

Committee on Water





Water Efficiency and Conservation

NARUC February 2019

Maureen Westbrook
 Vice President, Customer and Regulatory Affairs



Water Rates & Design



Reflect the "value of water"



Revenue requirement for operating and capital costs



Balance customer rates and company's financial needs to sustain system



Meet current and future system needs

Water Revenue Adjustment Mechanism

- * Authorized by law in Connecticut in 2013
- * Intended to support water conservation
- * Annual rate adjustments to recover PURA approved revenues from last rate rate case
 - * Adjustment could be a surcharge or credit depending on amount of revenues collected in a calendar year
 - Details submitted to PURA annually for approval before adjustment applied to customers' bills
- * Customers protected sharing of overearnings



Overearnings Protections

- * Protection for customers if company overearns their allowed ROE
 - * Rolling review, sharing required if exceed allowed ROE
 - * Reviewed WICA and WRA filing
- * Provides safeguards and assurances as regulators consider such ratemaking tools



Traditional Conservation Efforts



Bill inserts, bill messages

Website, social media

Direct mailings to targeted systems

Water conservation calendar

Water conservation calculator

Notice of high bills

Recent Conservation Initiatives



Municipal Retrofit

- Offered in all service towns
- Fixtures inspected and replaced



Water Drop Challenge - Customer Incentive to Conserve

- 5,000 customers enrolled
- 40% achieved the savings goal
- 30 million gallons saved



Water Drop Watchers – Conservation Education

- 23 schools, 109 classes
- Over 2,500 students



Simple and easy to understand

Remove financial barriers

Deliver results for shared goals



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California's New Water Use Efficiency and Drought Planning Legislation: Implications for Regulators

Jack Hawks
NARUC Winter Policy Summit
Washington, DC
February 11, 2019





Drought/Conservation Milestones







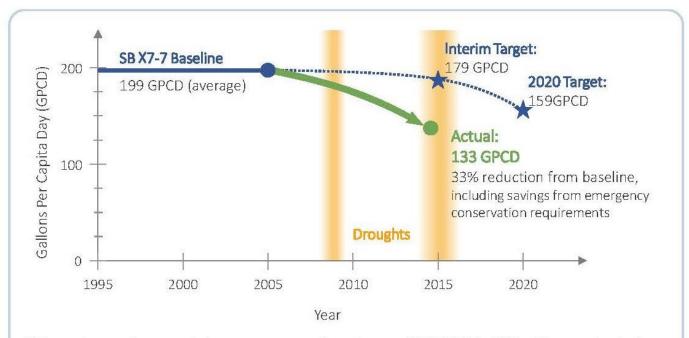
2018 Legislation

| Primary Goals | Major Areas of Coverage in SB 606 and AB 1668 |
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| Use Water More Wisely | Water budget-based method for quantifying urban water use objectives Urban retail water use efficiency standards adoption and water use objectives Urban retail water use objective implementation, reporting, and enforcement Expanded civil liability for violations by urban water suppliers |
| Eliminate Water Waste | Affirmation for continued implementation of existing requirements enacted by SB 555 of 2015 for setting urban retail water loss standard, methodology, and reporting requirements Recommendations to Legislature on expanding water loss reporting requirements for urban wholesale water suppliers |
| Strengthen Local Drought Resilience | Emergency declaration based on local water shortage Urban water shortage contingency planning, methodology, reporting, and enforcement Amendments to existing urban water management reporting and enforcement Countywide drought planning for small water suppliers and rural communities |
| Improve Agricultural Water Use Efficiency and Drought Planning | Water budget-based method for quantifying agricultural water use efficiency Amendments to existing agricultural water delivery reporting and requirements Drought resiliency and response planning, requirements for agricultural water use |





Conservation Progress



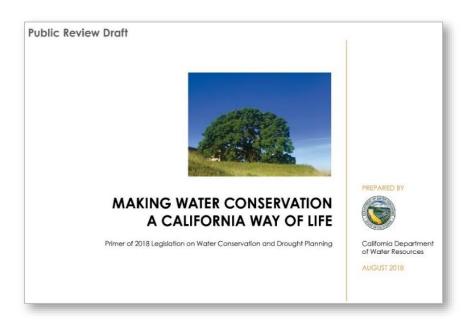
Urban water suppliers reported an average per capita water use of 133 GPCD in 2015, a 33 percent reduction from the baseline conditions set for SB X7-7 and well below the interim target of 179 GPCD and the final target of 159 GPCD.

