

# **Staff Electricity Subcommittee**

# **Advancing Electrification:** How to Ensure it is Efficient and Beneficial

***Moderator:*** Michael Marchand, Arkansas Staff

***Panelists:*** Arshad Mansoor, EPRI  
and  
Ken Colburn, RAP

# Efficient Electrification

*What is the Opportunity?*

**2018 NARUC Winter Policy Summit**  
February 11–14, 2018



**Dr. Arshad Mansoor**  
Senior Vice President  
EPRI



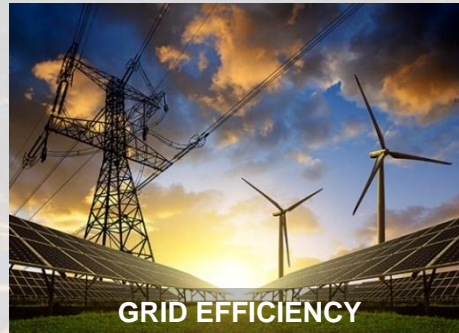


# The Integrated Energy Network – Efficient Electrification

Using Cleaner  
Energy Through  
Efficiency and  
Electrification

Producing  
Cleaner  
Energy

Integrating  
Energy  
Resources



**Efficient Electrification is a Key Enabler for the Integrated Energy Network**



# Winter Olympics 2018

Clean Air...  
Clear Choice



# Paper Mill – Infrared Drying



**Clean Air...  
Less Water...  
Clear Choice**



A photograph of a large indoor agriculture facility. The space is filled with multiple levels of green plants growing in a structured, industrial environment. The plants are arranged in rows on metal frames, and the facility has a high ceiling with visible lighting and structural elements. The overall scene conveys a sense of modern, controlled farming.

# Indoor Agriculture

**Clean Air... Less Water...  
Less Land... Less Pesticide...  
More Yield... Clear Choice**



# Efficient Electrification

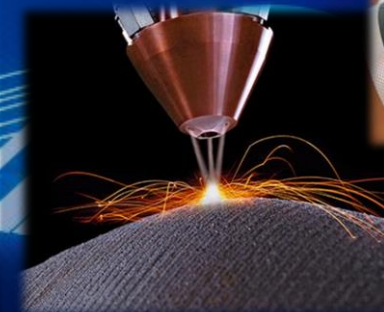
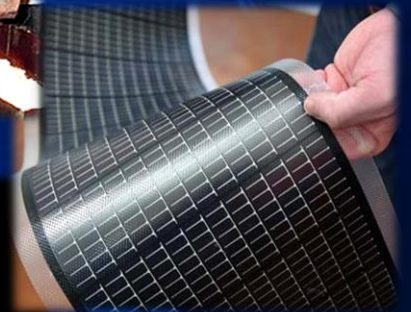
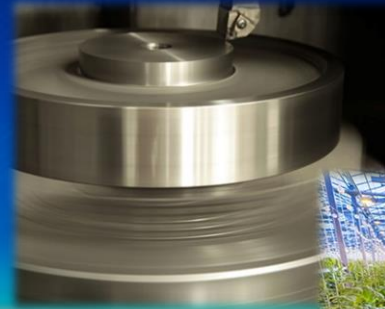
## Mobility



## Heating and Cooling



## New Applications





# Efficient Electrification – Win...Win...Win

METRIC OPTIONS	BENEFIT		
	CUSTOMER	UTILITY	SOCIETY
<b>Economic Efficiency</b> <ul style="list-style-type: none"> <li>• It costs less</li> </ul>	✓	✓	✓
<b>Energy Efficiency</b> <ul style="list-style-type: none"> <li>• Uses fewer Btu overall</li> </ul>	✓	✓	✓
<b>Economic Development</b> <ul style="list-style-type: none"> <li>• Jobs creation and retention</li> <li>• Development of community assets</li> </ul>	✓	✓	✓
<b>Environment</b> <ul style="list-style-type: none"> <li>• Emissions reduction, CO<sub>2</sub> savings, water savings</li> </ul>	✓	✓	✓
<b>Grid Flexibility</b>	✓	✓	✓
<b>Productivity Improvements</b> <ul style="list-style-type: none"> <li>• Plant output increases</li> <li>• Reduction in energy intensity</li> <li>• Improved product quality</li> </ul>	✓		✓
<b>Worker Safety Improvements</b> <ul style="list-style-type: none"> <li>• Reduced lost time and accidents</li> </ul>	✓		✓



