

California's Approach to Designing a Net Energy Metering (NEM) Tariff



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California















Presentation topics

- California's energy market and commitment to clean energy
- NEM tariff design
- Complementary customer generation policies
- Customer solar trends
- Lessons learned





California Public Utilities Commission: about us

- State agency headquartered in San Francisco
- Regulates telecommunications, electric, natural gas, water, railroad and some transportation companies
- Responsible for ensuring that customers have safe, reliable utility service at reasonable rates
- Five Commissioners are appointed by the Governor of California and confirmed by the California Senate







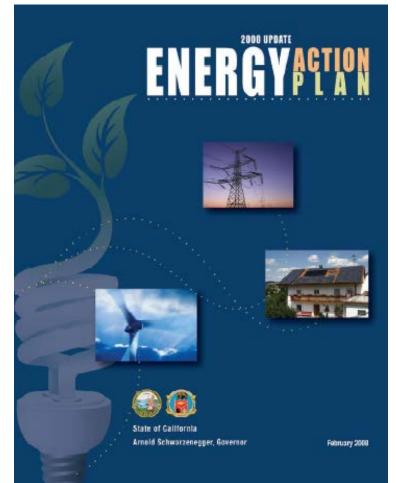
5

Energy market is large, diverse

| California Statistics | | | | | | |
|--------------------------------|----------------------------------|------------|---------|-----------------------------|---|---|
| Population | | 38 million | | | | |
| Electric customers | | 11 million | | | | Dependence on natural gas |
| In-state generation | | | Energy | Capacity | | = volatile electric prices |
| resource mix | Na | t. Gas | 61% | 62% | Ľ | / lack of diversity |
| | Nu | uclear | 8% | 3% | | urversity |
| | Н | ydro | 10% | 16% | | |
| | (| Coal | <1% | <1% | | |
| | Ren | ewable | 20% | 19% | | |
| Annual electricity consumption | | 3 | 802 TWh | | | |
| Peak load | 60 GW | | | | | |
| Geographic diversity | 70% of electricity from in state | | | | | |
| Power plants | | | 1,008 | | | |
| Electric rates | | or comm | • | n \$0.13-\$0 d low incon | | CALIFORNIA REPUBLIC |



California is Committed to Clean Energy



- "Loading Order" of Energy Resources:
- Energy efficiency
- Demand response
- Distributed generation
- Renewable generation
- Cleanest available fossil resources





Three sizes of renewables policies target each market

Utility-Scale

- > 20 Megawatts
- Energy for thousands of homes
- Renewables Portfolio Standard

Distributed Generation

- 1 20 MW
- Energy for 200-4,000 homes
- Feed-in tariff, Renewable Auction Mechanism

Customer-Side

- < 1 MW
- Distribution Grid
- Energy for 1 to 200 homes
- Net Energy Metering and California Solar Initiative











Net Energy Metering (NEM) tariff designed for customer generation



David McNew/Getty Images

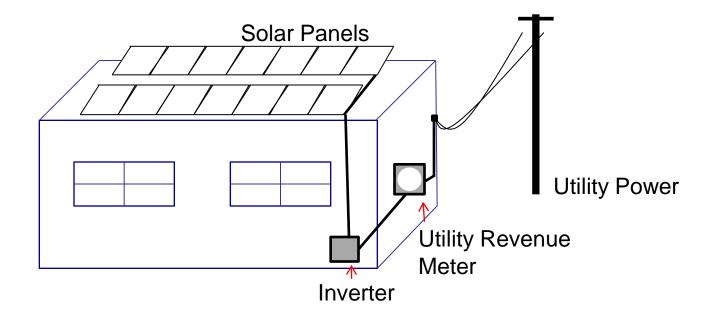


Stone Brewing Co., North County San Diego Courtesy: Stone Brewing Co.





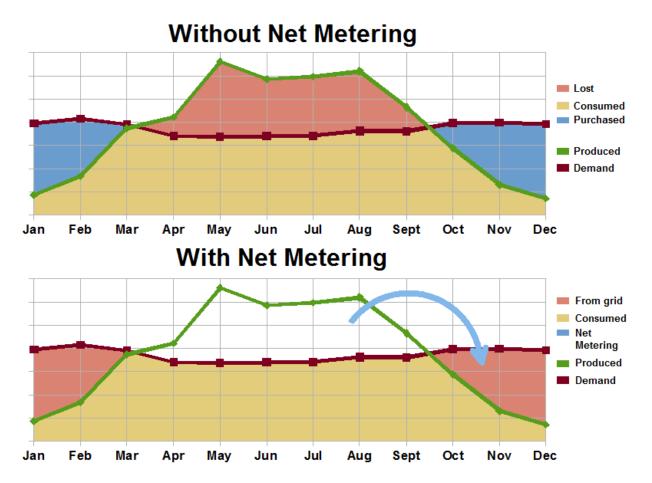
NEM allows customers to serve onsite energy needs and be compensated for exports







Customers can offset their annual load, regardless of shape of their load curve







What are the rules?

