

# Committee on Water

NARUC  Summer  
Policy Summit

# **Committee on Water**

## **Advancing Water Technology**





## Advancing Water Technology in Nevada and the U.S.

Rebecca Shanahan, Commercialization Fund Manager



**waterstart**  
channels for innovation



[WATERSTART.COM](http://WATERSTART.COM)



# WaterStart is a cluster of global leaders in the implementation of water innovation

Nevada Governor's Office of  
**ECONOMIC DEVELOPMENT**  
*Empowering Success*



SOUTHERN NEVADA  
WATER AUTHORITY

UNLV







# \$14B

Water-related impact of  
top global companies\*

# 65%

Percentage of start-ups that  
fail within first ten years

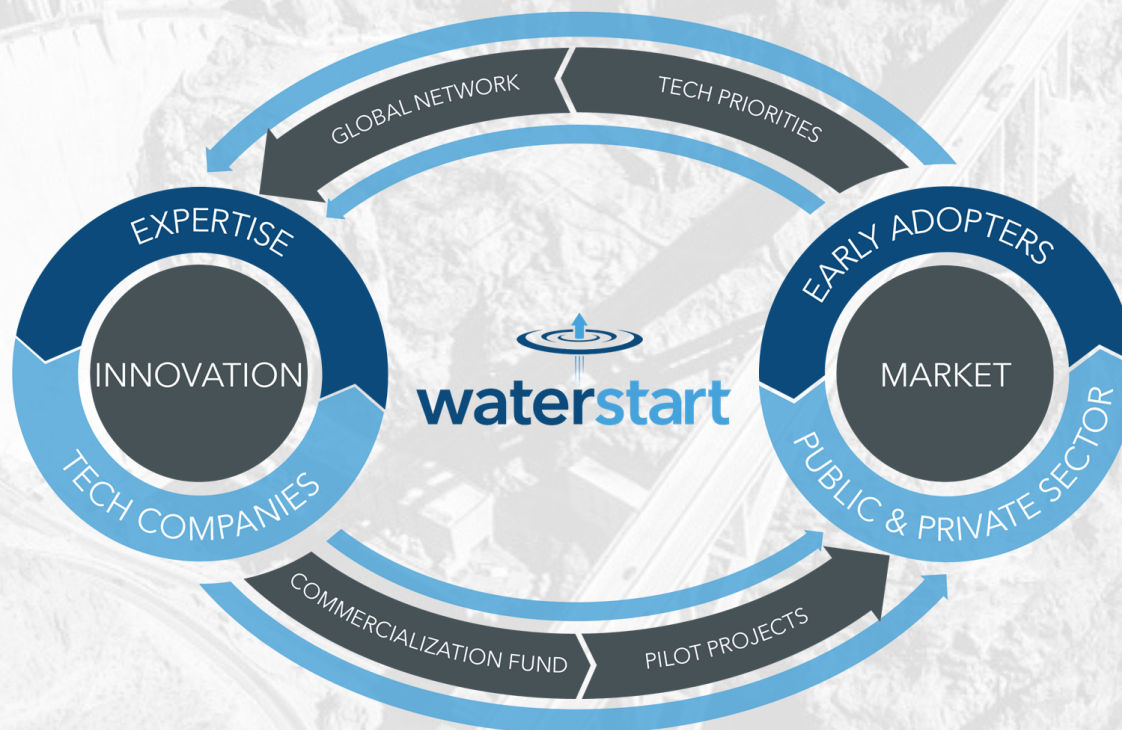
# 50K

Water utilities in  
the United States

SOURCE: THE CARBON DISCLOSURE PROJECT'S SURVEY



- Acts as a portal
- Delivers high-value, shared services
- Assists with commercializing and distributing expertise
- De-risks & incentivizes water innovation





# Demand Driven Innovation

## Drinking Water

- Technologies for maintaining distribution water quality parameters in real time
- Utility location technology
- Software for aiding in the development of accurate electrical as-built drawings
- Removal of nitrates from well water

## Waste Water

- Low cost sludge handling
- Grease and odor control
- Flow and obstruction monitoring

**Seeking real deployable technologies!!**



- Evaluated 180 proposals from tech companies
- Funded \$1,200,000 in Pilot Projects
- Recruited 11 new companies to the State
- 96 new jobs projected over the next 2-3 years

The logo for IMGeospatial, featuring the text "IMGeospatial" in a sans-serif font with a stylized blue and grey graphic element to the left.The logo for ionex SG LIMITED, featuring a blue stylized 'S' shape followed by the text "ionex" in bold and "SG LIMITED" below it.The logo for WELLTODO DeNOxicated Water, featuring a blue stylized water drop icon above the text "WELLTODO" and "DeNOxicated Water" below it.The logo for STAR water solutions, featuring the word "STAR" in large letters with a stylized green and purple arc below it, and "water solutions" in smaller text.The logo for echologics, featuring the word "echologics" in a stylized font with a blue dot over the 'o', and "A Mueller Co. COMPANY" below it.The logo for AYYEKA, featuring a colorful geometric cube icon to the left of the word "AYYEKA" in green capital letters.The logo for RIVENTA, featuring a stylized blue circular icon above the word "RIVENTA" in grey capital letters.The logo for Syrinix, featuring the word "Syrinix" in a stylized font with orange dots over the 'i's, and "Intelligent Pipeline Monitoring" below it.The logo for REDEYE, featuring a red square with a white stylized eye icon and the word "REDEYE" in white capital letters.The logo for AdEdge, featuring the word "AdEdge" in white on a green and blue background, with "water technologies" below it.The logo for carollo, featuring a blue stylized wave icon above the word "carollo" in blue, and "Engineers...Working Wonders With Water™" below it.



# Tech Portfolio Highlights



- Canada
- Smart technology platform utilizing acoustic sensors to monitor for water leaks in real-time
- Piloted technology along 3-mile corridor of the Las Vegas Blvd
- Deferred a \$30million pipe replacement project down LV Blvd.





# Tech Portfolio Highlights



- United Kingdom
- Pressure transient monitoring in water mains for leak prevention
- Testing and demo at 10 locations
- Resulted in a 50% reduction in the magnitude of transients

Find out how **PEPEMINDER-S** can transform the way you manage your supply pipelines today

Visit [syrinix.com](http://syrinix.com) for more details or call us at +1 905 973 6117

**BATTERY POWERED**

**300** PSI  
PRESSURE TRANSDUCER

**3G**  
SIM CARD

**IP68**  
RATED

**128**  
SAMPLES/RECORD

**GPS**  
TIME & LOCATION TRACKING

The diagram shows the Syrinix PIPEMINDER-S device in two views: a front view and a side view. The front view is a rectangular orange box with a black display screen and the Syrinix logo. The side view shows the device's profile with various ports and a blue button. Dimensions are indicated: the front view is 4.25 in wide and 1.93 in high, while the side view is 4.25 in high. The weight is noted as 2.15-1 oz.

**Syrinix**  
Intelligent Pipeline Monitoring



# Tech Portfolio Highlights



- Australia
- Provides mobile and purpose-built engineering data and work mgmt. platforms in the cloud
- Providing SNWA/LVVWD a secure cloud-based engineering drawing mgmt. soln and a workforce soln for and scheduling jobs and measuring progress



## RedEyeDMS

Engineering Drawing and Data Management Solution for Asset Owners & their Service Providers



## RedEyeWFM

Collaborative Work Management Platform for Asset Owners & Service Providers



# Channels for Innovation Summit



WHEN

FRIDAY  
OCTOBER 6, 2017

WHERE

South Point Hotel and Casino  
Las Vegas, Nevada

[www.channelsforinnovation.com](http://www.channelsforinnovation.com)



[WATERSTART.COM](http://WATERSTART.COM)