Electric Process Heating



Heat Pumps



Electric Lift Trucks



# EPRI National Electrification Assessment

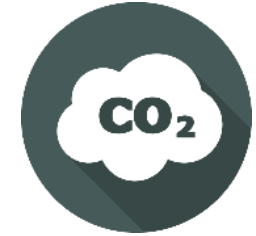
## EPRI MODEL INPUTS

SCENARIO	VARIABLES		
	TECHNOLOGY	FUEL COST	POLICY
<b>CONSERVATIVE</b>	Slower Technology Change	Flat Fuel Prices	No Additional CO <sub>2</sub> Policy
<b>REFERENCE</b>	Rapid Technology Change	Rising Fuel Prices	No Additional CO <sub>2</sub> Policy
<b>PROGRESSIVE</b>	Rapid Technology Change	Rising Fuel Prices	40% Economy-Wide CO <sub>2</sub> Emissions Reductions by 2050
<b>TRANSFORMATION</b>	Rapid Technology Change	Rising Fuel Prices	80% Economy-Wide CO <sub>2</sub> Emissions Reductions by 2050

## MODEL OUTPUTS



Electric Generation Mix



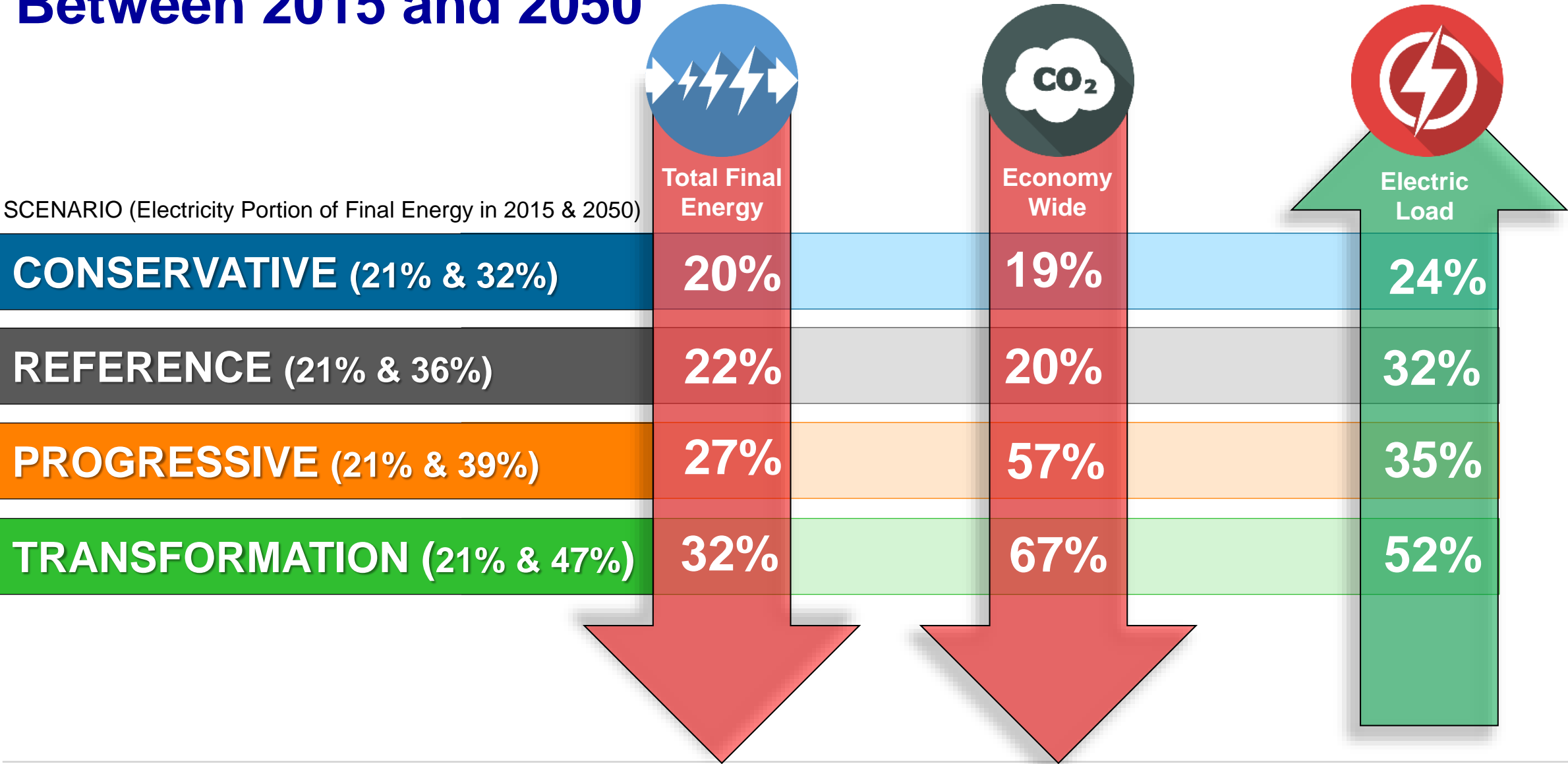
Economy-Wide CO<sub>2</sub> Emissions



Electric and Non-Electric End-Use Energy Demands

# Scenario Impacts on Final Energy, CO<sub>2</sub>, and Electric Load: Between 2015 and 2050

SCENARIO (Electricity Portion of Final Energy in 2015 & 2050)





