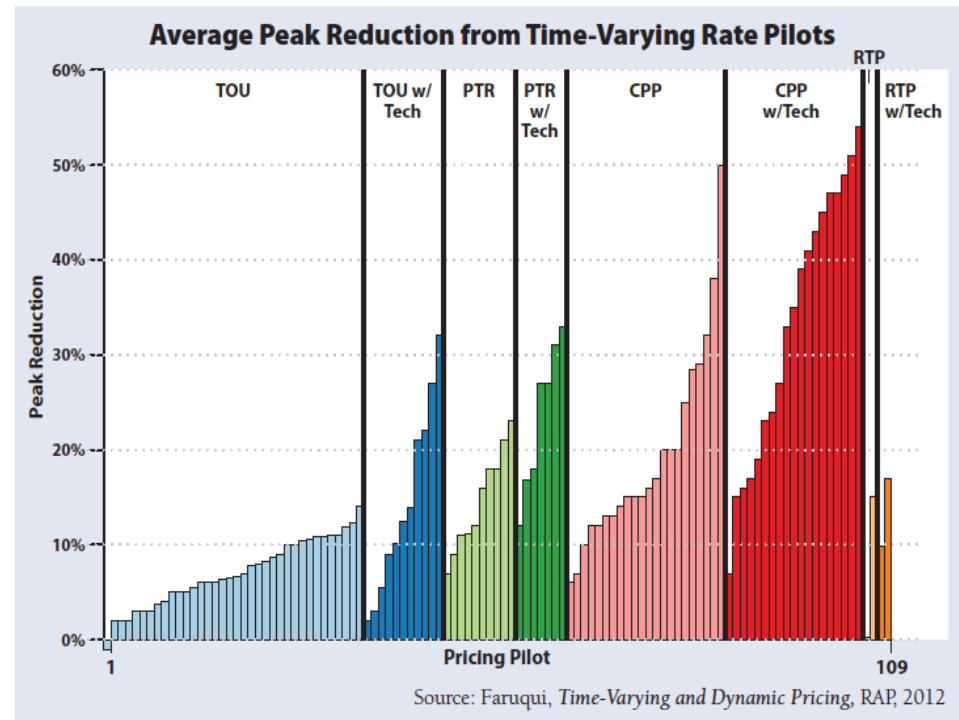


Cost Causation

- » Hourly costs vary throughout the day, week and year
- » Reducing loads during high cost periods should reduce overall costs.

What Does Success Mean?

- Rates that reflect cost causation, are actionable, and minimize volatility
- Responding to TOU price signal yields
 - Flattened load curve, i.e. higher load factor
 - Better asset utilization
- Reduced capital spending over time
=> lower rates
- Emissions reductions
- Barriers to customer-driven DER removed



Thank You!