**Thank You**

**Rebecca Shanahan**  
**[rebecca.shanahan@waterstart.com](mailto:rebecca.shanahan@waterstart.com)**



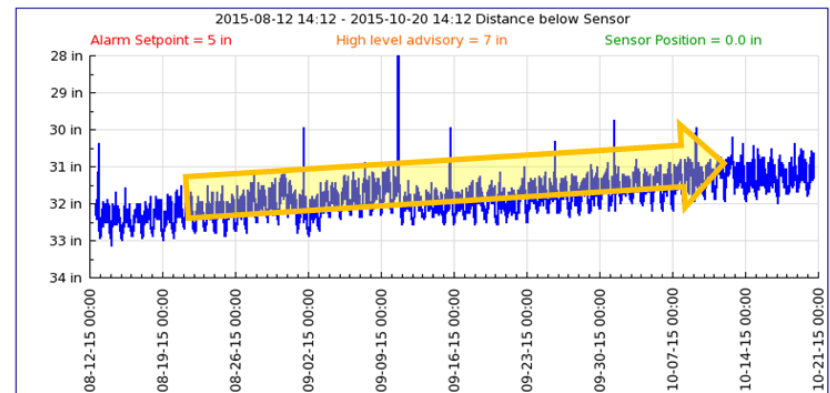


# Collection System Asset Management

**How Smart Technology Closes the Gap for Meeting Regulatory Requirements and Lowering Capital Impact**



(Pilot-FCS) MH 13092 212 Henry St

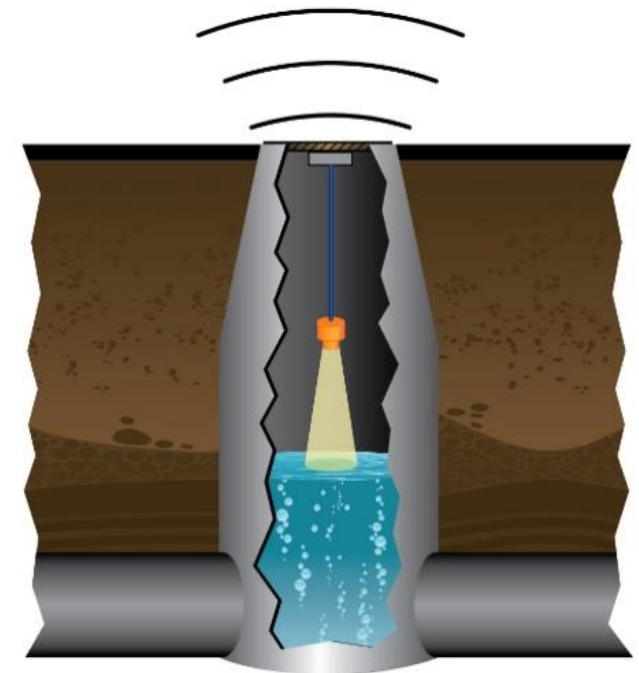
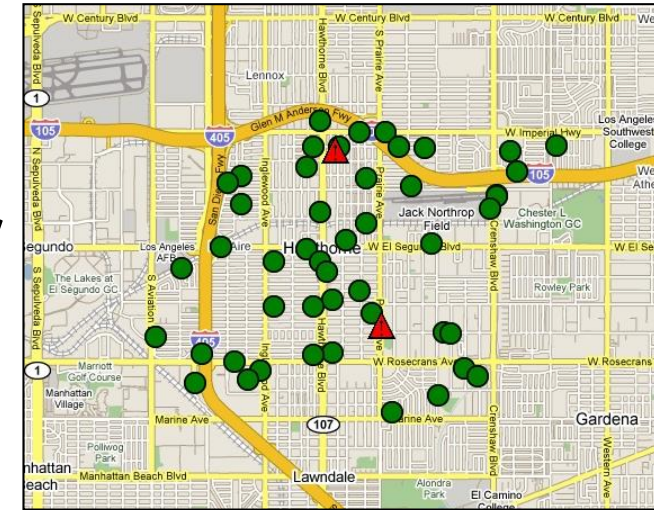




# About SmartCover<sup>®</sup> Systems<sup>™</sup>



- San Diego Technology Company
- Twelve years pioneering  
**Smart Technology** for Wastewater
- Remote Monitoring, Data & Analysis
  - SmartLevel<sup>™</sup> - level monitoring
  - SmartFLOE<sup>™</sup> - flow monitoring
  - SmartRain<sup>™</sup> – rain data
  - SmartTide<sup>™</sup> – tidal data
  - SmartTrend<sup>®</sup> – trend analysis
- 15 US and International Patents
- Performance Proven with
  - >3,000 installations
  - >150 million operating hours...



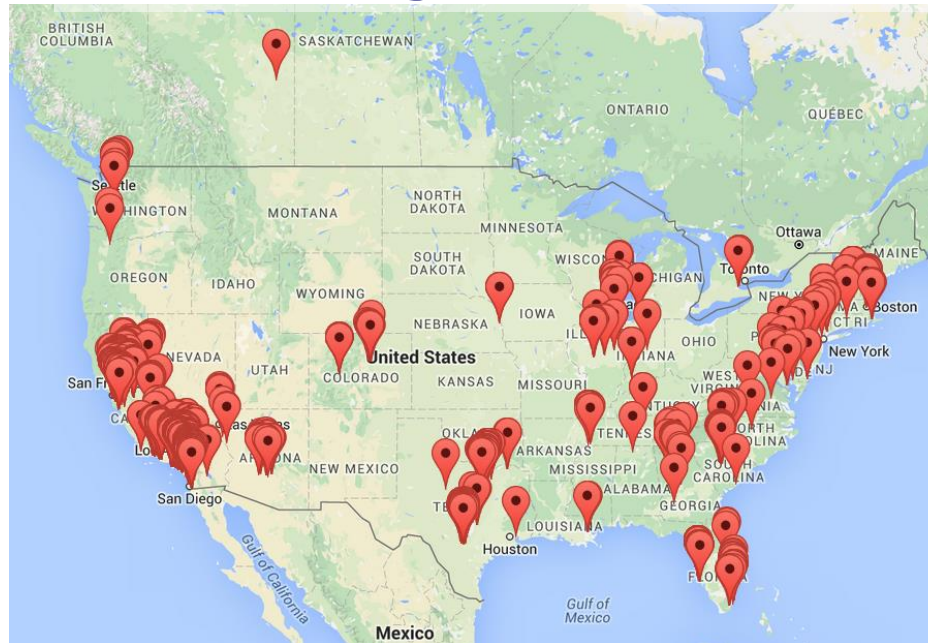


# National Company

## A sampling of Customers

### Western

San Diego, CA  
San Jose, CA  
Long Beach, CA  
Fresno, CA  
Cupertino, CA  
Sacramento, CA  
Phoenix, AZ  
Carson City, NV  
Las Vegas, NV  
Everett, WA



### Eastern

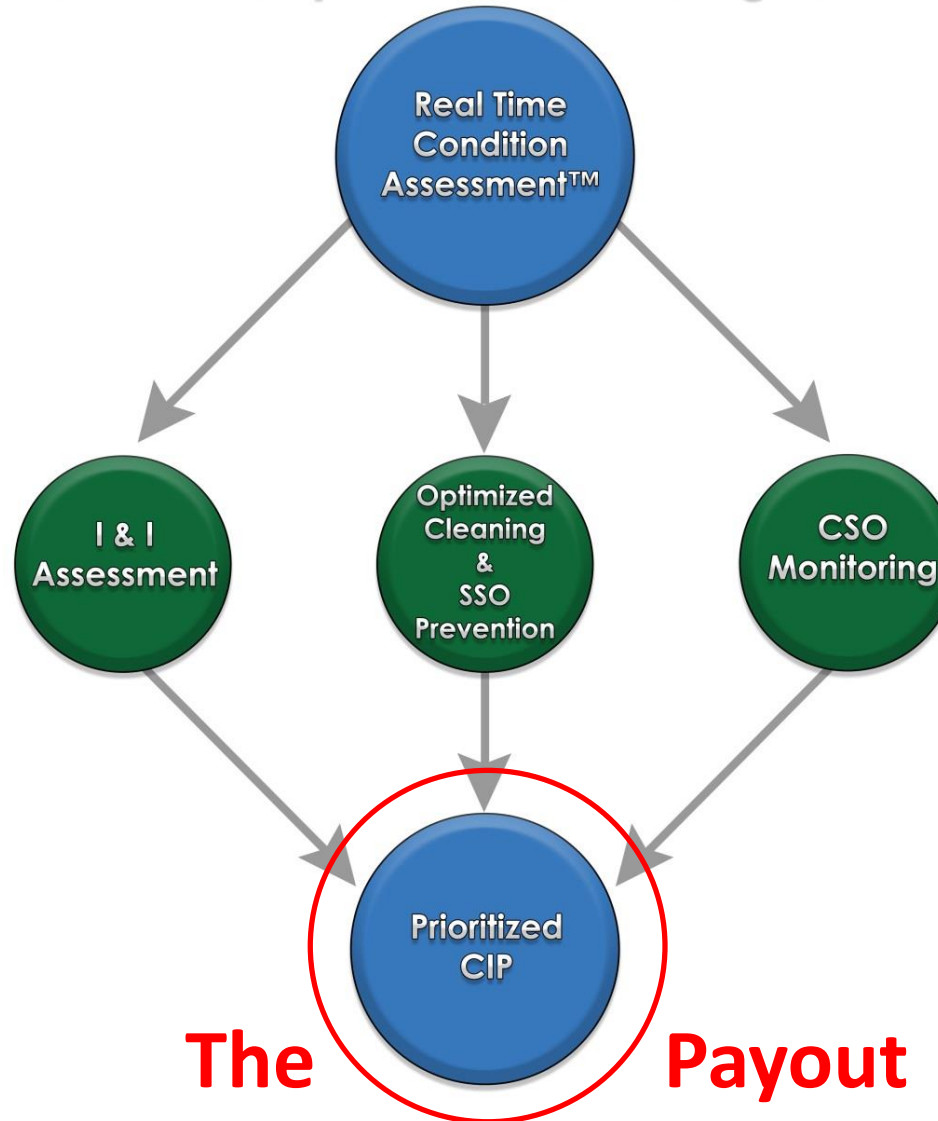
Boston, MA  
Newburgh, NY  
Howard County, MD  
Henrico County, VA  
Charlotte, NC  
Columbia, SC  
Charleston, SC  
Henry County, GA  
Miami, FL  
Sarasota, FL  
Severn Trent  
Halton Region, ONT

### Central

San Antonio, TX  
Ft. Worth, TX  
Harlingen, TX  
Baton Rouge, LA  
New Orleans, LA  
Memphis, TN  
Lebanon, TN  
Springfield, IL