Figure 3-1. Conservation Targets under SB X7-7 Compared with Actual Conservation





Primer as Reference



- Purpose: Summarize authorities, requirements, and schedules in new legislation; roles and responsibilities of state agencies, water suppliers, and other parties.
- Requirements summarized and organized by primary goal
- Appendix A: Summarize Actions
 Mandated by Legislation
- Appendix B: Major State Agency Tasks for Implementation
- Appendix C: Major Water Supplier Tasks for Implementation

Developed by Dept. of Water Resources, State Water Resources Control Board





Urban Water Use Efficiency

Each water utility will be subject to an annual target (2023)

- Water use target based on efficiency or performance standards, not a percentage reduction from a baseline
- Efficiency standards used to calculate a water use objective, or budget
- New water use objective is the sum of aggregate estimated efficient use:
 - Indoor water use standard (2018)
 - Outdoor residential irrigation standard (2022)
 - CII Landscape Irrigation with dedicated meters (2022)
 - Water Loss Standard (2020)
 - Variances





Indoor Residential Standard

- Dept. of Water Resources Completes Indoor Water Use Study and Report, with Recommendations to Legislature by 1/1/2021
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 - 55 gpcd until 1/1/2025
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Outdoor Standards

- Development of outdoor water use standards for
 - Residential outdoor use
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- DWR acquiring data on all state residential irrigated land through aerial imagery, weather stations (2021)
- Based on principles of Model Water Efficient Landscape Ordinance
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Water Loss Standard

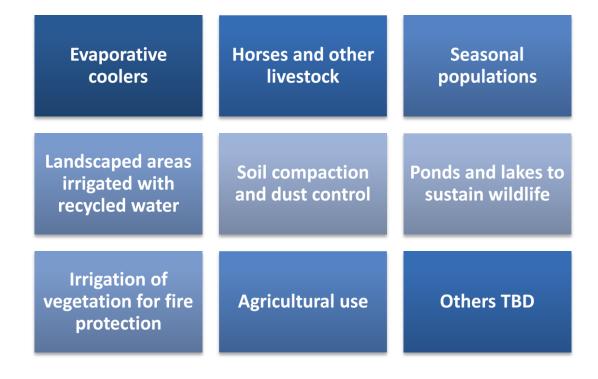
- Per 2015 law, Water Board must set water loss performance standards by July 1, 2020
- Formal rulemaking to begin in July 2019
 - Based on AWWA M 36 Manual
 - CEQA
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Variances: Unique Water Uses

Variances and thresholds of significance will be developed for each of the following unique water uses:







The Utility Budget

Calculating Urban Water Use Objective

Urban Retail Water Supplier's Urban Water Use Objective (CWC §10609.20(c))

Aggregate estimated efficient indoor residential water use



Aggregate estimated efficient outdoor residential water use



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Aggregate estimated efficient water losses



Aggregate estimated water use for variances approved by the State Water Board



Allowable Bonus Incentive Adjustments (CWC §10609.20(d))

Volume of potable reuse water from existing facility, with completed environmental review by January 1, 2019, that becomes operational by January 1, 2022, not to exceed

15% of urban water use objective



Volume of potable reuse water from new facility, not to exceed

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Urban Retail Water Supplier's "adjusted" urban water use objective for annual reporting purposes and comparison to the actual water use in the previous year





Drought Planning

- Prepare for a drought of 5 years or longer
- Annual supply and demand assessments beginning in 2022
- Support for most vulnerable small systems
 - Identify small suppliers and rural communities at risk of drought and water shortages
 - Propose recommendations to address drought contingency planning for small water suppliers and rural communities in Report to Governor.
 - Countywide planning approach





Compliance and Enforcement

Progressive approach

- Information Orders
- Conservation Orders
- Administrative Civil Liability





Questions







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WATER EFFICIENCY POLICIES AND REVENUE IMPACTS

Mary Ann Dickinson NARUC Winter Policy Summit February 12, 2019 Home » Opinion » This Article

