



Natural Gas Supply/Commodity Market Place Development in the United States

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U.S. Background & Historical Development

- 1821, Fredonia, NY William Hart's 27' well
- Initially for lighting vs. candles, especially street lighting
- Hollowed logs used for piping
- 19th Century Manufactured Gas Plants
- Natural Gas Act of 1938
- 1940s interstate pipeline expansion





Background (continued)

- 1930s-1970s: natural gas wellhead price regulated
- Mid-1970s: gas curtailment era
 - Conservation factories and schools closed
 - Prohibition for use of fuel for certain end-uses/processes
- Late-1970s: take-or-pay contracts
 - Guaranteed investment payback
 - Required buyer commitment for guaranteed quantity





U.S. Federal Reaction to Shortage

- Natural Gas Policy Act of 1978 Congress passed to entice drilling, provided partial price decontrols on new production over existing (vintage wells)
- Natural Gas Wellhead Decontrol Act of 1989
 - Removed all price controls
 - No FERC authority over wholesale pricing





Succession of FERC Orders

- Order 380: 1984; invalidated Take-Or-Pay contracts; eliminated pipeline minimum bills
- Order 436: 1985; response to FERC loss in U.S. Court of Appeals; non-discriminatory, open-access pipeline structure; direct purchases of natural gas by end users
- Orders 500, 500A, etc.: Began 1987; amended Order 436; resolved lingering court issues and take-or-pay contracts
- Order 636: Issued 1992; changed pipeline rate design from MFV to SFV rate design; removed pipelines from merchant function; provided for open access storage; mandated capacity release mechanisms