## Collection System Asset Management

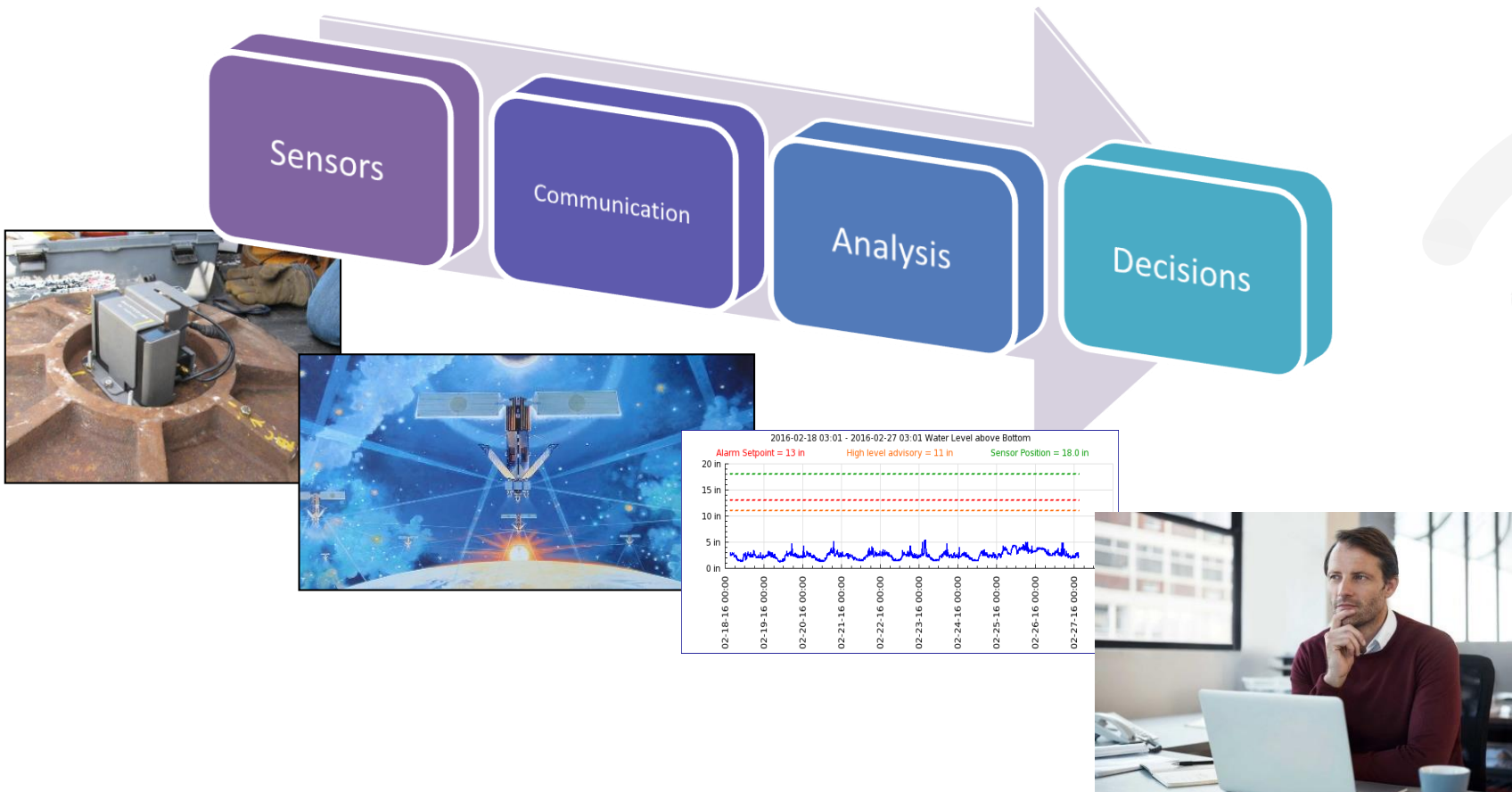


Lower Costs and Better Results



# Smart Technology

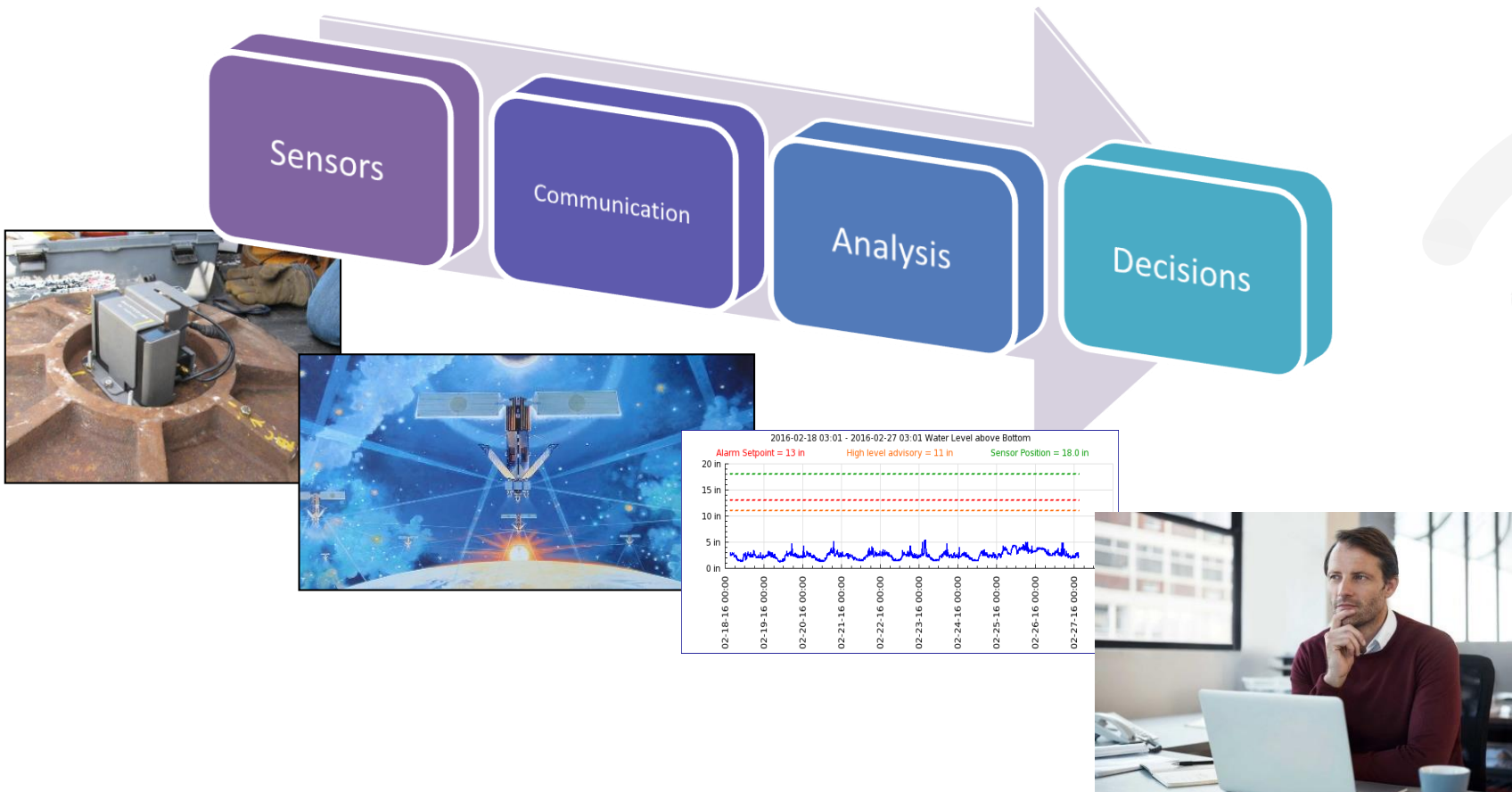
## *Internet of Things* uses Smart Technology to Drive Informed Decisions





# Smart Technology

## *Internet of Things* uses Smart Technology to Drive Informed Decisions



# Water Internet of Things



- Sanitary Sewer Systems
- Lift Stations
- Combined Sewer Systems



- Reservoirs
- Canals
- Storm Water Systems
- Tidal Structures



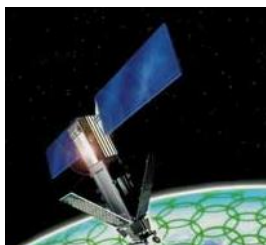
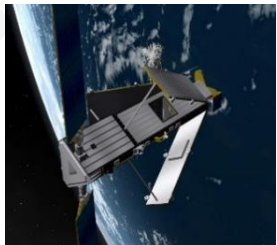
- Water Tanks
- Pipes



# System Architecture

## SmartCover<sup>®</sup> Monitoring Systems

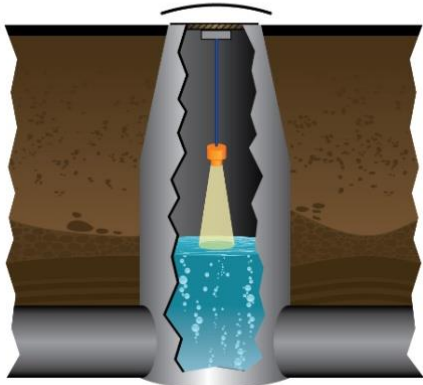
### Redundant Ground



### Redundant Iridium Satellite Network



### SmartCover<sup>®</sup> : Remote Site Monitor



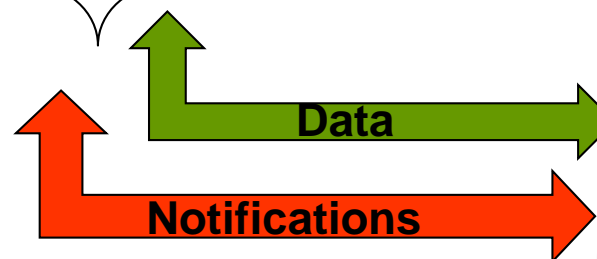
### Bi-Directional User Interfaces



### Secure network servers



### Secure SCS Servers



# Making Two Ends Meet?



## Infrastructure vs. Clean Water



# Aging Infrastructure



## US EPA

“Vast majority of nation’s pipeline was installed after WW-II and **has or is reaching the end** of its useful life”.

## ASCE

“... infrastructure gets a D+”  
“...funding **gap** of as much as \$300 billion over the next 20 years...”