Opinion: No One Can Live on The 55-Gallons-a-Day Water Limit California Is Imposing

POSTED BY EDITOR ON JULY 22, 2018 IN OPINION | 1536 VIEWS | 3 COMMENTS | LEAVE A COMMENT

LATEST NEWS

It's Now Against The Law In California To Shower And Do Laundry On The Same Day

Look out, California. More punitive water restrictions are on their way

ENERGY / COMMENTARY

Blame California's Crazy Left-Wing Politics for Water Rationing

Jarrett Stepman / @JarrettStepman / June 06, 2018 / 158 Comr

As some have noted, the restriction could make it difficult for some California citizens to do laundry and take a shower on the same day without going over the limit.

CA CONSERVATION WATER TARGETS

To create each water provider's unique target, the following standards will be calculated and <u>added together</u>:





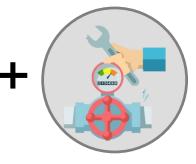
The standard for indoor residential water use is 55 gallons per person per day multiplied by the population of the service area.

OUTDOOR USE



The standard for outdoor residential water use is based upon a community's climate and the amount of landscape area and is still to be determined.

WATER LOSS



The standard for water loss due to leaks in the water system pipes is still to be determined.

CII LANDSCAPE



The standard for outdoor CII water use for accounts with dedicated irrigation meters is still to be determined.

Efficiency TIMING Standards TIMING

2018

UNDER CONSTRUCTION

Begin standard development 2022

STANDARD S S

Adopt standards, PMs, and method 2023



Suppliers calculate objectives

2026



All suppliers reach objectives

Source: State Water Resources Control Board

Texans Answer Call to Save Water, Only to Face Higher Rates

By NEENA SATIJA FEB. 8, 2014



"The losses have prompted credit ratings agencies to look closer at the finances of public utilities in Texas. One agency, Fitch, downgraded some of Fort Worth's water and sewer debt last year, and last week the firm downgraded the debt of the city's wholesale water supplier. Fort Worth lost \$11 million last year because of water conservation."

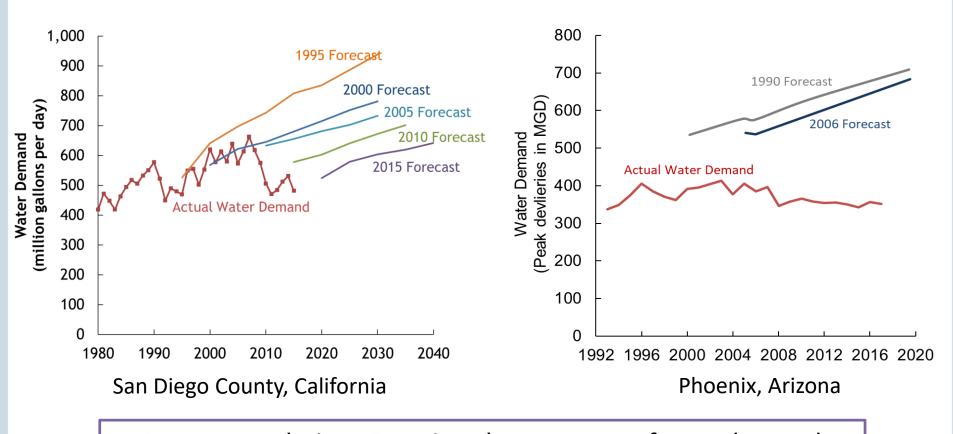


What Really Affects Revenue Stability?

- ► Reduced demand from:
 - efficient fixture replacement under the plumbing and appliance codes
 - active conservation programs
 - the recession: industrial shift layoffs, home foreclosures
- Reduced peak demand in wet years
- Increased infrastructure costs
- ► Rise in other fixed costs
- Continuing Inflation
- Poor Demand Forecasting