Ellen Zuckerman
Douglas Jester
Marcel Hawiger
Rick Gilliam

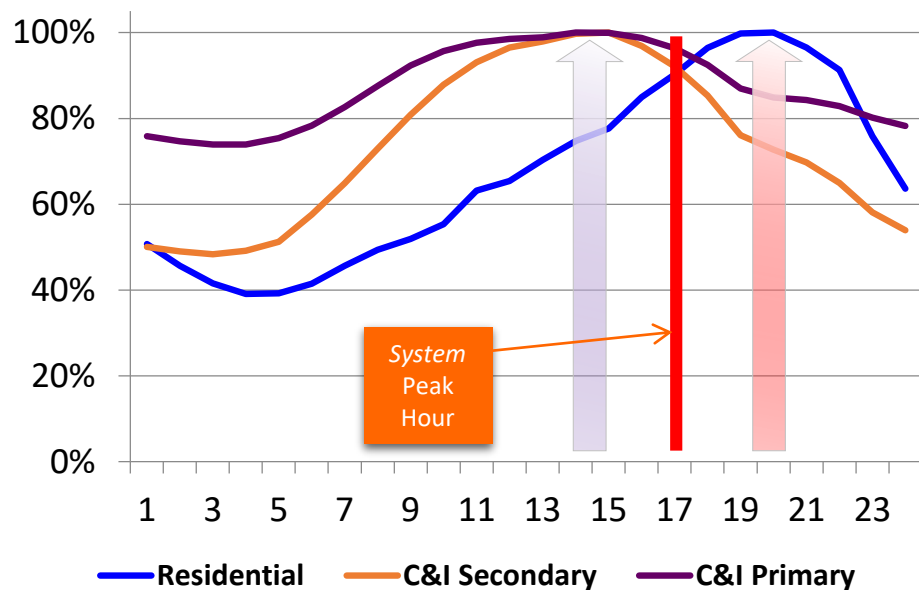
Appendix: Load profiles

[Only if needed]

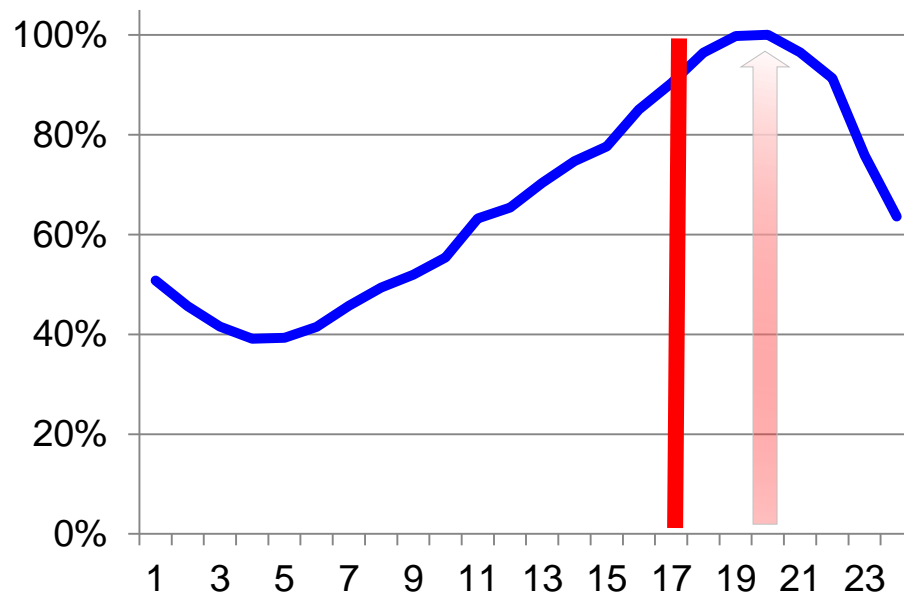
Load Profile Example

Use caution when drawing conclusions about average, typical and actual load curves.