# US Electrification Assessment...Key Insights and Actions

## Customers Increase Reliance on Electric End-Uses

Driven by economic technology adoption and consumer choice; accelerated by policy and regulatory constructs

## Final Energy Consumption Decreases

Efficient electrification, coupled with continued efficiency gains, leads to a decline in total energy consumption

## Natural Gas Use Increases

Both for end-use applications across the economy and for electric generation

## Air Emissions Decrease

GHG emissions reduced as generation continues to be clean and electrification growth increases

## Accelerate Grid Modernization

Increasing electrification will require a more reliable, resilient and flexible electricity grid

## Optimize Grid Operations and Planning

Planning and operation of the grid must evolve with connected efficient electric technologies as grid resource

## Pursue Market Transformation

Fuel neutral energy efficiency policy, innovative rate structure, public charging infrastructure and customer awareness and education

## Prioritize Technology Innovation

Innovation in energy storage, power electronics, and materials key to advance efficient electrification and helping to manage affordability

# Coming in 2018.....State/Utility Efficient Electrification Assessments



## CONTACT

Francisco de la Chesnaye  
202.293.6347 | fdelachesnaye@epri.com  
Allen Dennis  
865.218.8192 | adennis@epri.com

## OBJECTIVES & SCOPE

Integrated analysis of customer energy demand and the electric power system combined with detailed technology assessments to support utility decision making.

## VALUE

- Actionable research on renewable targets, air quality attainment, energy market reforms, and CO<sub>2</sub> mitigation
- Technology assessment on renewables integration, flexible operations, and distributed energy resources
- Analytics to inform your understanding of how increased electrification will impact your evolving power system
- Unbiased information to inform industry stakeholders on the benefits/costs of electrification for society and customers

**Task 1:**  
Energy System Assessment  
(2020 to 2050)

**Task 2:**  
Environmental Assessment  
(2020 to 2050)

**Task 3:**  
Transmission Assessment  
(selected years)

**Task 4: Utility-level Assessment  
and Implementation Plan  
(selected years)**

**State-Level Assessment**

**Utility-Level Assessment**



# Coming in 2018...Efficient Electrification Benefit/Cost Assessment Methodology

## Environmental Impacts

- GHG Emissions
- Air Quality
- Water
- Land
- Other Resources

## Economic Impacts

- Productivity
- Product Quality
- Worker Health and Safety
- Occupant Comfort
- Cost of Service

## Integrated Energy Network Infrastructure

- Avoided Costs
- Grid Flexibility
- Reliability

Leverage Framework of Standard Tests for Energy Efficiency Cost-Effectiveness

Develop Efficient Electrification Equivalent of “**National Standard Practice Manual for Energy Efficiency Cost-Effectiveness**”

# ELECTRIFICATION 2018

INTERNATIONAL CONFERENCE & EXPOSITION

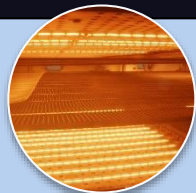
[www.electrification2018.com](http://www.electrification2018.com)

## SAVE THE DATE

AUGUST 20–23, 2018 LONG BEACH, CALIFORNIA



Electric  
Transportation  
(20%)



Industrial  
Electrification  
(20%)



Residential and  
Commercial Electric  
Technologies  
(20%)



Understanding the  
Costs and Benefits  
of Electrification  
(17%)



Grid Modernization  
for and Electrified  
Economy  
(9%)



The Policy and  
Regulatory  
Landscape for  
Electrification  
(14%)



Breakthrough  
Technologies  
(9%)

**ELECTRIFICATION 2018 CONFERENCE TRACKS**

Scan here for the  
latest EPRI Efficient  
Electrification newsletter





# Together...Shaping the Future of Electricity



07 February 2018

# Advancing Electrification: Ensuring It's Beneficial

NARUC Staff Subcommittee on Electricity

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Ken Colburn  
Principal and US Program Director  
The Regulatory Assistance Project (RAP)<sup>®</sup>