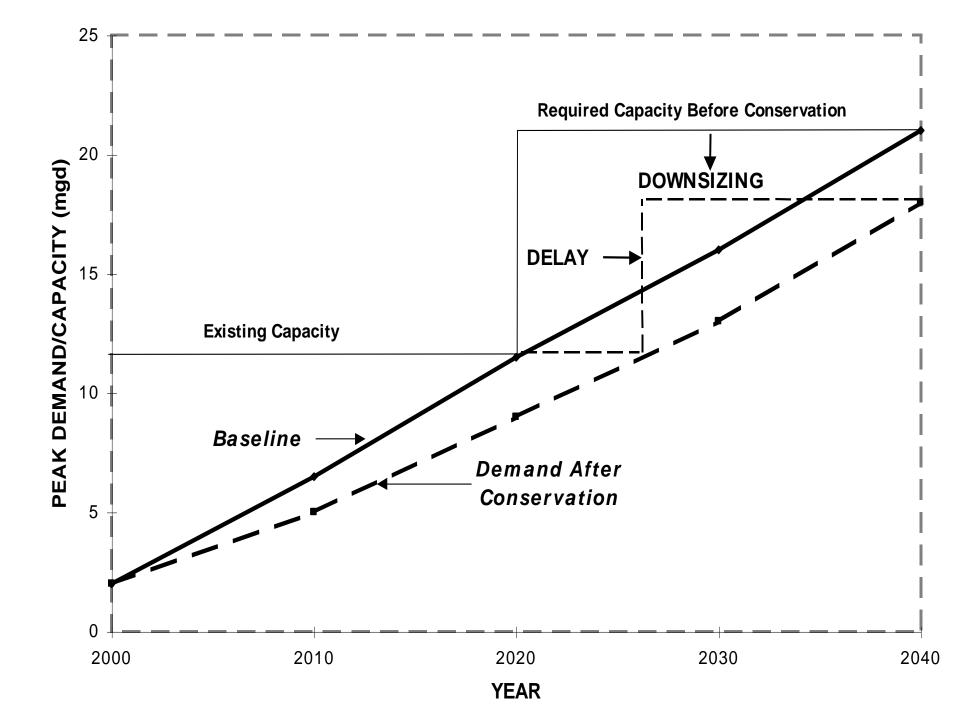
Forecasts often overestimate demand



Recommendation: Examine the accuracy of your demand forecasts and monitor trends in water use.

Heberger, Donnelly, and Cooley, 2016. "A Community Guide for Evaluating Future Urban Water Demand." Pacific Institute, Oakland, CA.