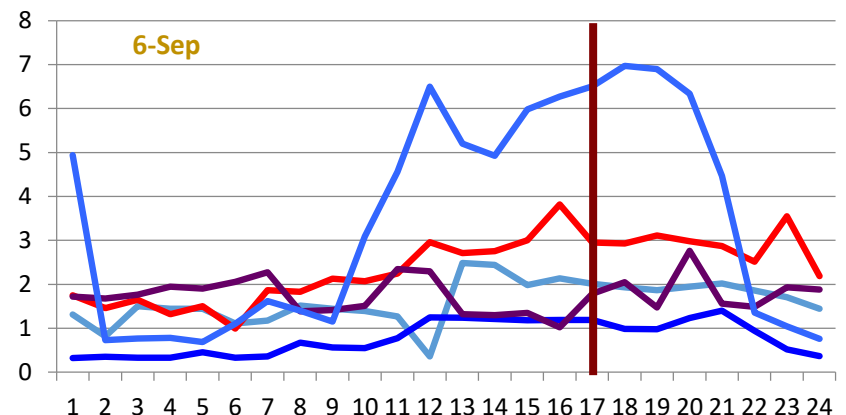
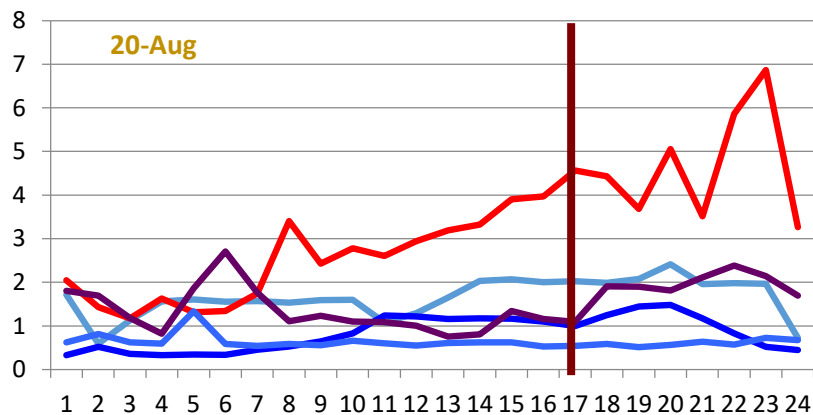
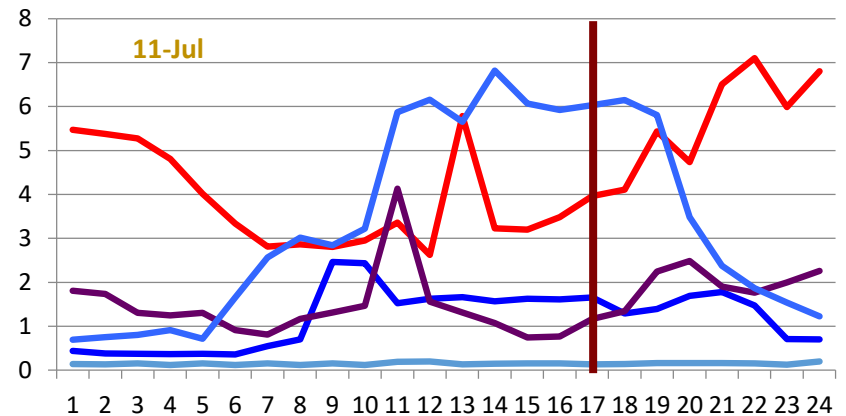
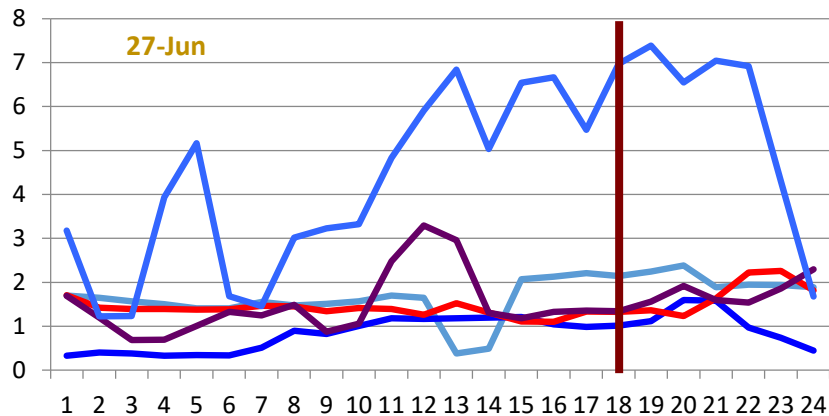
Xcel CO Class Load Curves
Average of Four Summer Peak Days



Residential Load Curve



Hourly individual Residential Loads: Jun-Sep 2013



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Selected Results from 2016 TOU Opt-In Pilot:

- SCE, PG&E and SDG&E put about 40,000 residential customers on a pilot TOU rate. About 17,000 control customers on standard inclining block rate
- Customers received \$200 participation payment to mitigate self-selection bias.
- Each of the utilities tested 3 rates, with TOU period of around 4-9 pm
- Tested for 3 months in summer of 2016