- Eligible renewable technologies: Solar, wind, biomass, geothermal, renewable fuel cells, small hydroelectric generation, digester gas, municipal solid waste conversion, landfill gas, hydro technologies.
 - Storage systems paired with generator receive NEM benefits
- Facility: Sized to serve annual peak onsite electricity needs, up to 1 MW.
- **Export/Import:** NEM customer only pays for the net annual imports
- **Credits:** Bill credits are provided at the full retail rate. NEM customers can rollover excess bill credits up to a year. At end of year, NEM Customers are paid for any net excess kWh exported to utility on an annual basis.
- Secondary benefits: Avoided interconnection application and distribution upgrade fees, faster interconnection processing times
- Program capacity cap: Current NEM ends July 1, 2017, or the date on which a utility reaches 5% of aggregate customer peak demand.





Complementary policies needed to jumpstart the market

- California Solar Initiative "Million Solar Roofs": \$3.4 billion subsidy program for 3,000 MW by 2016
- Self-Generation Incentive Program: \$83 million/ year for non-solar customer DG that reduces greenhouse gas emissions
- Federal Investment Tax Credit: 30% tax credit for residential and commercial systems until 2017



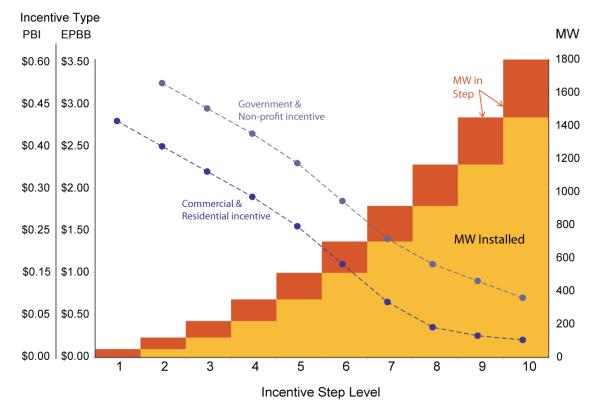






California Solar Initiative has driven the market since 2006

Goals: 1) Create self-sustaining solar market, 2) Ensure customer protection, 3) Reach all Californians, including low income





PBI: Performance Based Incentive, paid over 5 years, in \$ / kWh EPBB: Expected Performance Based Buydown, paid upfront, in \$ / W



Trend: Installed solar largely uses NEM

Solar Interconnections and Solar NEM Customers by Utility

| | Total MWs Interconnected | Total Customers Interconnected | MWs on NEM tariffs | Customers on NEM Tariffs |
|-------|-----------------------------|-----------------------------------|-----------------------|-----------------------------|
| PG&E | 1,109 MW | 114,639 | 1,039 MW | 114,619 |
| SCE | 786 MW | 77,266 | 674 MW | 77,155 |
| SDG&E | 247 MW | 31,997 | 246 MW | 31,963 |
| Total | 2,142 MW | 223,902 | 1,959 MW | 223,737 |

Data is through March 2014. Includes CSI, NSHP, ERP and SGIP data, but not POU or RPS data-

Progress Towards the 5% NEM Cap

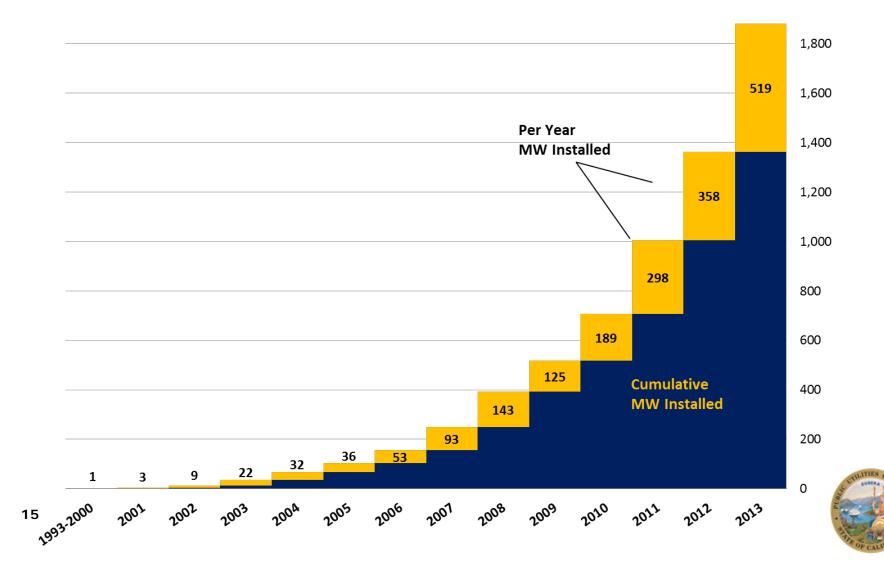
| | MWs Interconnected on NEM Tariffs | Aggregate Customer Peak Demand | Progress towards 5 Percent NEM Cap |
|-------|---|--------------------------------------|---|
| PG&E | 1,050 MW | 48,177 MW | 2.18% |
| SCE | 704 MW | 44,807 MW | 1.57% |
| SDG&E | 270 MW | 12,134 MW | 2.23% |

Data is through March 2014. Includes all NEM-eligible systems.