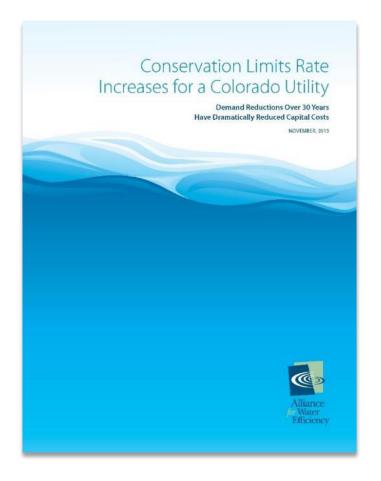




D Ν 0 AWE CONSERVATION TRACKING TOOL: UTILITY REVENUES & RATES WORKSHEET 2 Review revenue requirement and rate impacts: This worksheet calculates the impact of planned conservation on annual revenue requirement, average rates, and average bills. It assumes the volumetric revenues generated by the 3 baseline demand and rates forecasts correspond to the utility's volumetric revenue requirement. It then adjusts forecasted annual water sales and revenue requirement using the water savings, conservation program cost, and utility avoided cost estimates calculated earlier. The adjusted revenue requirement equals the baseline revenue requirement plus annual conservation program cost minus annual avoided water supply cost. The adjusted average volumetric 4 rate equals adjusted revenue requirement divided by adjusted annual water sales. The adjusted average monthly volumetric billequals adjusted revenue requirement divided by number of accounts divided by 12. Calculations are done 5 for two alternative financing strategies for planned conservation. The first strategy treats planned conservation as an operating expense. The model assumes planned conservation is paid for in the year it occurs (Pay-Go financed). The second strategy treats planned conservation as a capital expense. The model assumes planned conservation is debt financed. You can set the debt financing term using the drop-down list. 6 8 Select Chart to View 9 Debt Financing Term (Yrs): Chart Explanation Years to Display in Chart: Change in Rev. Req. 10 Revenue Requirement 11 Avg. Water Rate Avg. Water Bill 12 Change in Annual Volumetric Revenue Requirement Due To Utility Conservation Program 13 Change in Water Rate 14 Change in Water Bill 15 16 1.4% 17 18 1 296 19 20 21 1.0% 22 23 24 25 26 27 28 29 30 0.2% 31 32 0.0% 33 34 35 -0.2% 36 37 -0.496 38 2015 2016 2017 2018 2019 2021 2022 2023 2024 2025 2026 2027 2028 2029 39 ■ Pay-Go Financed Program ■ Debt-Financed Program 40 41 42 43 Baseline Volumetric Revenue Requirement, Average Rate, & Average Bill 44 Baseline Water Sales Forecast (from 2. Specify Demands) 45 46 47 Customer Class Units 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 202 48 Single Family ΑF 43,779 43,800 43,827 43,851 43,880 43.913 44,069 44,229 44,393 44.560 44.731 45,024 45,32 49 Multi Family AF 3,324 3.309 3,295 3,281 3,268 3.257 3.254 3.252 3,250 3.250 3.250 3.259 3,26 ΑF 13,504 13,528 13,641 14,000 50 13,458 13,481 13,553 13,578 13,705 13,769 13,833 13,898 14,10 51 AF 6.729 6.748 6.767 6.787 6.806 6.825 6.864 6.902 6.940 6.979 7.017 7.075 7.13 Irrigation ΑF 52 Not in use 0 0 0 0 0 0 0 0 0 0 53 AF 0 0 0 0 0 0 0 Not in use 54 ΑF 0 0 0 0 Not in use 0 0 0 0 0 0 0 55 AF 0 0 0 0 0 Not in use 56 Not in use AF 0 0 0 0 0 0 0 0 57 Total 67,289 67,338 67,394 67,447 67,507 67,572 67,827 68,087 68,352 68,622 68,896 69,359 69,82 58 Utility Revenues and Rates / Utility Costs and Benefits / Water Loss Comparison / Customer Costs and Benefits / 1

Westminster's Story

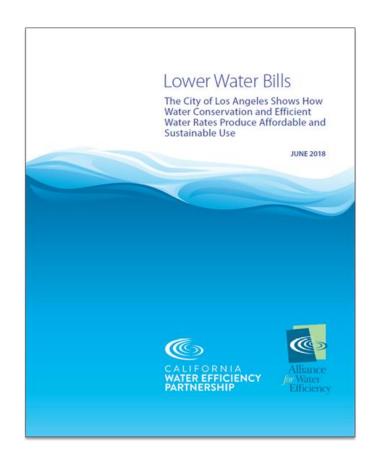
- Citizens complained about being asked to conserve when rates would just go up anyway
- Westminster reviewed marginal costs for future infrastructure if conservation had not been done
- ► Since 1980 conservation has saved residents and businesses 80% in tap fees and 91% in rates compared to what they would have been without conservation



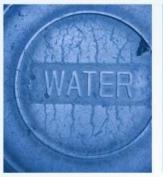


LA's Story

- Similar story with unpopular rate increases
- Study of costs avoided with water conservation programs
- Analysis completed in August, 2018
- ► LA had \$11 billion in avoided infrastructure costs, which reduced customer bills by 26.7%
- Two other studies done in Arizona with similar results











Financing Sustainable Water





What is Financing Sustainable Water?

- Building Better Rates in an Uncertain World: A Handbook to explain key concepts, provide case studies and implementation advice
- ► AWE Sales Forecasting and Rate Model: Innovative, user-friendly tool to model scenarios, solve for flaws, and incorporate uncertainty into rate making
- ► FinancingSustainableWater.org: Web-based resources to convene the latest research and information in one location, including consumer videos



















HOME

WATER EFFICIENCY

BUILDING RATES

IMPLEMENTATION

FISCAL SUSTAINABILITY

TOOLS

RESOURCE SEARCH



Rates, Revenue, Resources.

Financing Sustainable Water is an initiative of the Alliance for Water Efficiency. It was created to provide practical information to guide utilities from development through implementation of rate structures that balance revenue management, resource efficiency and fiscal sustainability. This website will be updated frequently with new content and we encourage visitors to return often for additional information and resources. The Alliance serves as a North American advocate for water efficient products and programs, and provides information and assistance on water conservation efforts. Learn More



WATER MANAGERS

Find guidance on sustainable financial management



ELECTED OFFICIALS

Support your utility through smart management practices



CONCERNED CITIZENS

Learn how you can help create a sustainable water future



RATES HANDBOOK

Building Better Rates for an Uncertain World



RECENT NEWS

Welcome to Financing.