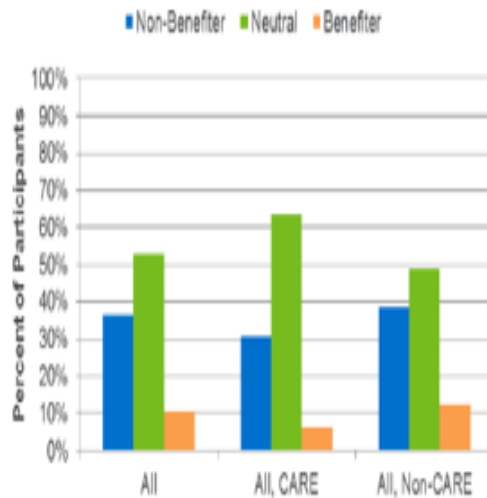
PG&E 2016 Pilot TOU Rates:

Rate	Peak Period Time	Price		Notes
		<u>On-Peak</u>	<u>Off-Peak</u>	
1	4-9 pm	42	32	
2	6-9 pm	44	30	Partial peak period 4-6 pm
3	4-9 pm	57	29	

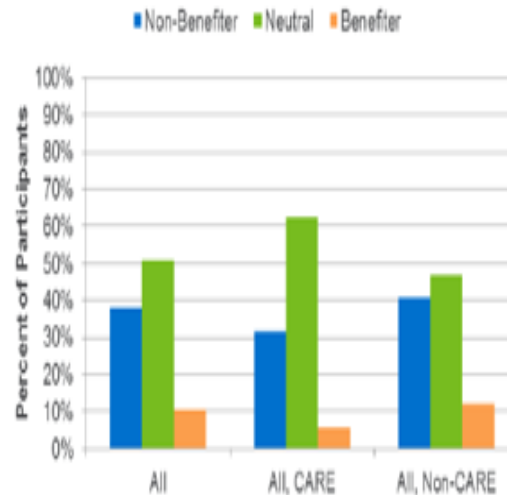
The rates do not include a baseline credit of 11.7 cents/kwh for each kwh below the baseline amount.