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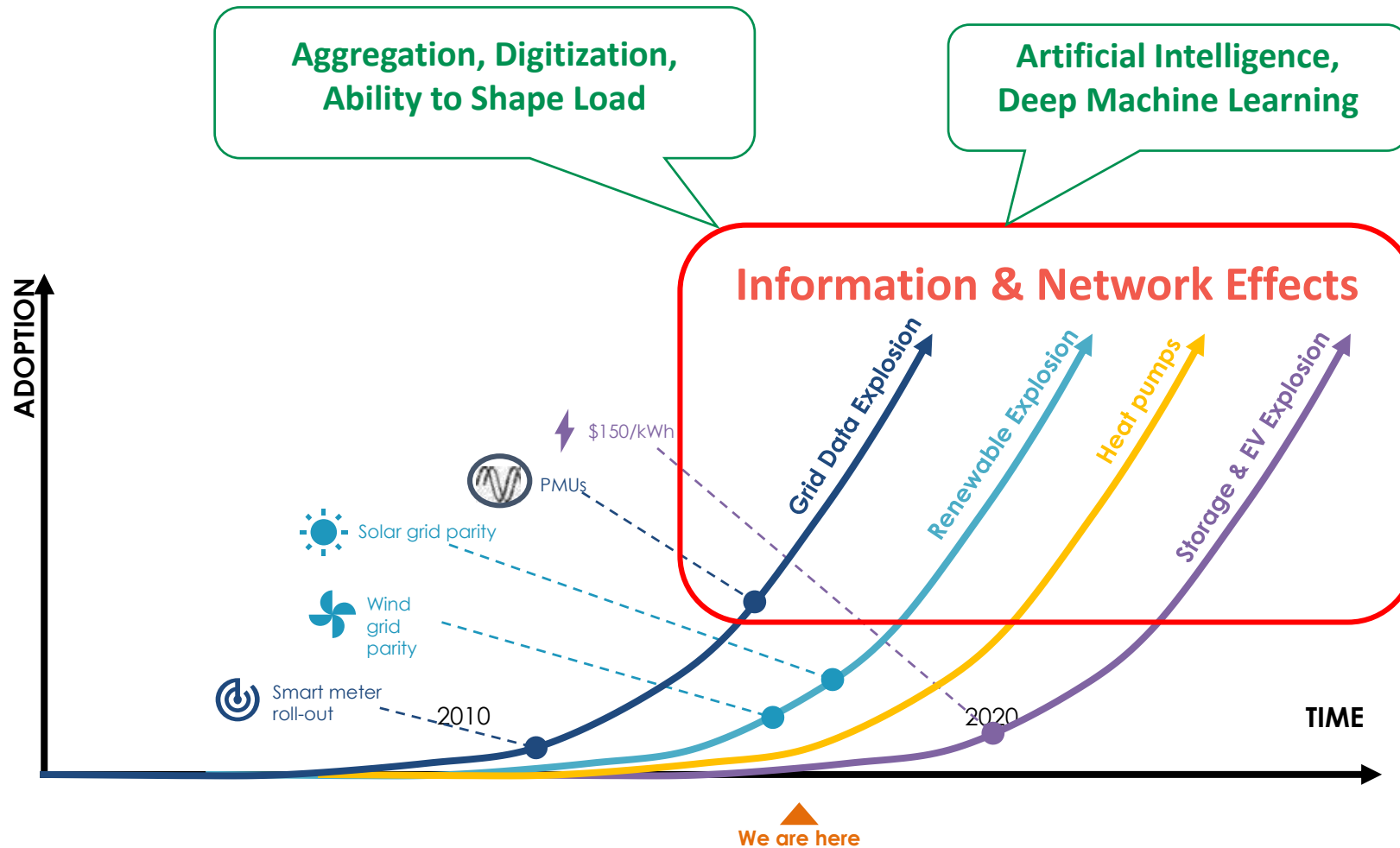
Bar Harbor, Maine  
United States

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+1 617 784 6975  
[kcolburn@raponline.org](mailto:kcolburn@raponline.org)  
[raponline.org](http://raponline.org)