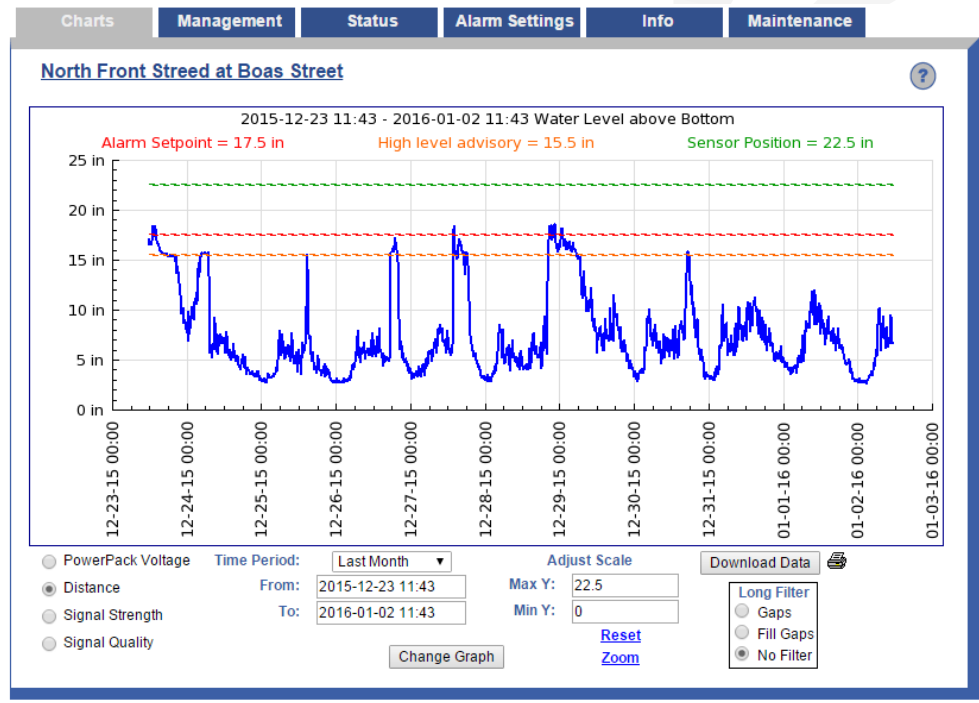
# Clean Water Act

**Goal of the Clean Water Act  
of 1972**

**Stop pollution of US  
surface waters**

**Implication**

**Sanitary and Combined  
Sewer Overflows must  
be eliminated**





# Wastewater Pollution Impact



- Human Health Threat
- Environmental Effects
- Bad Press
- Political turmoil
- Unplanned Cost



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- Environmental Effects
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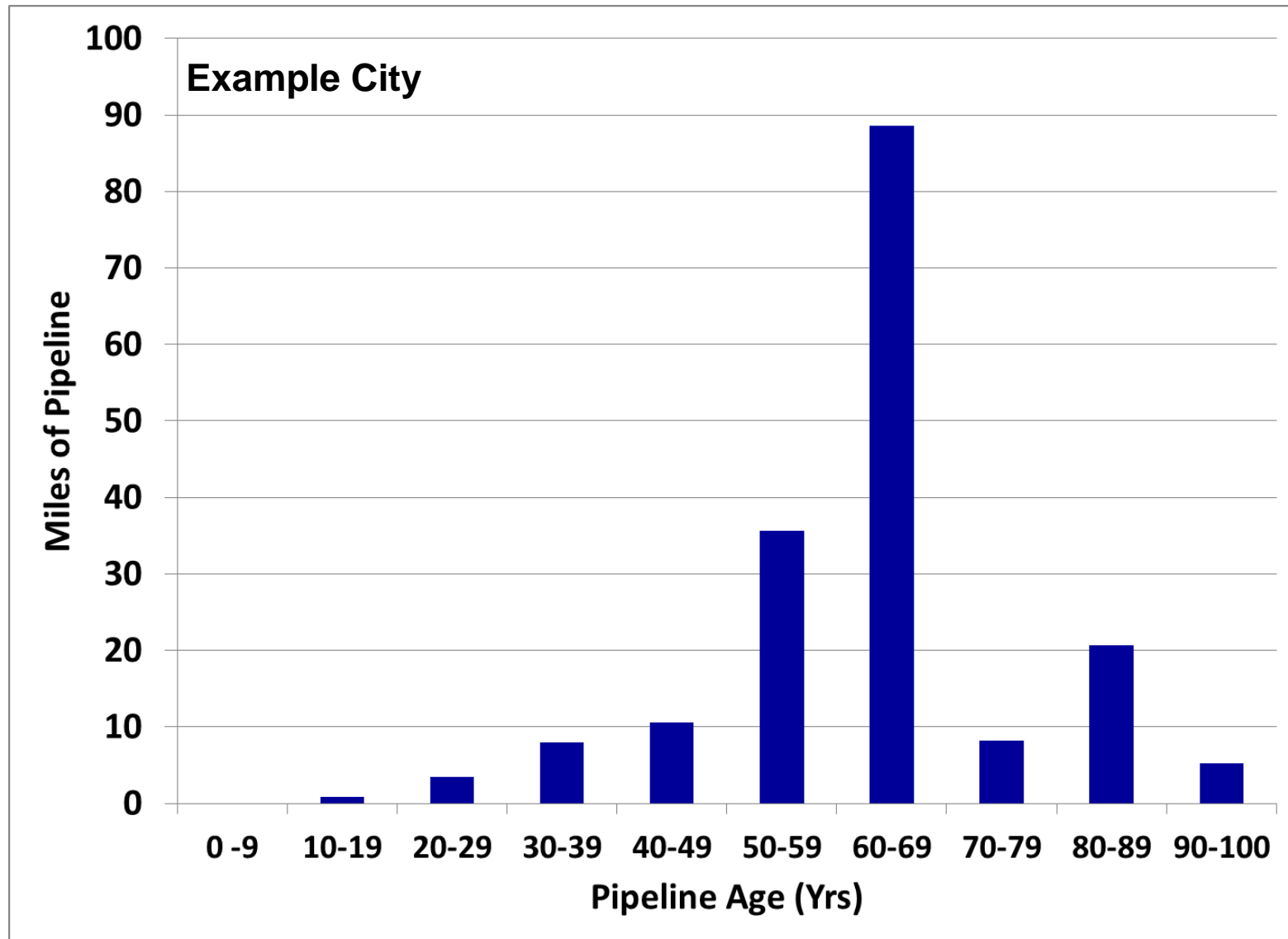




# The BIG Money Problem....



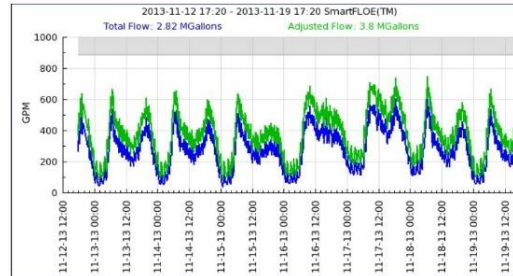
# The Coming Tsunami



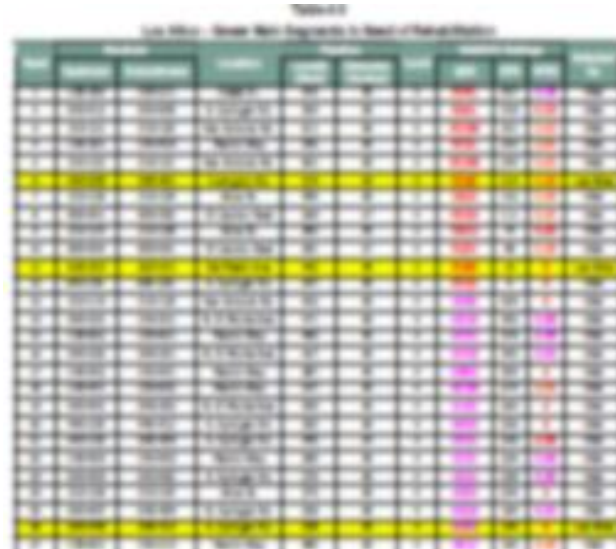


# Condition Assessment

**Asset  
Database**








**Analysis  
(PACP, e.g. )**



**Risk-Based  
Priorities for Rehab**

# Condition Ranking System

Table 8. Condition state and rehabilitation priorities

	Condi- tion state	Implication	Impact rating	Rehabilitation priority
	5	Failed or imminent failure	1 to 5	Immediate
	4	In bad condition, high structural risk	5 1 to 4	Immediate High
	3	In poor condition, moderate structural risk	4 to 5 1 to 3	Medium Low
	2	In fair condition, minimal structural risk	5 1 to 4	Medium Low
	1 or 0	In good or excellent condition	1 to 5	Not required