PG&E: Less than 10% of Customers Gain by Shifting from from IBR to TOU

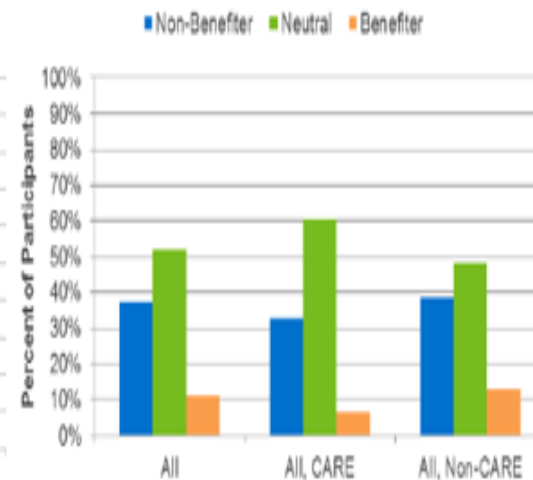
Annual, Rate 1



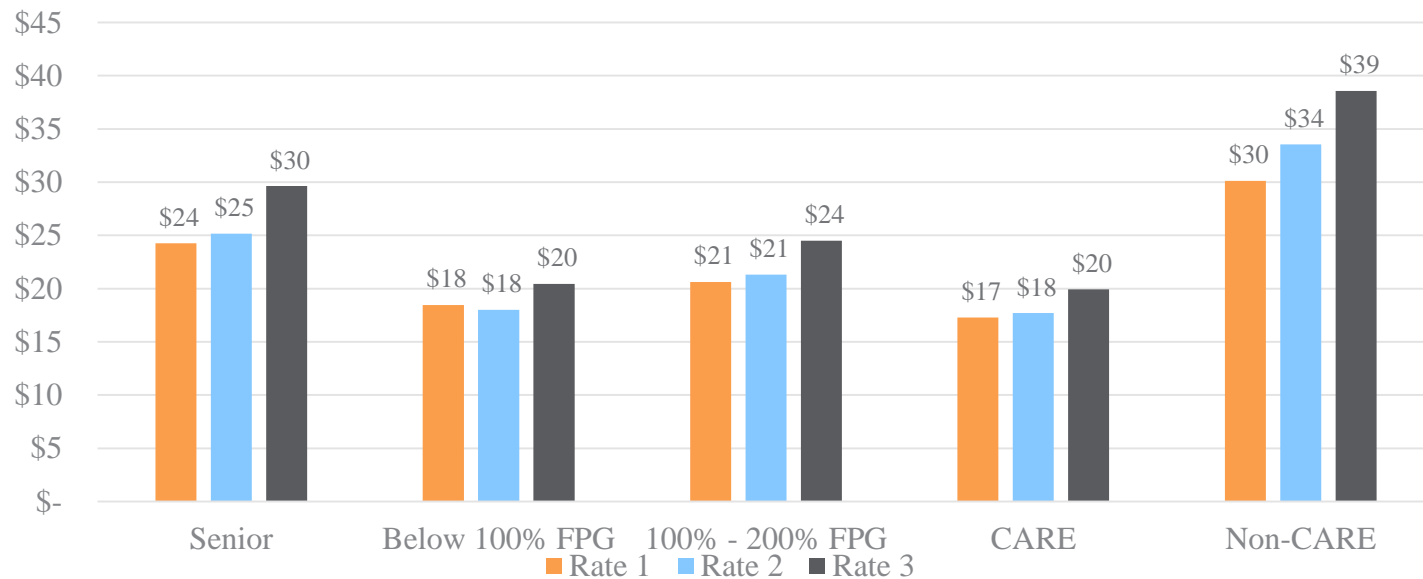
Annual, Rate 2