# Disruptive Forces Transforming Electricity



# Electrification is Well Underway

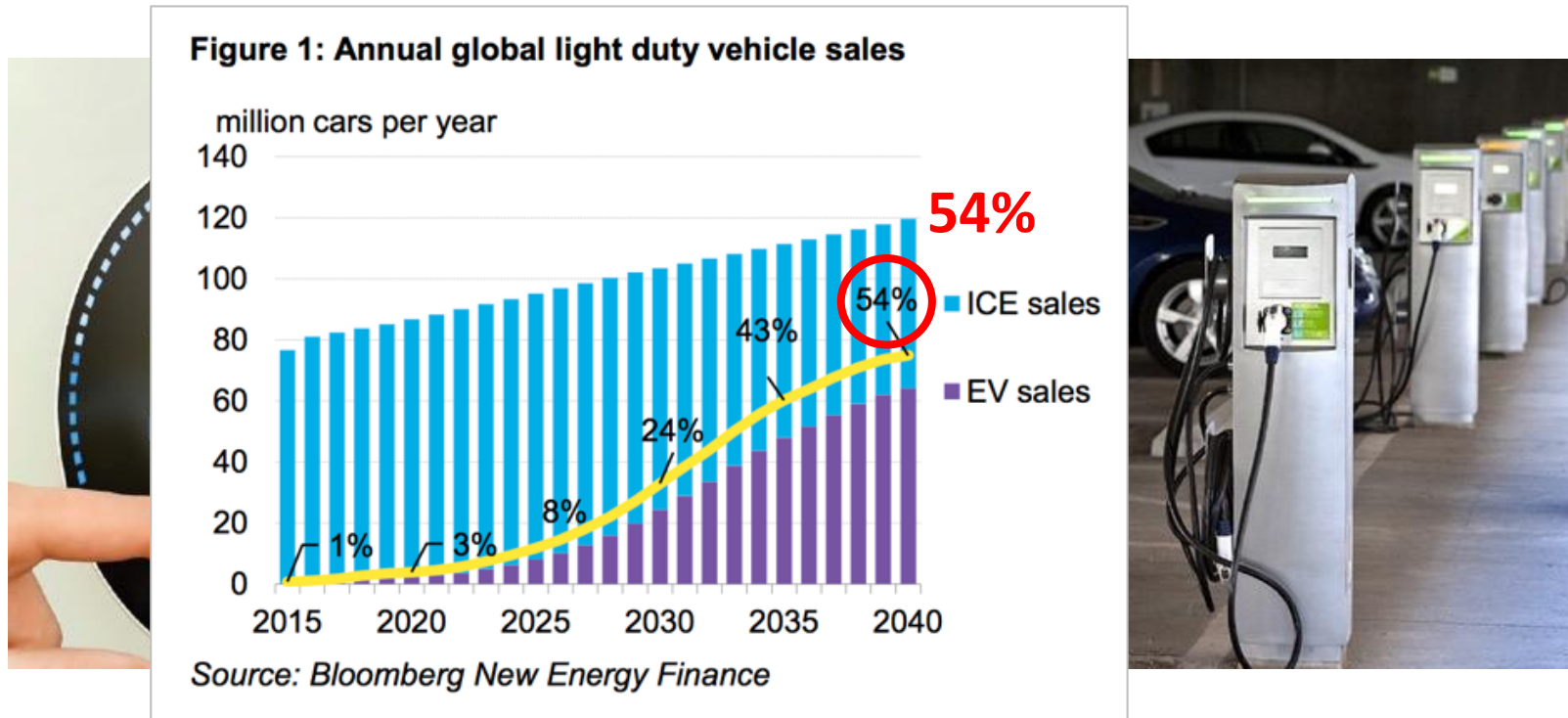


Photo credits: Nest and Dennis Schroder, NREL



# But, Not All Electrification is Created Equal

- *It's all about **load growth**, right?*
- *Brattle: “Utility sales could nearly double by 2050”!*



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# What Makes for Beneficial Electrification (BE)?

*Three explicit criteria:*



1. Saves Customers Money  
Long-Term; New Services



2. Reduces Environmental  
Impacts



3. Enables Better Grid  
Management

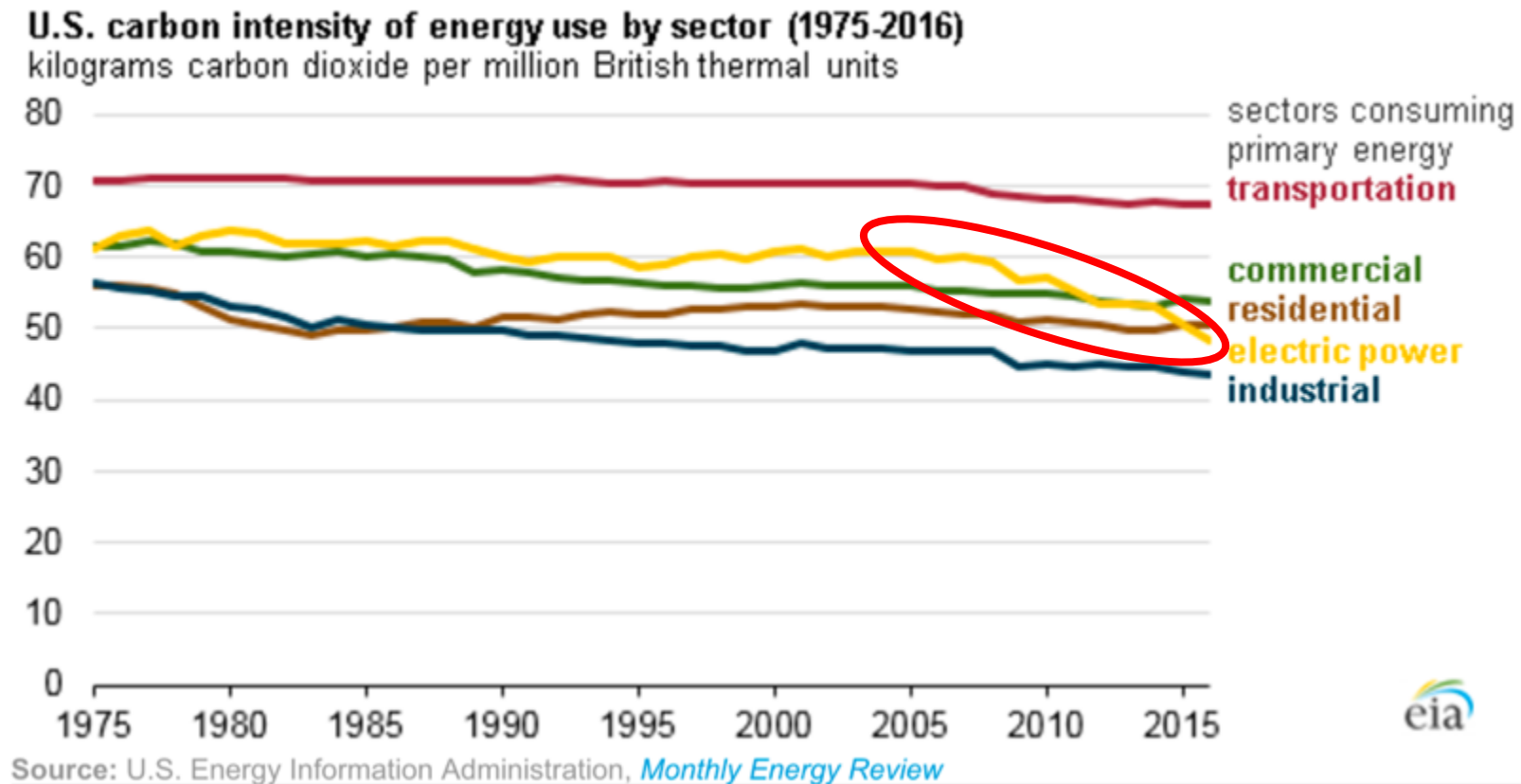
# Metrics Matter...