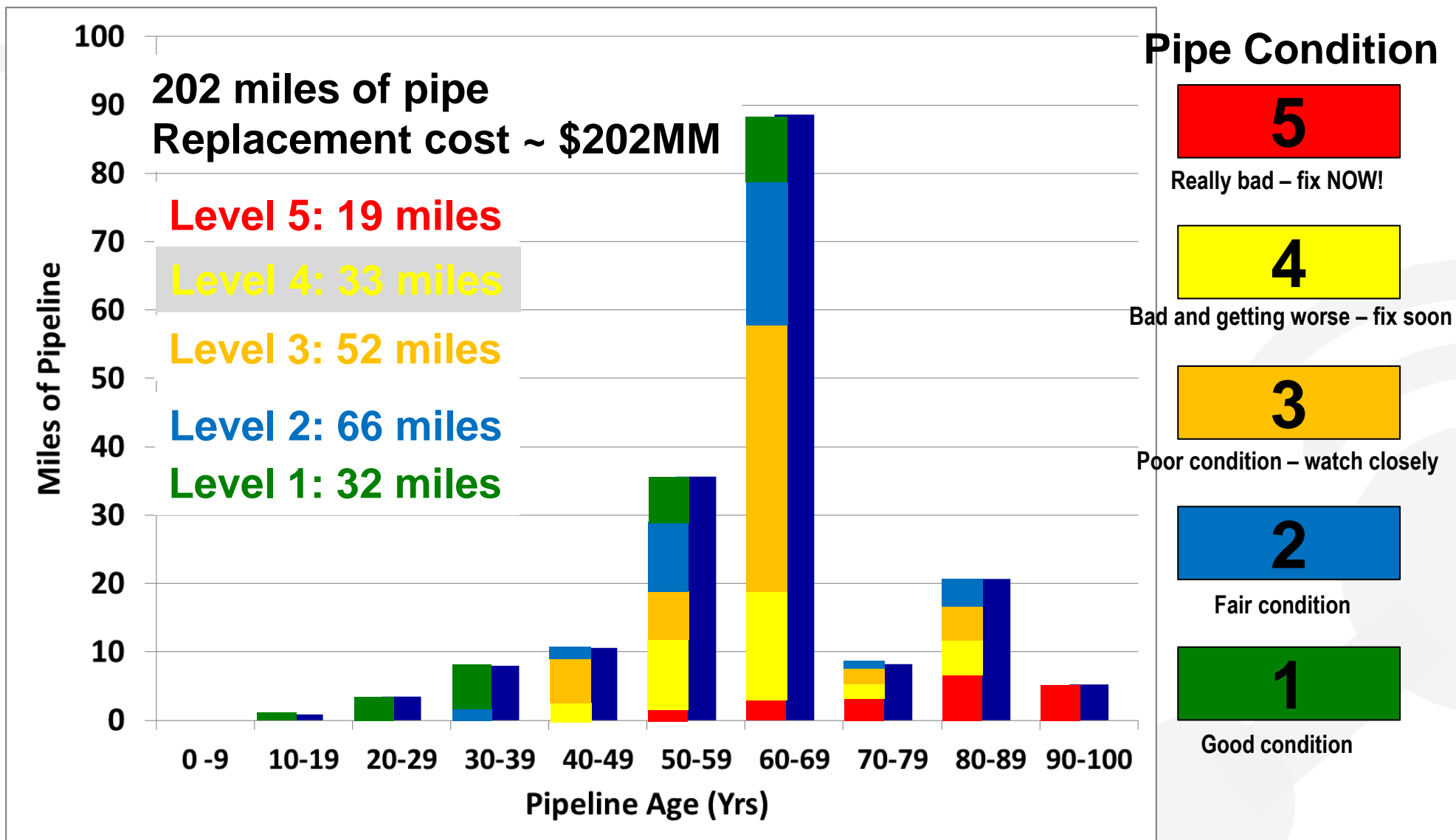
# Upgrade Approaches

Option		\$\$/ft*	\$\$/mile	
LOW	Replacement	~\$50	\$264,000	} Longer lifetime
HIGH	Replacement	~\$1,000	\$5,280,000	
LOW	Re-Lining	~\$30	\$158,400	} Shorter lifetime Lower capacity
HIGH	Re-Lining	~\$250	\$1,320,000	

**For simplicity: \$1MM/mile**

\*Sources: various

# Results of Condition Assessment





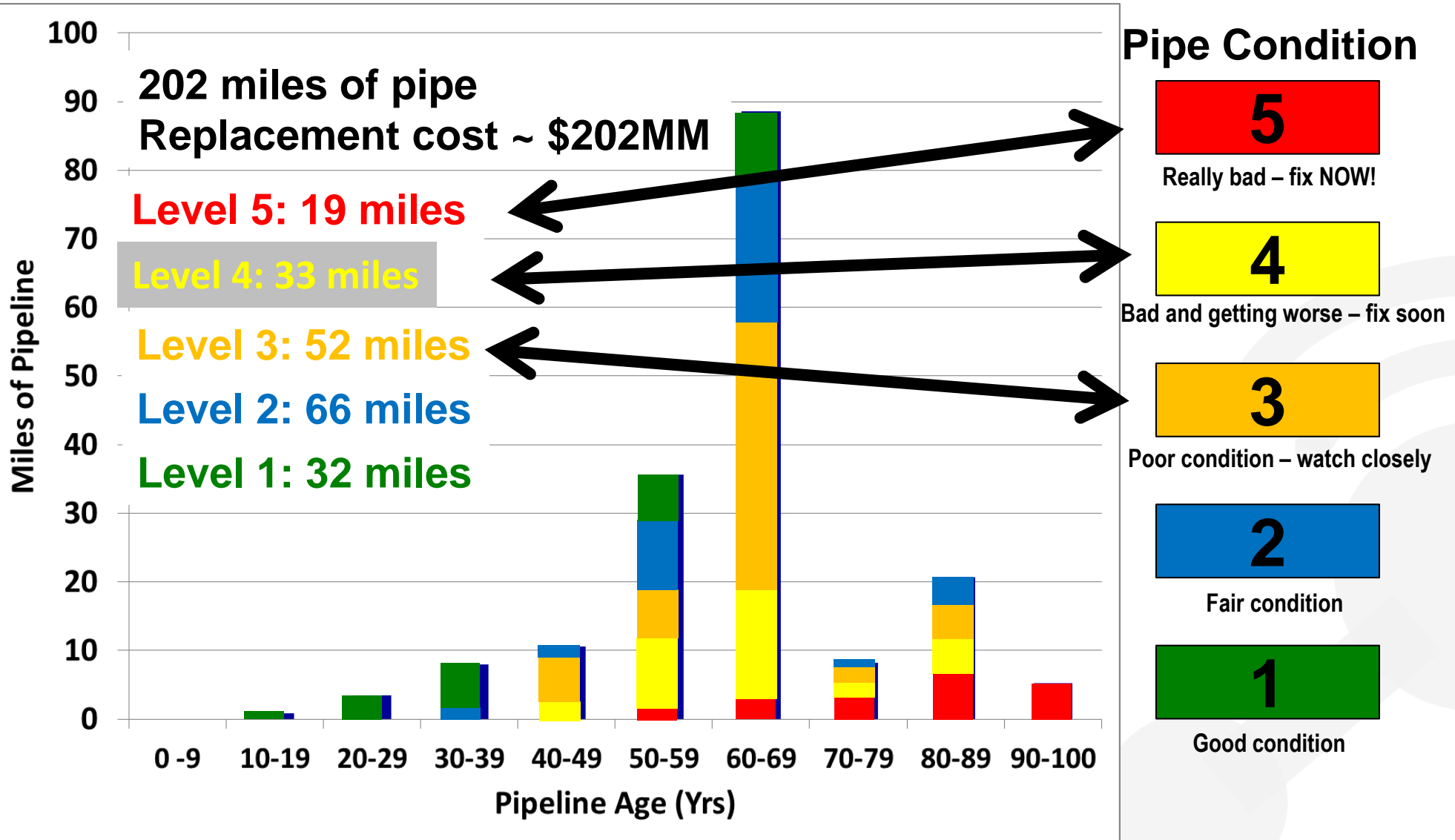
# The Classic Solution

- Prioritize pipelines
- Set schedule for repair
- Design, permitting, EIR
- Generate budget for repair
- Get budget approval for repairs



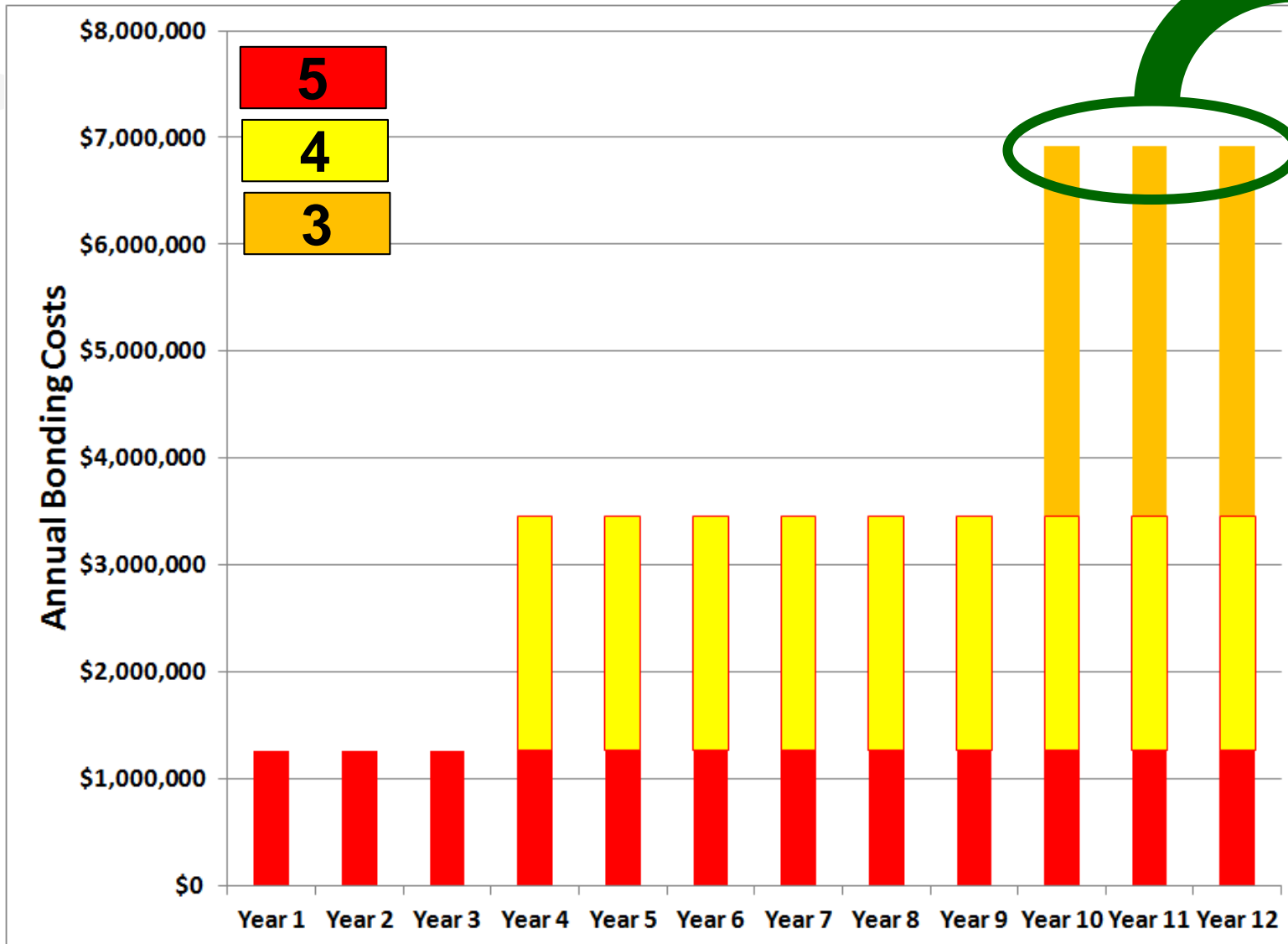
- Hire the contractors
- Spend the money
- **RAISE THE RATES !?!**

# Infrastructure Risk





# Financial Scenario



\$7MM/year  
28K connections  
= \$20/month

**= DOUBLE  
current bill**



# Even Worse???

**PROBLEM #1: Financing may not be approved or is reduced**

**➡ Smaller project or NO project**

**➡ Spills, maintenance GO UP,  
... not down**



**PROBLEM #2: Condition assessment is snapshot**

**➡ Don't know rate of change of conditions**

**➡ Conditions DO NOT get better with time**



# REMEMBER...

**1**

**ASCE** (wastewater, 2013):

“...funding gap of as much as \$300 billion over the next 20 years...”