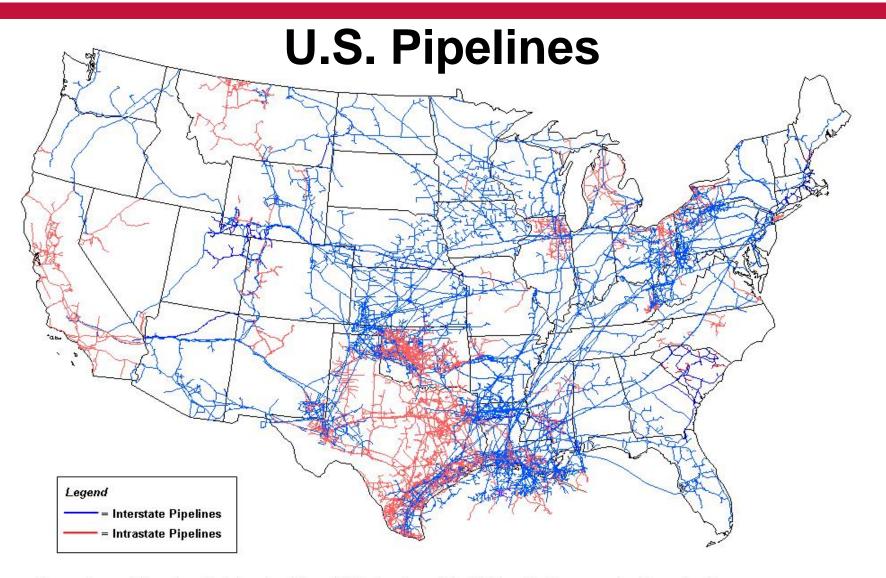




RESERVES AND SUPPLY





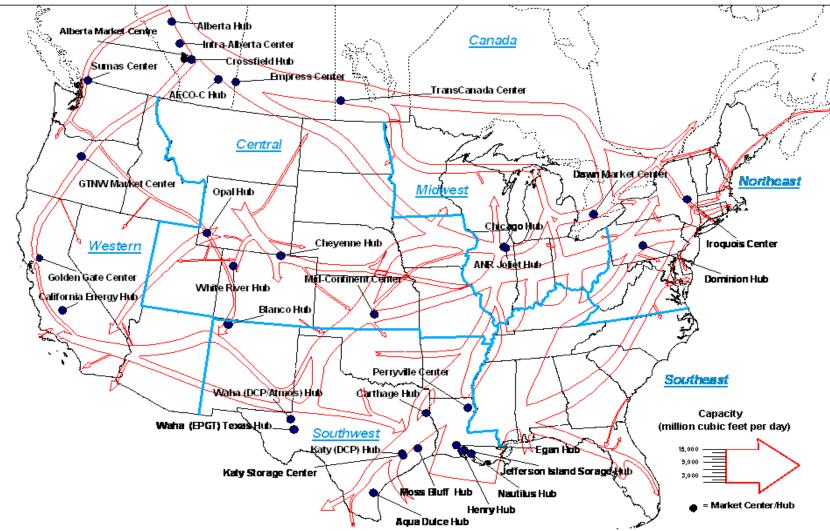


Source: Energy Information Administration, Office of Oil & Gas, Natural Gas Division, Gas Transportation Information System





Gas Market Centers







Market Centers/Hubs

- Approximately 40
- Transport across multiple pipelines
- Where commodity and capacity actively traded
- Alternate routes to market
- Price discovery/basis differentials







The Henry Hub

- Most active in North America;
- Accessible to major onshore & offshore producers in Louisiana, 11 different pipelines;
- Owned by Sabine Pipe Line
- High deliverability (salt cavern) storage ready access
- Pricing readily available; trade press
- NYMEX NG Futures designated point of delivery





PRICING TODAY





U.S. Natural Gas Pricing Today

- Most supplies traded at market-based prices:
 - Wellhead
 - Index NYMEX futures contracts or other market centers
 - Daily pricing (very short term supplies)
 - First of month index
 - ICE (Inter-Continental Exchange)
 - City gate
 - Basis differential
 - Futures options





Factors Affecting Pricing

- Immediate and near-term supply
 - Enhanced access to new supplies
 - Anticipated direct use demand
 - Electric generation fleet outages/emissions requirements
 - Economic conditions
 - Storage inventories
- Severe weather affects demand & production
- Imports/Exports
 - Canadian pipeline imports
 - LNG imports/exports





Factors Affecting Pricing

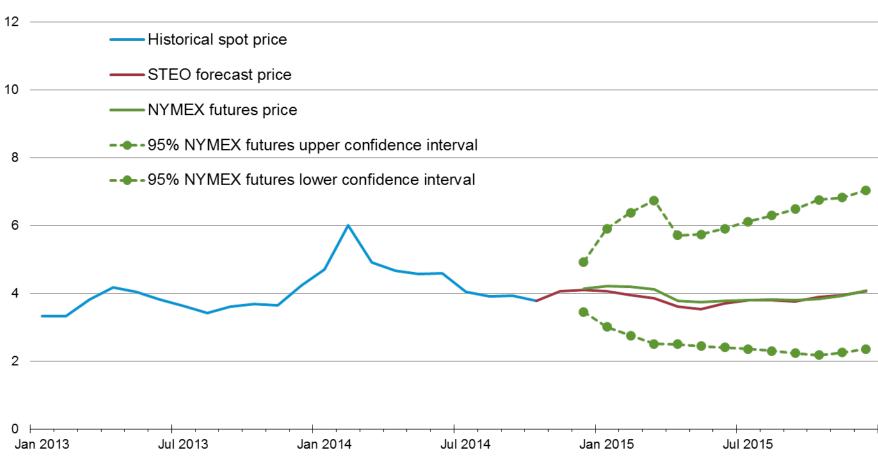
- Electric generation requirements
 - Generation fleet availability or outages
 - Emissions levels & requirements
- Oil prices
 - Domestic and international markets
 - Fuel switching capability for major end-use customers





Henry Hub Natural Gas Price

dollars per million Btu



Note: Confidence interval derived from options market information for the 5 trading days ending Nov. 6, 2014. Intervals not calculated for months with sparse trading in near-the-money options contracts.

Source: Short-Term Energy Outlook, November 2014.





U.S. Natural Gas Prices



dollars per thousand cubic feet

20 — Forecast 18 —Henry Hub spot price -Residential price 16 14 12 10 8 6 2 0 ⊢ Jan 2010 Jan 2011 Jan 2012 Jan 2013 Jan 2014 Jan 2015





Questions?

Thank you.