Emissions Efficiency	Existing Fuel #CO <sub>2</sub> /MMBTU	Marginal Resource on System to Serve Load				
		100% Coal	50% Coal 50% CCCT Gas	100% CCCT Gas	50% CCCT Gas / 50% Non-Carbon	100% Non-Carbon
<b>Utility System #CO<sub>2</sub>/MWh</b>		2,000	1,200	800	400	0
<b>Space Heating - Oil to Heat Pump</b>	202					
Warm Climate 3,000 - 6,000 HDD		209	143	78	39	0
Cold Climate >7,000 HDD		314	215	117	58	0
<b>Space Heating - Natural Gas to Heat Pump</b>	130					
Warm Climate		209	143	78	39	0
Cold Climate		314	215	117	58	0
<b>Water Heating - Gas to Electric Resistance</b>	167	628	430	233	117	0
<b>Water Heating - Gas to Heat Pump</b>	167					
Warm Climate		209	143	78	39	0
Cold Climate		314	215	117	58	0
<b>Clothes Drying - Gas to Ultrasonic</b>	167	157	108	58	29	0
	#CO <sub>2</sub> /Mile					
<b>Automobile - Gasoline to EV</b>	0.65	0.54	0.37	0.20	0.10	0

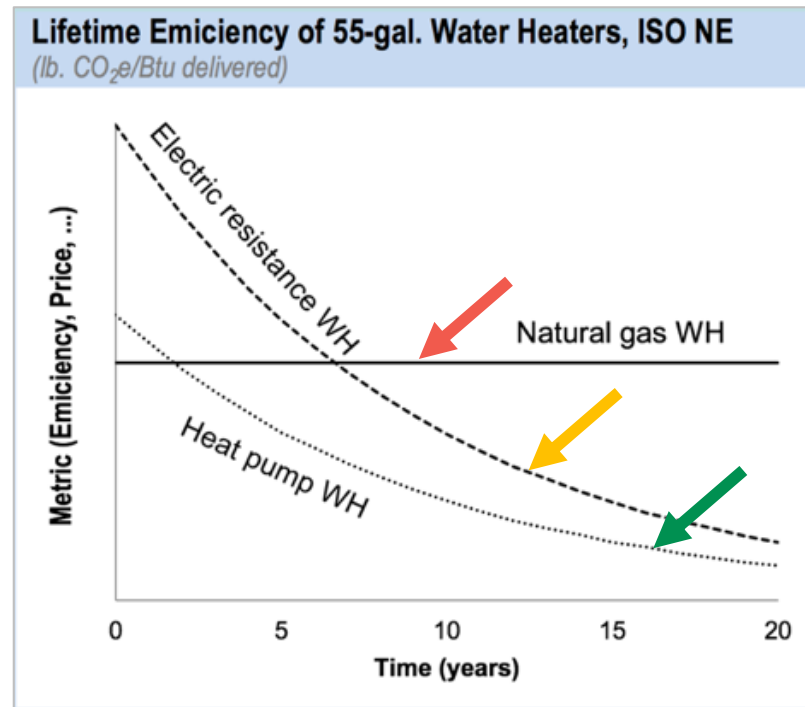
- Green = BE
- Yellow ~ OK
- Red = Don't electrify, yet