**2**

**Capital costs ~ \$1 million/mile**

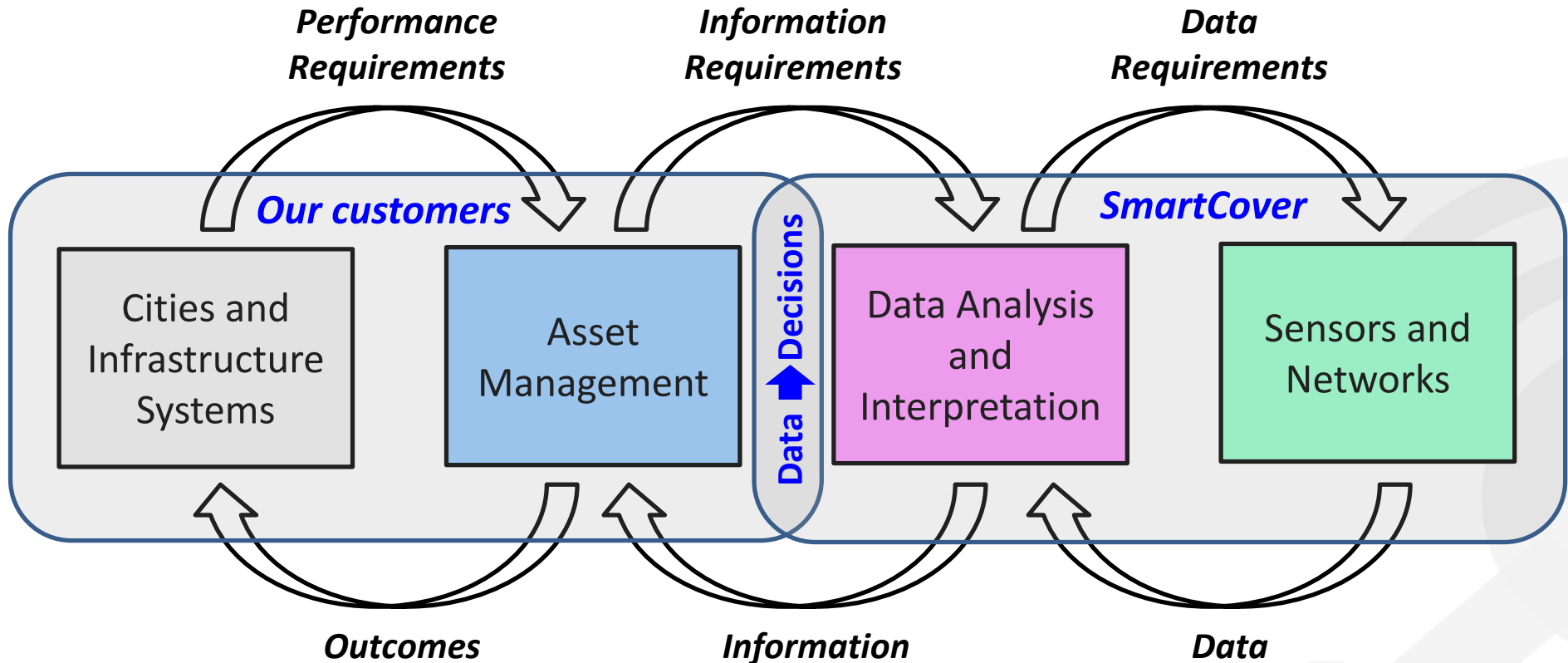
**EPA:**

**3**

**1.2 MM miles sewer pipe @ \$1MM/mile**  
**= \$1.2 TRILLION in replacement costs**

# The Solution

## Smart Infrastructure<sup>1</sup>





# Case Study 1 Monitor vs Replace



## Mt. Crested Butte, Colorado

6,500 year-round residents  
10,000 during ski season  
1.2 MGD plant  
14.2 miles of pipeline  
~300 manholes

**The Crested Butte News**  
**State imposes fines for**  
**2005 sewer spill**

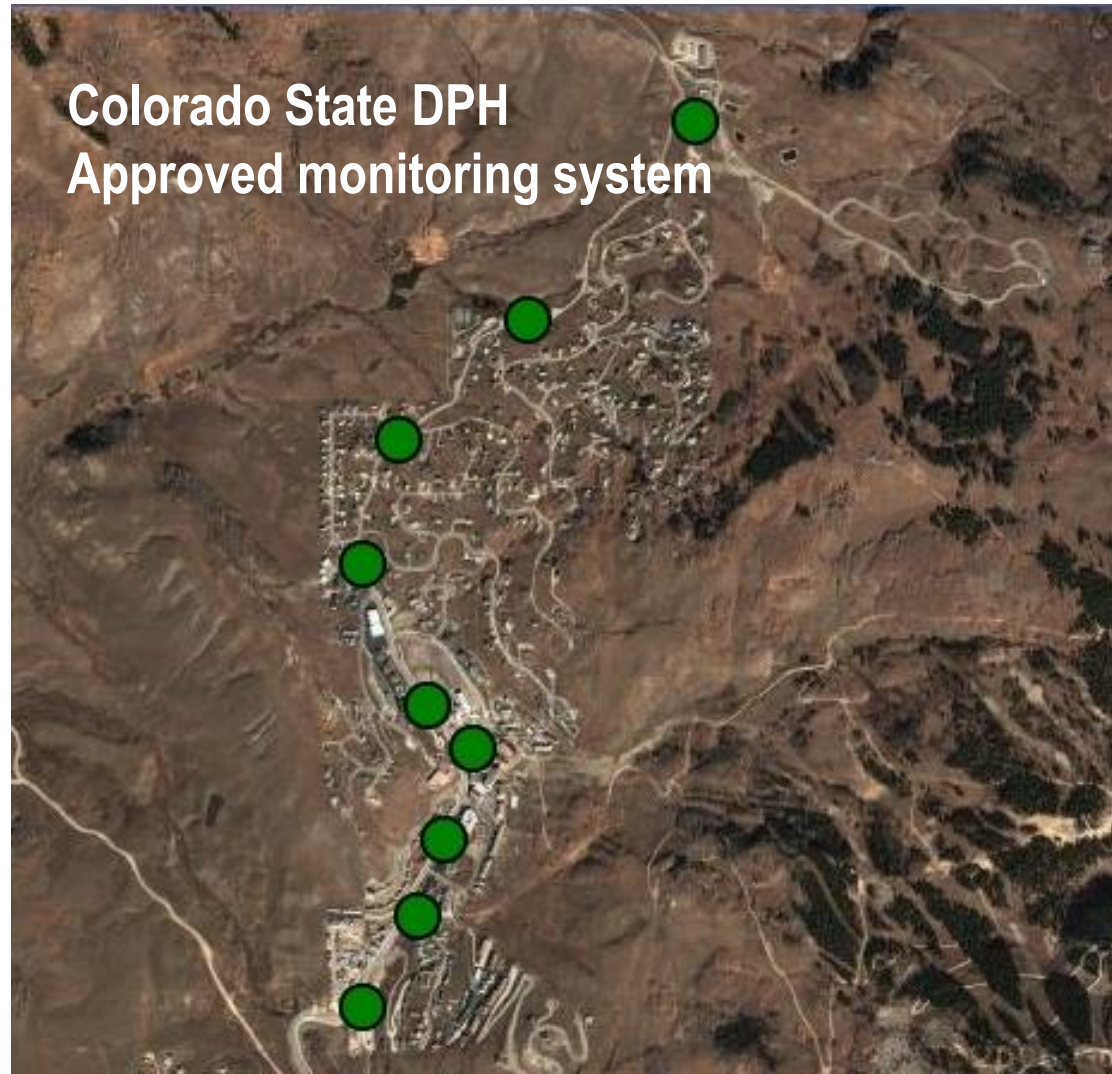
**Consent order 2006: replace pipe: \$10 million**

# Smart Infrastructure Solution



**Solution:**  
**Install & Operate**  
**Remote Level**  
**Monitoring System**

**Cost Savings:**  
**Replace- \$10MM**  
**Monitors- \$100K**  
**Savings: \$9.9MM**  
**and no spills**





# Case Study 2: Monitor & Target Capital

## Elsinore Valley Municipal Water District Lake Elsinore, CA



**35,000 connections**  
**283 miles of sewer line**  
**Force main: 12 miles**  
**Lift Stations: 31**



# Don't Build: Monitor

Consulting engineering capacity study recommends  
up-sizing pipeline: **INSUFFICIENT CAPACITY**