FEATURED RESOURCES

- Case Study: Cobb County Public Engagement Success
- Report: Westminster, CO Conservation Lowers Rates



MEDIA

Get facts on today's water challenges and solutions



Committee on Water



NARUC Winter Policy Summit Water-Efficiency & Conservation A Utility Perspective

Rob Kuta
Vice President, Engineering
Chief Water Quality & Environmental Compliance Officer

Water-Efficiency Leadership















www.calwater.com/video/bad-days







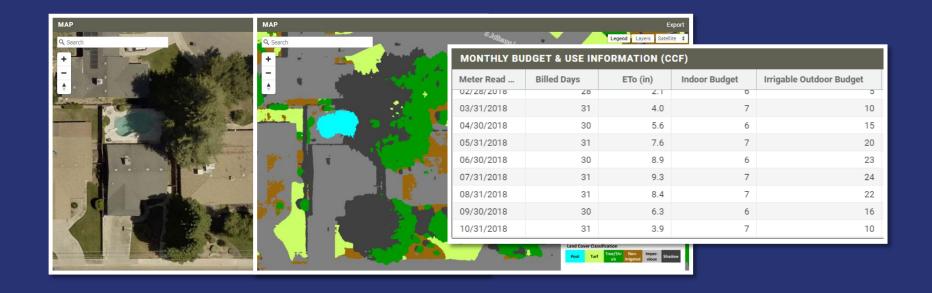
Water-Efficiency Leadership





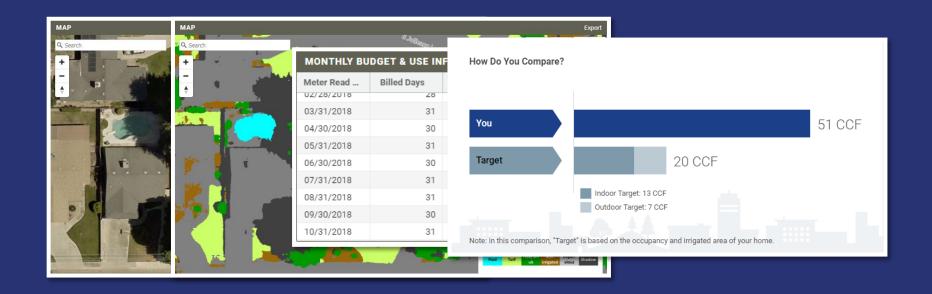






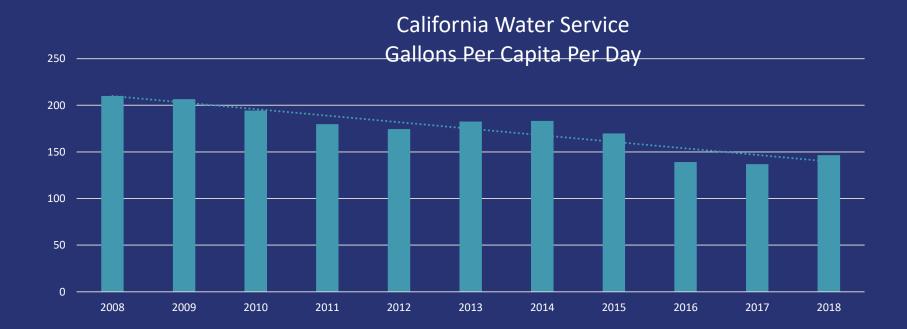












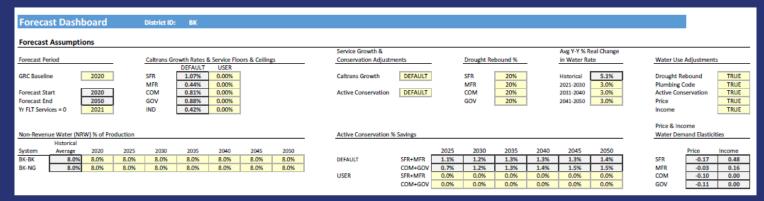
Integrated Planning















Regulatory











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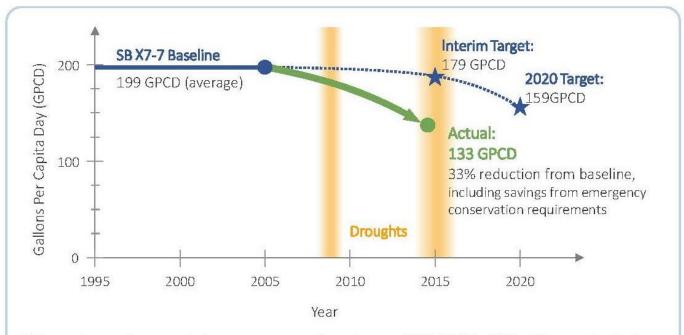
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Conservation Progress



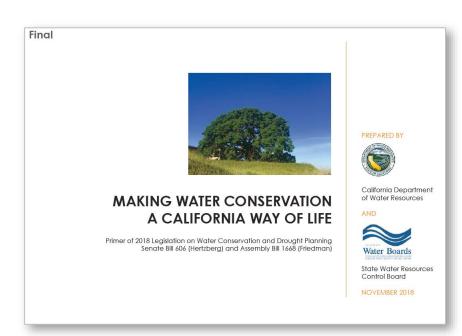
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Each water utility¹ will be subject to an annual target (2023)

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 - Variances (e.g., seasonal pop.; recycled water; evap. coolers)



¹ Urban Water Suppliers; defined as utilities with more than 3,000 service connections or more than 3,000 acre-feet per year.



Indoor Residential Standard

- Indoor Standard Set in Statute
 - 55 gpcd until 1/1/2025
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Water Use Target Example

| Sector | Budget ¹ | В | Budget Volumes | | |