# Think Ahead: Electric Power is Getting Much Cleaner...

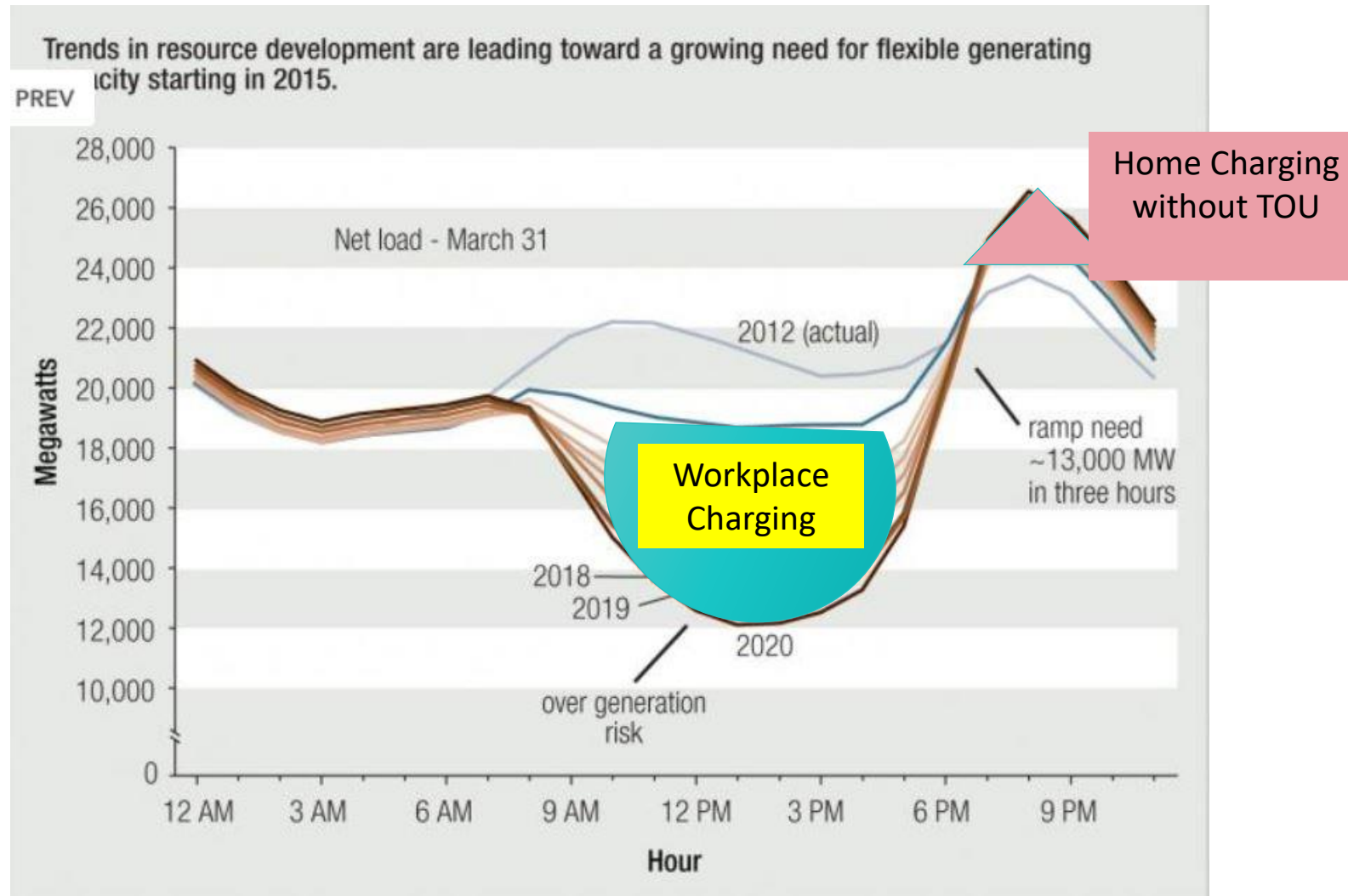


# So Benefits Will Increase Over Time as Devices Improve Along With the Grid



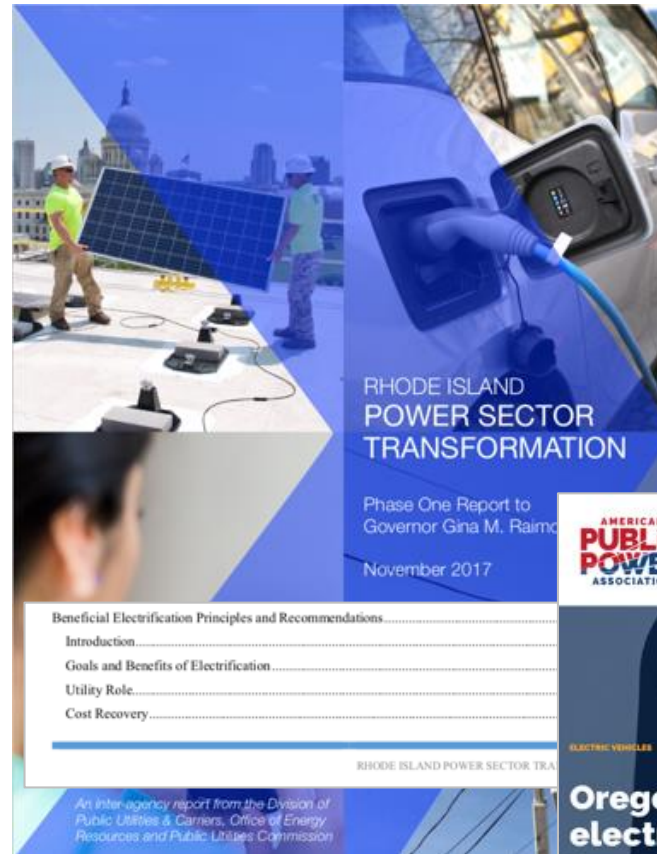


# Grid Management: Workplace EV Charging



# Where Will Electrification Initiatives Originate?

- Customers
- Policymakers
- Commission Initiatives
- Utility Proposals



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# How Best to “Manage” and “Influence”? (1)

- **Commission Initiatives:**
  - Structure Explicit Processes
  - Establish Principles and Goals
    - Include the *Three Criteria*
  - Define Utility Role and Cost Recovery
  - Get Stakeholder Feedback
  - Design, Plan, and Implement
  - Learn and Revise



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# How Best to “Manage” and “Influence”? (2)

- **Utility Proposals:**
  - Meet the *Three Criteria*
  - How: Rate Design = Cornerstone
  - Where: Distribution System Planning done?
  - Aligns with Power Sector Transformation initiatives?
  - Aligns with state RE and EE policies?
    - Modify RPS to avoid discouraging BE?
    - Modify EERS to avoid discouraging BE?
  - Equity Impacts?
  - Resiliency Impacts?
  - Cybersecure?

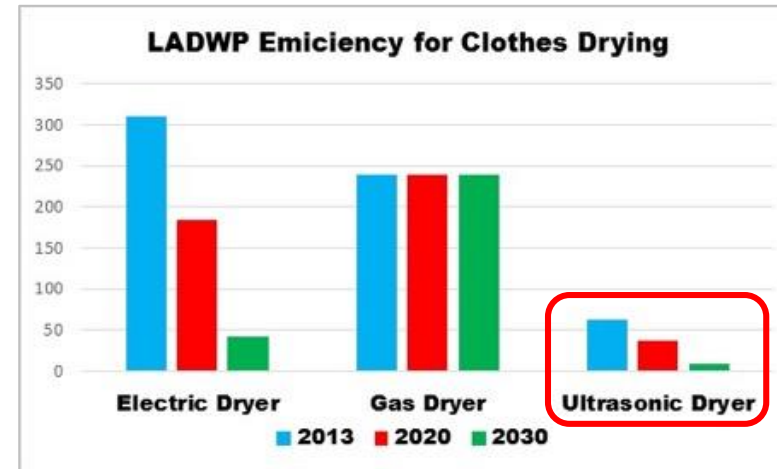
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# How Best to “Manage” and “Influence”? (3)

- **Alignment with Other Policy Goals?**
  - Jobs
  - Economic Development
  - Policy Leadership