**Upgrade Cost: \$29MM**

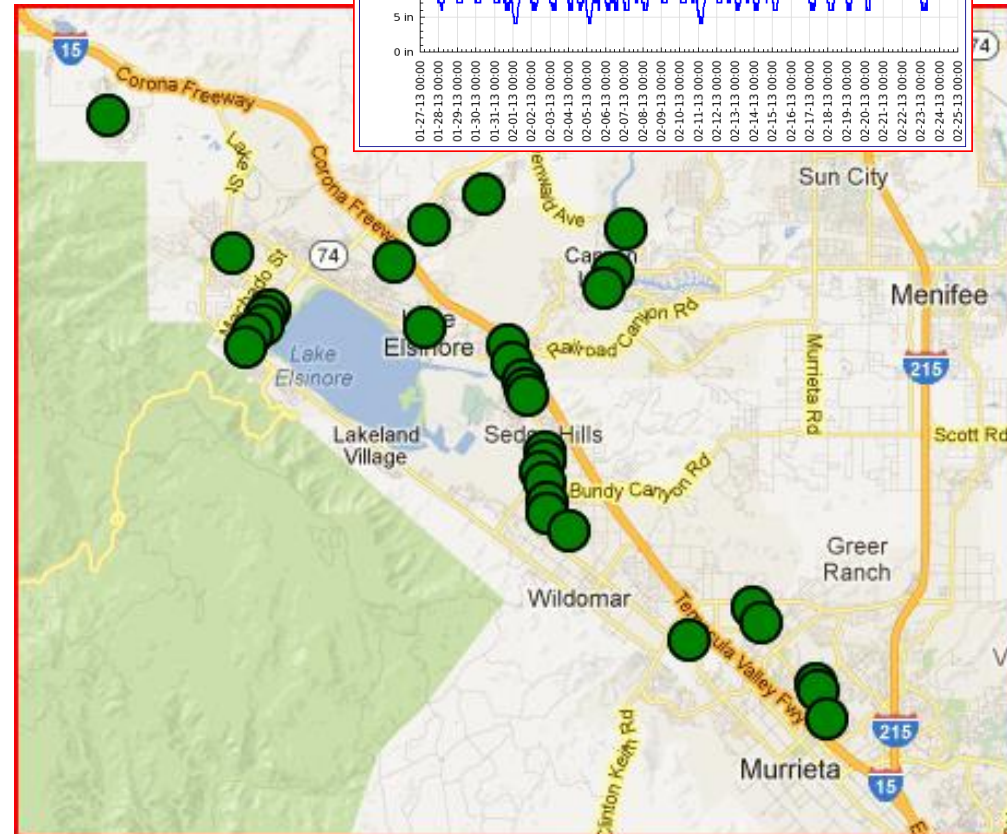
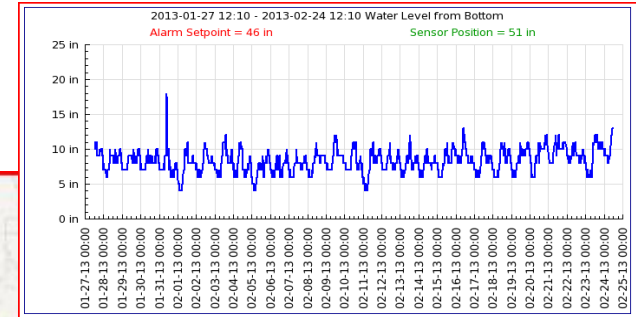
**32 level monitors installed @  
\$120K**

- Collection system data acquired
- Protect against overflows

## **Outcome:**

- Monitors show peaking factors in model too high
- Project down-sized to \$9 million

**Savings: \$20MM and no spills**



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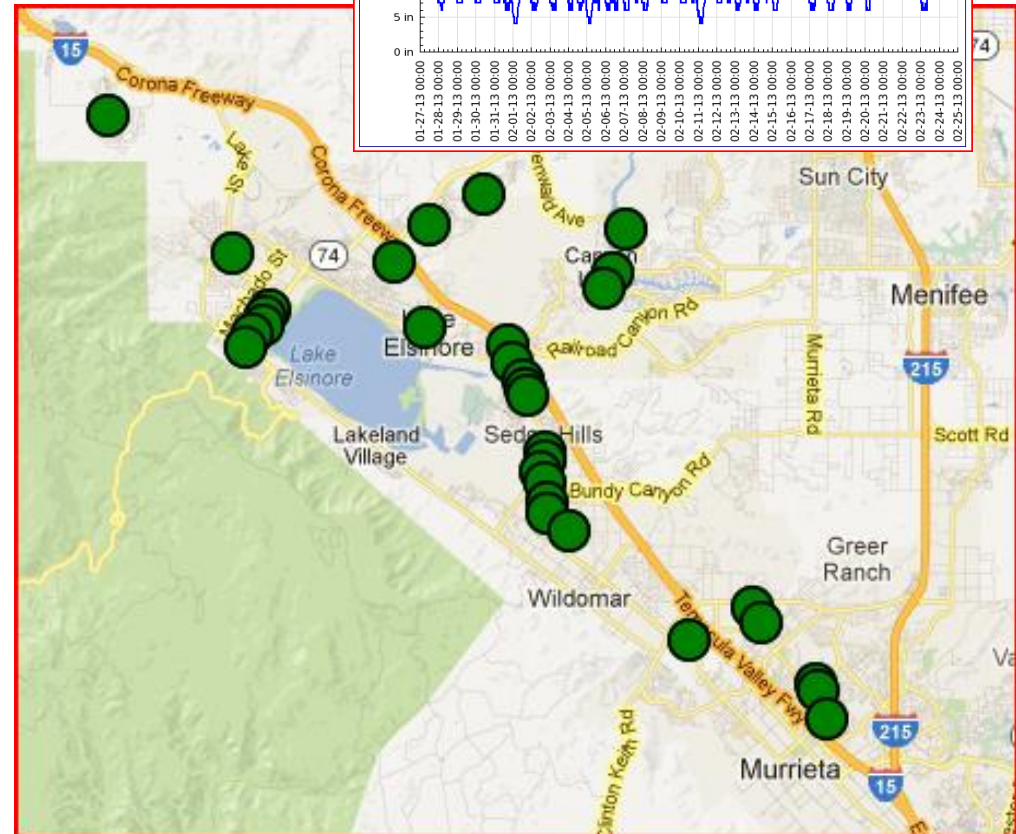
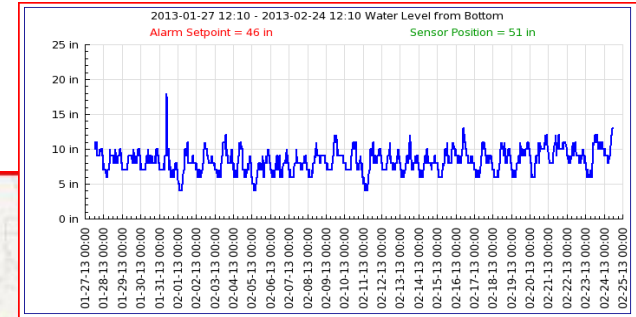
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# Monitor vs. Replace

## = SAVING BIG BUCKS



Agency	Capital Project Estimate	Monitoring Capital	Annual Monitoring Cost	Project Capital Spent	Capital Saved	ROI
FPUD	\$240K	\$4K	\$1K	\$0	\$236K	59:1
MCBWD	\$10M	\$100K	\$6K	\$0	\$9.9M	99:1
EVWD	\$29MM	\$120K	\$3.2K	\$9.1M	\$19.90	166:1



**Real time remote monitoring:**

- **Conserves capital- delay or defer**
- **Produces real-time condition assessment**
- **Eliminates risk of overflows**



# Longer Term...

## Cost/mile, \$K, two project alternatives

	ALTERNATIVE A	ALTERNATIVE B	SAVINGS	% SAVINGS
	(Build Pipeline)	(Monitor)	A - B	
Year 1	\$67	\$22	\$45	66.9%
Year 2	\$133	\$29	\$104	78.2%
Year 3	\$200	\$36	\$164	82.0%
Year 4	\$266	\$43	\$223	83.8%
Year 5	\$333	\$50	\$283	85.0%

**AT LEAST 67% savings**  
**NO ADDITIONAL RISK**

# Transforming 'Best' Practices



# Not-So Smart Maintenance

- **Best Practices dictate rigorous cleaning of pipes**
- **Schedules are based on history**
  - **The past cannot predict the future**
- **The result is exaggerated action**
  - **Segments are cleaned unnecessarily**
  - **Condition assessment is subjective- visual inspection at the site**
  - **There is no “protection” between cleanings**





# Case Study 3: Smart Cleaning

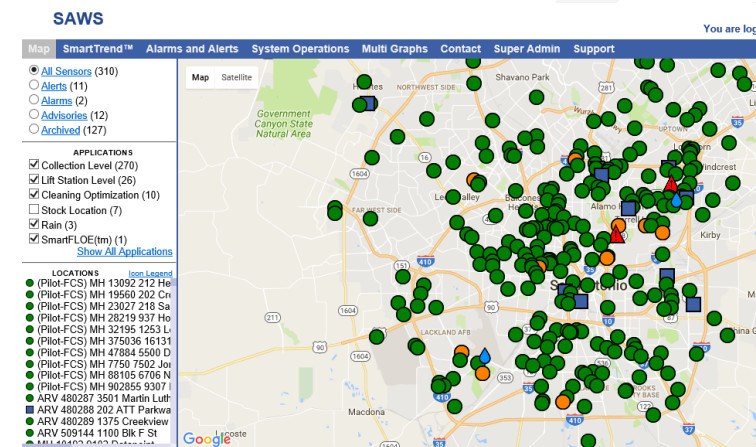
- San Antonio Water System (SAWS)  
Cleaning Routine based on historical information:
  - Monthly: 204 sites
  - Quarterly: 620 sites
- Calculated cost of cleaning per site
  - \$500 per site per instance
  - 2,448 'monthlies' per year
  - \$1,224,000 annual cost