|----------------|---------------------|---------------|----------------|-------------|--|
| | (GPCD) | (Gallons) | (Ccf) | (acre-feet) | |
| Residential | | | | | |
| Indoor Use | 55 | 3.419 billion | 4,570,856 | 10,493 | |
| Outdoor | | | | | |
| Irrigation Use | e 45 | 2.797 billion | 3,739,305 | 8,585 | |
| | | | | | |
| Water Loss | 6 | 373 million | 498,663 | 1,145 | |
| Target | 106 | 6.590 billion | 8,809,682 | 20,223 | |
| Target | 100 | 0.530 billion | 0,003,002 | 20,223 | |

Notes: ¹Budget calculations based on the following: Service area population = 170,319 (approx. 50,000 service connections); 325,851 gal/af; 748 gal/Ccf; Days per year = 365





Compliance/Enforcement

- Primary Regulator
 - State Water Resources Control Board (SWRCB)
 - All urban water suppliers (public, private, regulated IOU)
 - California PUC (regulated water IOUs)
- Progressive Approach
 - NOVs and Information Orders (warning letters)
 - Conservation Orders (add'l requirements for compliance)
 - Administrative Civil Liability (fines; e.g., \$1,000/day)





Implications for CPUC

- Reconcile drought management requirements with CPUC Tariff Rule 14.1
- Reconcile future test year sales forecasts with required annual budgets
 - What to do if budget target (plus CII use) is (much) more or less than adopted sales forecast in most recent GRC
 - Higher = lower rates in test year
 - Lower = higher rates in test year, but must resolve conflict w/SWRCB enforcement





Questions

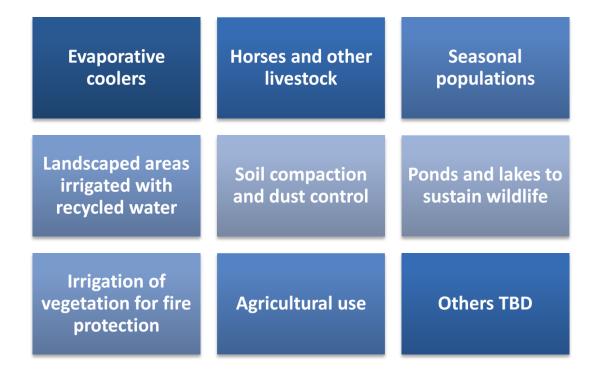






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