- **Alignment with the Future?**
  - *Three Criteria* benefits over time
  - Technology development continues...
  - Storage, Transactive Energy, Blockchain, etc.

# Technology Development Continues: Ultrasonic Clothes Dryer

- Uses sound waves to “shake” moisture out
- 80% reduction in electricity consumption compared to electric resistance dryer





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# Risks Also Loom...

- Perpetuation of kWh-throughput business model and existing rate designs
- Hitching to the electrification bandwagon
- Transactive energy and storage become economic first => bypass
- Regulatory awareness, issues, delays

# There's Not a Lot of Time...

5<sup>th</sup> Avenue, NYC, Easter **1900**  
See any *automobiles*?



Park Avenue, NYC, Easter **1913**  
See any *horses*?



***RAP papers on operationalizing  
beneficial electrification coming soon.***

## About RAP

The Regulatory Assistance Project (RAP)® is an independent, non-partisan, non-advocacy, non-governmental organization dedicated to accelerating the transition to a clean, reliable, and efficient energy future.

Learn more about our work at [raponline.org](https://raponline.org)



Ken Colburn  
Principal and Executive Director  
The Regulatory Assistance Project (RAP)®

Bar Harbor, Maine  
United States

+1 617 784 6975  
kcolburn@raponline.org  
raponline.org

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# **Staff Electricity Subcommittee**