**Is there a better way?**



# A Smart Solution

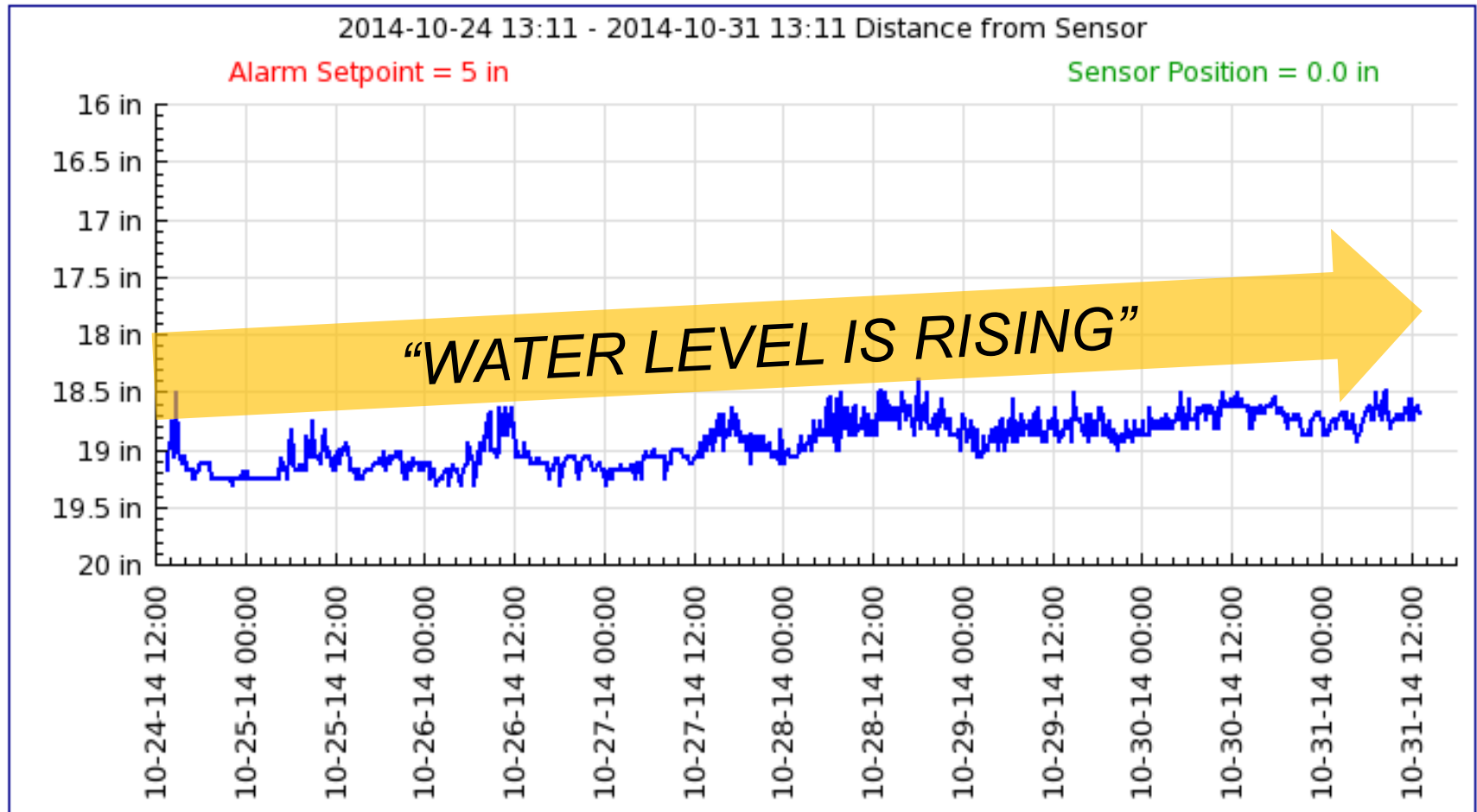
- **Smart Technology Pilot Demonstration**
  - Focus question: can technology reduce frequency & expense with no increased risk?
- **SAWS' Pilot Set-up (Aug. '15 through Jul. '16)**
  - 10 monthly cleaning sites selected
  - Sites cleaned prior to start
  - SmartCovers® installed & added to system network map
  - SmartTrend™ trend analysis performed daily
  - Crews directed to clean based on level change
  - Cleaning work order issued only when data as indicates



# Detection of Small Changes

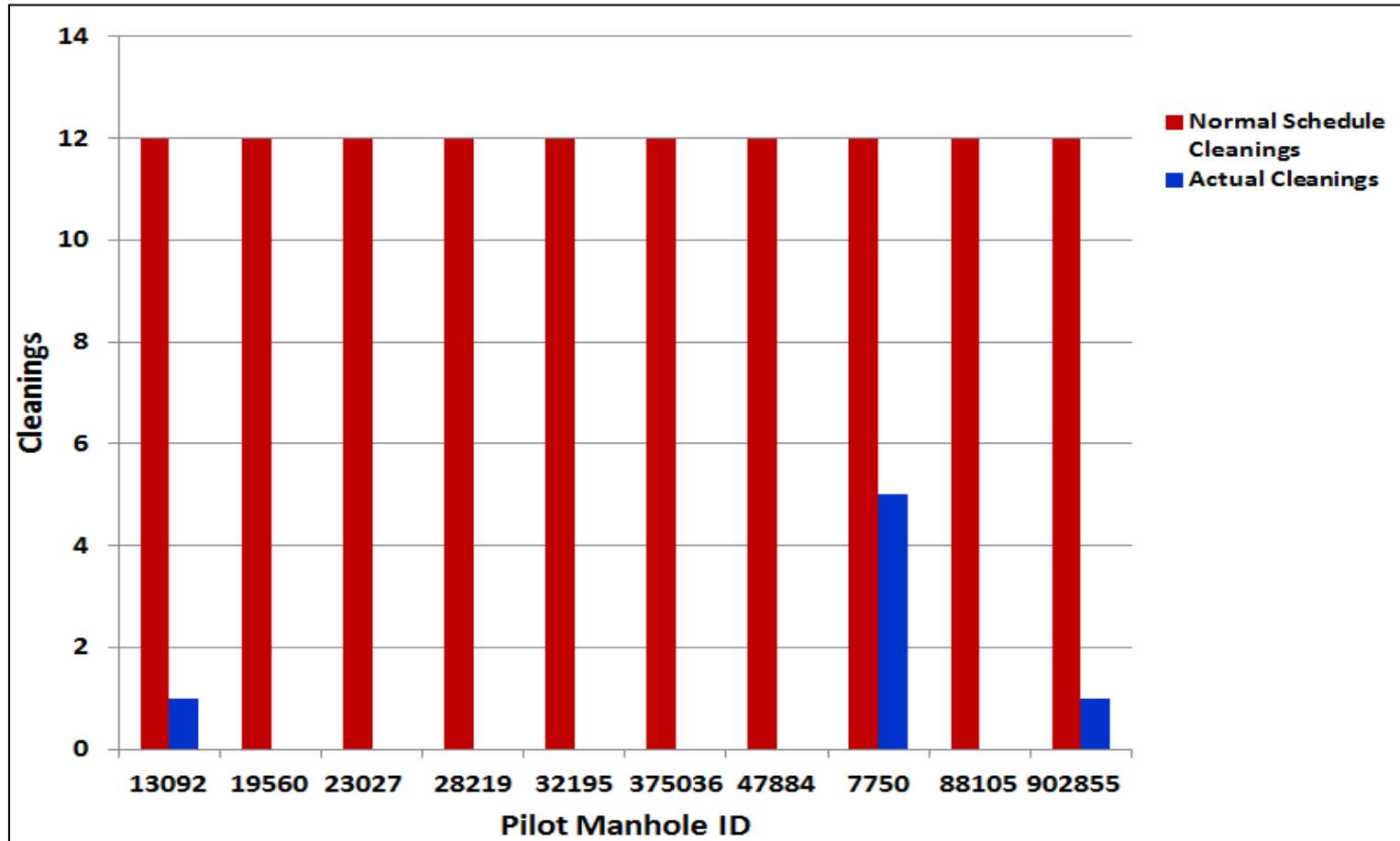
## SmartTrend™: Automated data trend analysis of level change

PS 639 MH 11





# Significant Cleaning Reduction



High frequency cleaning: 10 sites x 12 months = 120 instances

SmartClean™ Pilot: 7 instances

Reduction: 94.1% cleaning saved  $(120-7)/120$

# SAWS Pilot Results

## Pilot Summary

Pilot System Tested	High Freq. Cycle (10 Sites)	Pilot Duration	High Freq. Expectation	SmartClean <sup>™</sup> Results	% Reduction
San Antonio	Monthly	12 months	120	7	94.1%

### *The Bottom Line*

- High Frequency Cleaning annual costs: **\$1,224,000**
- Savings at 85%\* reduction: **\$1,040,400**
- Implementation Costs: **\$ 699,200 (start-up)**
- Annual Costs Year 2 through 5 **\$ 590,000**

**Total Savings (5 Years)      \$ 2,142,800**

## Technology Benefits Summary

- Productivity gain- **personnel/equipment re-directed to more critical tasks**
- Continuous SSO protection- **full monitoring in between cleanings**
- Lower risk- less time crews in traffic
- Lower carbon footprint
- Extended Asset Life - **lower frequency cleaning reduces pipe and structure wear**



**WORRY FREE.**





# Transformational Change

- Smart technology brings *transformational*, not incremental, change...
- Users of smart technology gain visibility into the collection system
  - Capital demands are reduced or even eliminated
  - Operational practices are significantly improved with corresponding cost reduction
  - Management has real-time information to make decisions, this lowers risk.

The *essential* choice: Use history and models to drive decisions?

Or, do we use *Smart Technology* to let us see the road ahead



# Thank You!

## SmartCover<sup>®</sup> Systems<sup>™</sup>

Jay Boyd

Senior Vice President

760-291-1980

[www.smartcoversystems.com](http://www.smartcoversystems.com)

# Committee on Water

NARUC  Summer  
Policy Summit