# History and Principles of Rate Regulation

NARUC Energy Regulatory Partnership Program

The Public Services Regulatory Commission of Armenia and The Iowa Utilities Board



by Joan Conrad Chief of Staff Iowa Utilities Board June 14, 2010

#### 1882 - 1907

- September 4, 1882 Thomas Edison's Pearl Street electricity generating station in New York City – 85 customers – short distances
- Introduced the four key elements of a modern utility system
  - Reliable central generation
  - Efficient distribution
  - Successful end use (in 1882 light bulb)
  - A competitive price



1882 - 1907

- 1886 George Westinghouse perfected a practical alternating current system that allowed electricity to be transmitted greater distances. The practical application was his hydroelectric dam built at Niagara Falls to deliver power to Buffalo, New York – 20 miles away
- Utilities owned by cities sprung up across America and were eventually consolidated into large electric power holding companies



1907 - 1935

#### State Public Service Commissions

- Utility service areas began crossing city boundaries and state lines
- Many states established state public service commissions
- Iowa established a PSC in 1911 to regulate the location of electric transmission lines and rates



Today, all 50 states have a utility commission

1935 – 1960s

By the 1920s, 16 large holding companies controlled 75 percent of all U.S. generation.

#### Federal Action - 1935

- To counter abuses beyond State control Public Utility Holding Company Act of 1935 – established federal regulation of interstate wholesale transmission and sale of electric power
- Rural Electrification Act 1936 only 11% rural electrified



#### 1935 - 1960s

- To avoid redundant systems and parallel distribution lines – most states granted exclusive territory rights to utilities
- These monopolies were profit regulated and required to serve all customers in their territory
- 1950s and 1960s post WWII stability demand for power
- Infrastructure expansion, industry consolidation, new technologies, declining unit costs



1970s - 2000

1970s – Social regulation

Excess capacity, consumer protection, environmental regulation (EPA), inflation, energy crisis, conservation, problems with nuclear

1980s and 1990s - Regulatory reform



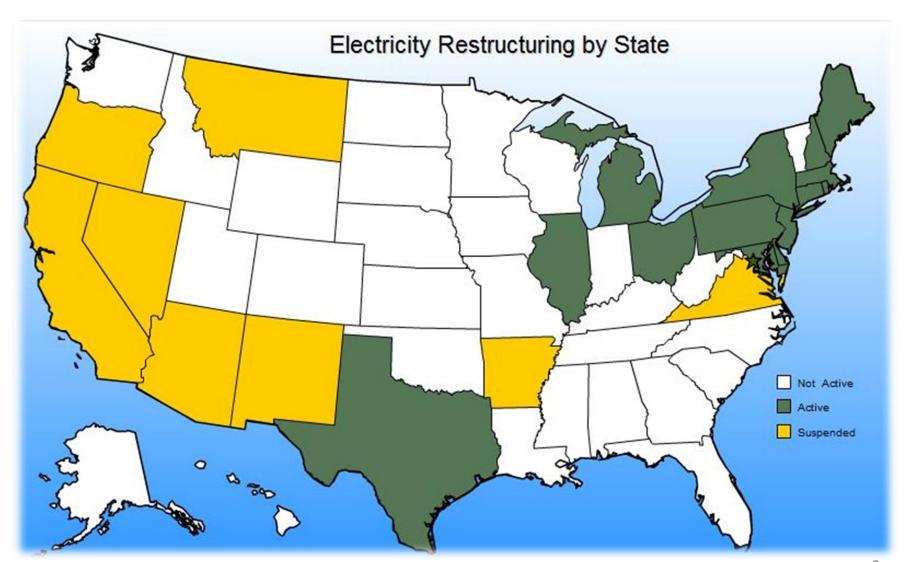
Technological breakthroughs, emerging markets, vertical separation, access, introduction of competition, partial deregulation

#### 2000 to present

Industry consolidation, jurisdictional issues, price impacts, concerns about market performance and power, infrastructure needs, environmental constraints, reconciling markets and regulation, possible reregulation in the public interest



### Deregulation in the U.S.



### Objectives of Economic Regulation

In the early 20<sup>th</sup> century, states granted monopoly franchises to electric utilities

State utility commissions relied on ratemaking to substitute economic regulation for competition in the market



### Objectives of Economic Regulation

#### What stakeholders want:

- Utilities Reasonable certainty and a fair return on investment to insure financial viability
- Customers Safe, reliable, and nondiscriminatory service at fair, reasonable, stable, and affordable rates
- Regulators/Society Utility services that promote the public interest, including price signals that encourage efficient use of resources and promote other social goals



# Sectors Subject to Price Regulation in Iowa

#### **Electricity:**

Investor owned utilities

Generation/distribution – state

Transmission – federal

Rural electric cooperatives and municipals IUB does not regulate rates



# Sectors Subject to Price Regulation in Iowa

#### **Natural Gas:**

Commodity is deregulated but state sets rates for distribution and service

#### **Telecommunications:**

Retail telephone rates are deregulated

#### Water:



Companies with over 2,000 customers

# Sectors Not Subject to Price Regulation in Iowa

Local retail telephone

Long distance telephone

Cellular rates

Fuel oil

Propane

Almost all water systems



### Ratemaking Principles

#### Three basic elements:

- 1. Determination of revenue requirements for a normal base or test year.
- 2. Allocation of costs to customers based on usage patterns.
- Rate design to recover costs through rates and charges (tariff).



### Ratemaking Principles

#### Regulation focuses on four Ps:

Prudence (investment)

**P**rofits (returns)

Prices (rate design)

Performance (service)



### IUB Rate Case Steps

- 1. Utility notifies customers of proposed rate changes
- 2. At same time utility files formal petition with IUB. Ten-month statutory deadline for decision.
- 3. Public input and customer comment hearings
- 4. Intervention by interested parties
- 5. Direct, rebuttal, and reply testimony pre-filed by parties
- 6. Evidentiary hearing for cross-examination of testimony
- 7. Post hearing briefs
- 8. IUB decision meeting
- 9. Order issued



# Political Impact of Regulatory Decisions

Generally, in Iowa, the Governor and state legislature lets the IUB do its job. However, there are legal, public ways for them to exert pressure:

- Through the Governor's reappointment power
- Through the Senate's confirmation process
- Through the media
- Through their constituents



### Acknowledgements

Sources for this presentation include:

Janice A. Beecher, Introduction to Theory, Principles, and Concepts of Public Utility Regulation, Institute of Public Utilities, August 4, 2008.

**Ken Rose**, Electricity: Economics, Structure, and Regulation, Institute of Public Utilities, August 4, 2008.



### Questions?



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