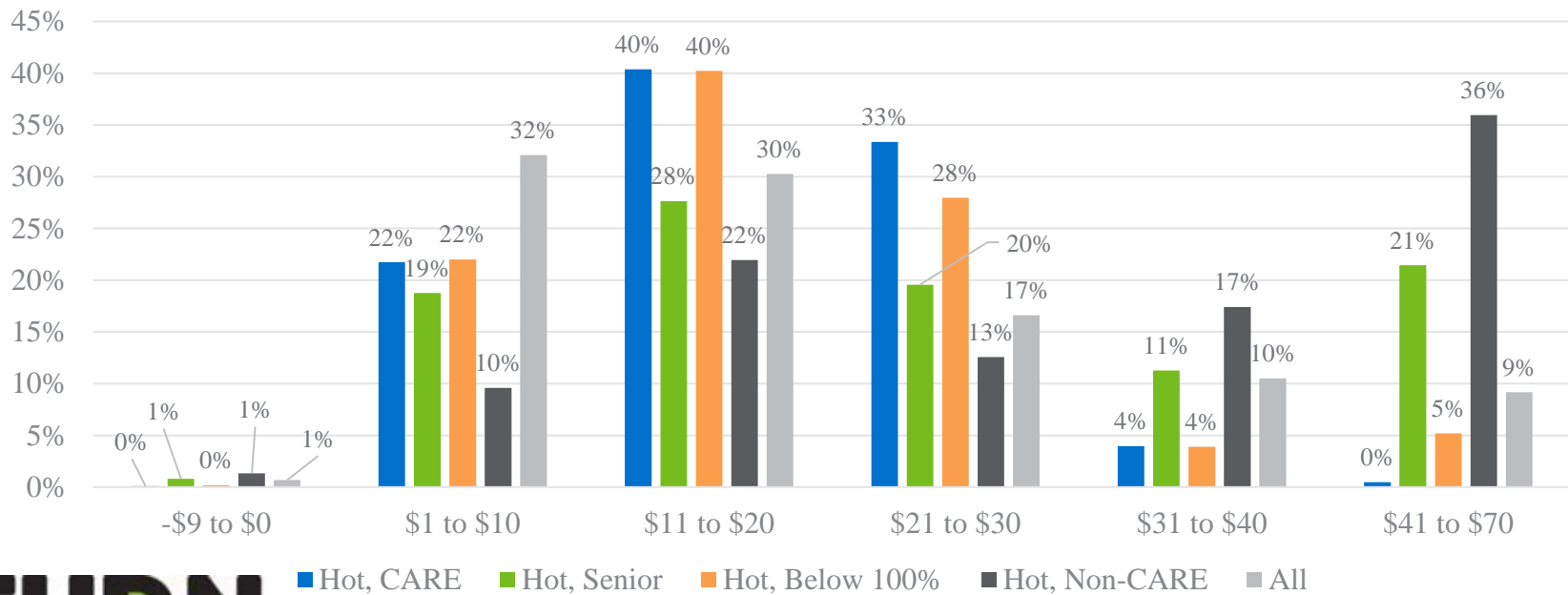
Annual, Rate 3



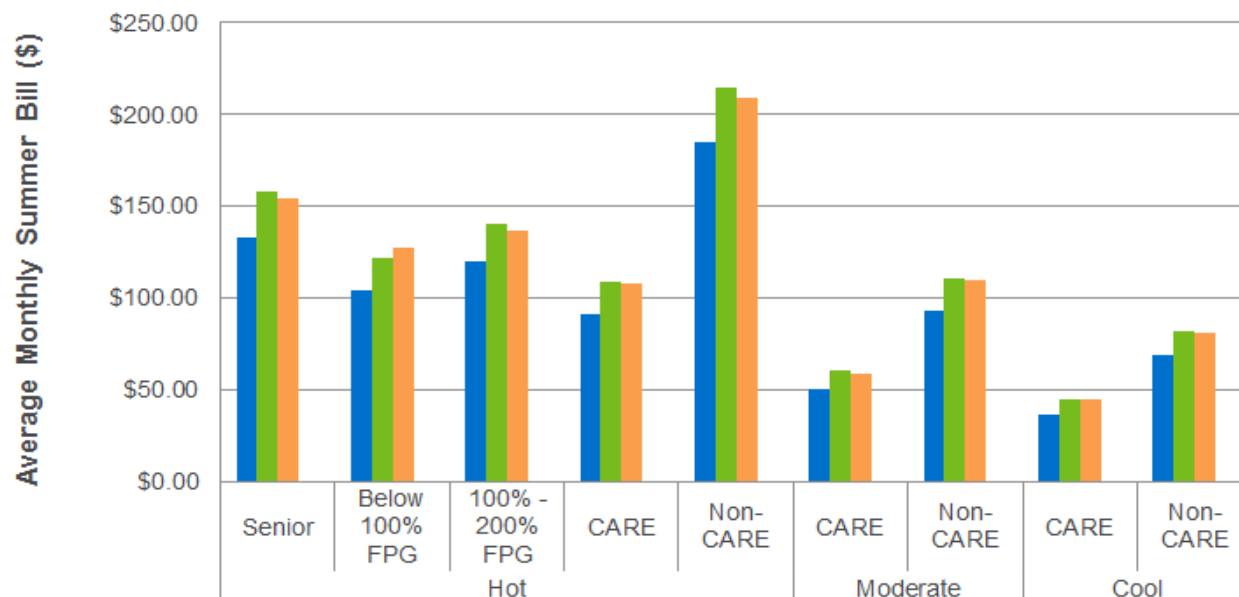
PG&E: Summer TOU Bill Impacts (Structural) in Hot Climate Zones Vary from \$17 to \$39 per Month



PG&E: Distribution of Summer TOU Bill Impacts



PG&E: Impact of Load Shifting on Summer Bills Minimal



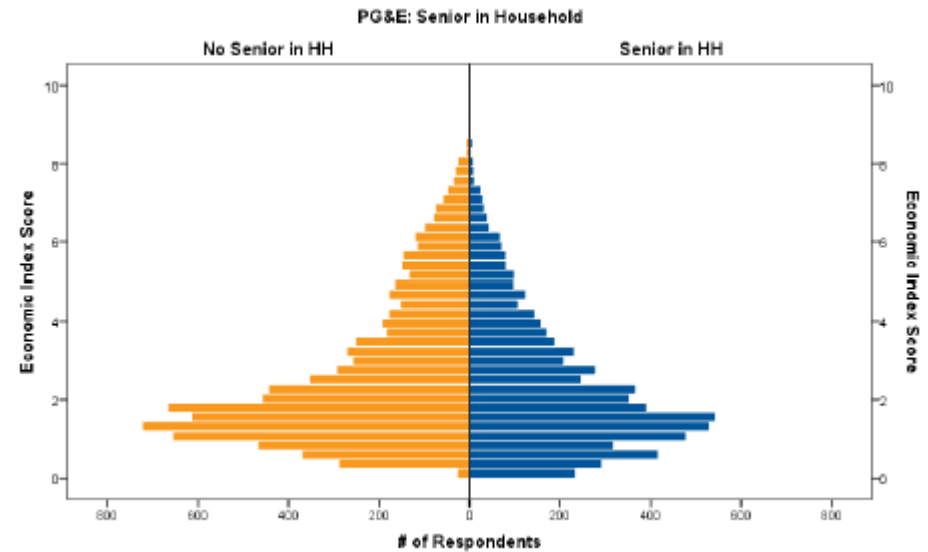
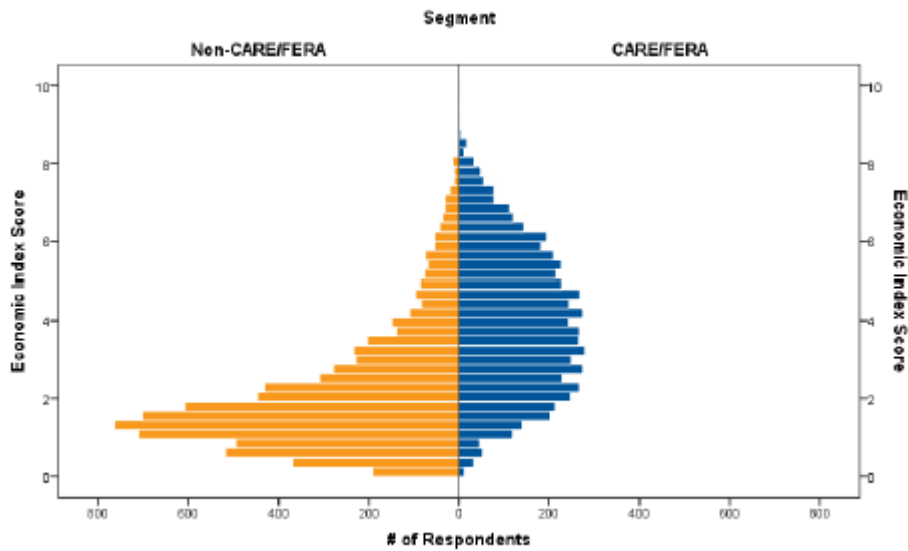
No Change in Behavior or Tariff	\$133.23	\$103.69	\$119.80	\$91.16	\$184.43	\$50.39	\$93.25	\$35.92	\$68.99
No Change in Behavior, Change in Tariff	\$157.49	\$122.15	\$140.42	\$108.46	\$214.55	\$60.82	\$110.46	\$44.66	\$81.80
With Change in Behavior and Tariff	\$153.94	\$127.48	\$136.32	\$107.67	\$208.68	\$58.67	\$109.91	\$44.96	\$81.26
% of structural loss mitigated by change in behavior	14.7%*	-28.8%*	19.9%*	4.6%	19.5%*	20.7%*	3.2%	-3.5%	4.2%

* Indicates statistically significant result

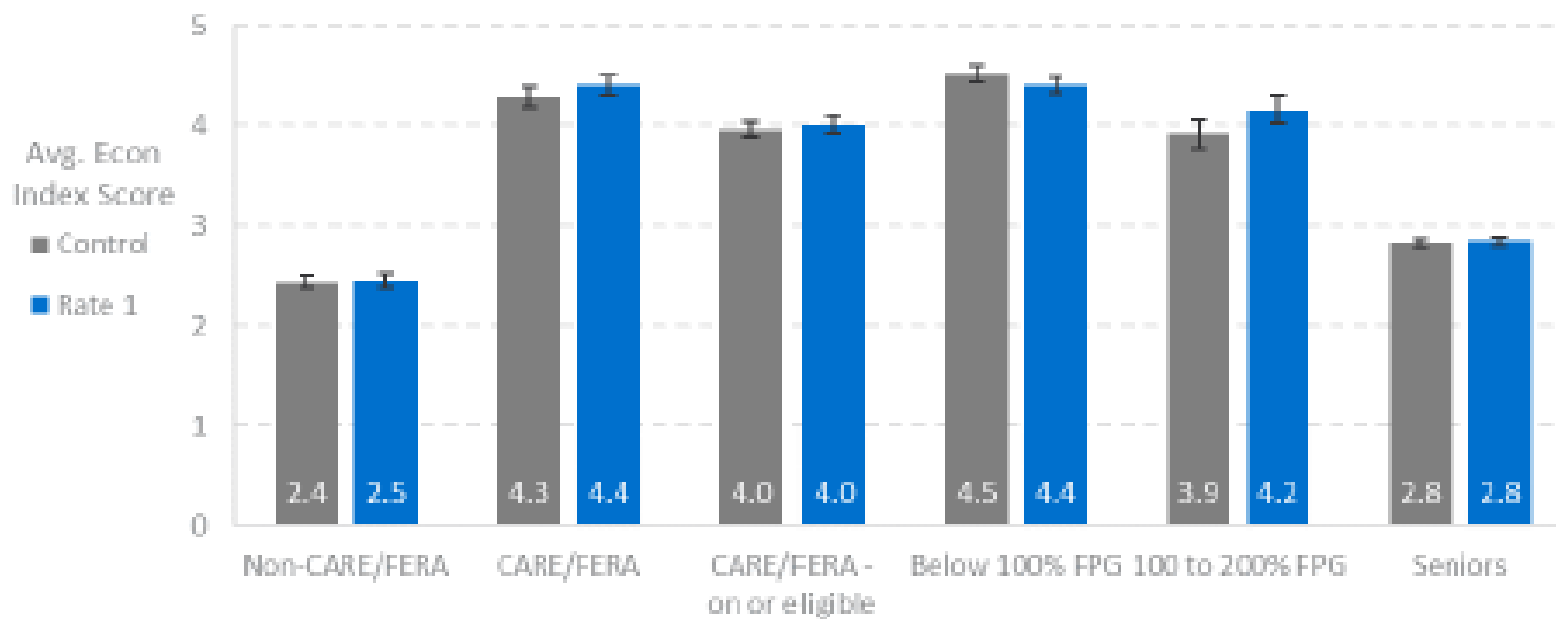
PG&E: Low Income Customers Reduce Peak Load Much Less Than Other Customers, but Seniors Similar to Others

	Percentage of Peak Load Reduction			
Rate/	All Customers	non-CARE Hot Climate	CARE Hot Climate	CARE Hot/ Non-CARE Hot
PG&E 1	5.8	8.7	3.2	37%
PG&E 2	6.1	9	2.8	31%
PG&E 3	5.5	9.5	1.9	20%

SURVEY RESULTS: Low Income Customers Have Greater Economic Insecurity, but Seniors Do Not



SURVEY RESULTS: No Difference Between Treatment (TOU) And Control (IBR) Groups



CPUC Decision 17-09-036



- Order PG&E, SCE and SDG&E not to include CARE (Low Income) customers in hot climate zones from the 2017 default TOU pilot
- Will revisit whether to exclude those customers from default TOU to be implemented in 2019
- No exception for seniors

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