Trend: Customer solar capacity growing





Trend: System costs have decreased 47%

From \$10.47/Watt in 2007 to \$5.50/Watt in 2013





16

\$/Watt



Lesson #1: Innovative policies needed to reach all Californians

- NEM variations for multitenant buildings, properties with multiple meters
 - Virtual Net Energy Metering, NEM Aggregation
- CSI Incentives allocated to many types of customers
 - Residential customers in houses and apartment buildings (\$489 million; 602 MW)
 - Non-Residential customers from businesses, government agencies, schools, hospitals (\$1.458 billion; 1,147 MW)
 - Low Income residential customers (\$216 million)

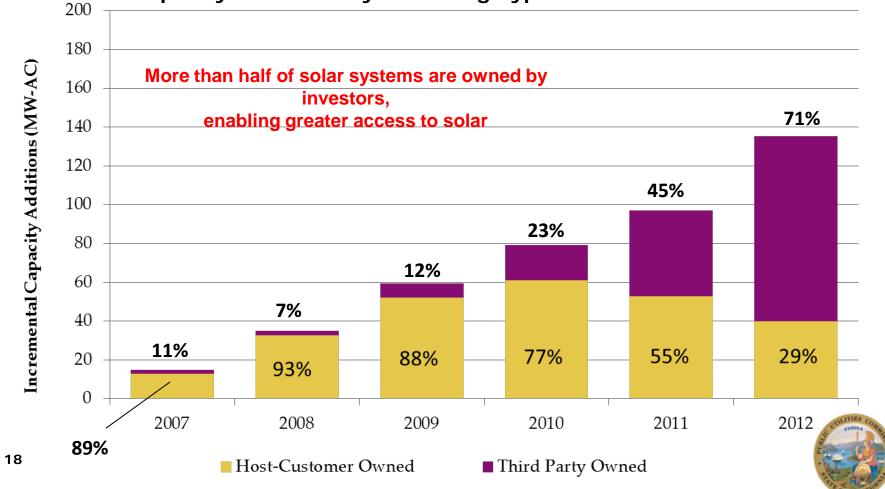








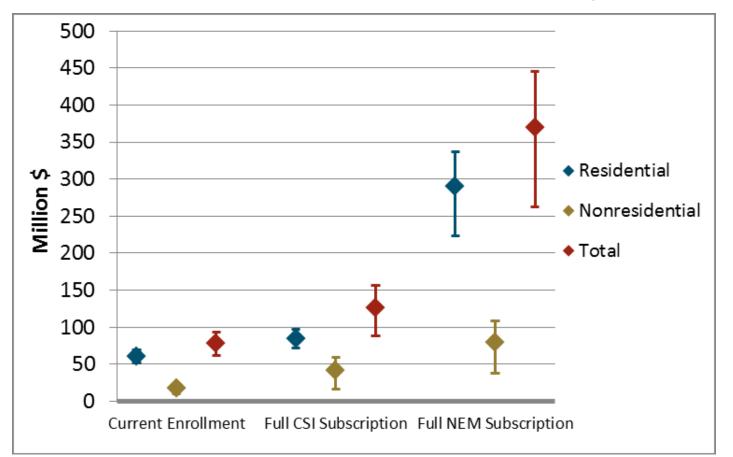
Incremental Capacity Additions by Financing Type for Residential Installations





Lesson #3: "High costs" of NEM are due to our rate design, not NEM itself

Net Cost of NEM Exports in 2020 (Millions \$2012/year)







Lesson #4: After market transformation, NEM rates must be reconsidered

- New law directs the CPUC to develop a new tariff or standard contract. Requirements for Commission:
 - Ensure that customer-sited renewable distributed generation continues to grow sustainably
 - Include alternatives designed for the growth of distributed generation among residential customers in disadvantaged communities
 - Ensure that the successor tariff is based on the costs and benefits of the renewable electrical generation facility, and benefits of the tariff to all customers and the electrical system are approximately equal to the total costs
 - Allow distributed generation projects sized to customer load that are greater than 1 MW in size





Conclusions: Lessons Learned

Design incentives for specific market segment

- NEM for grid-connected customers who will benefit from import/export
- Simple, transparent and equitable billing/pricing for customer programs

Leverage state funds by attracting private capital

- Long-term price signals
- Availability of funds, market certainty
- Clear, transparent rules

21

Fair compensation is a balancing act

- Price must fairly value energy exports without overpaying = public support
- Price should make economics of DG work = successful policy





Backup / extra slides





2013 NEM Ratepayer Impacts Evaluation

- Cost-Benefit Analysis (compares the reduction in NEM customer bills to the reduction in utility costs): NEM generation currently results in a net cost to other ratepayers of \$79-\$252 million per year, reaching \$370 million - \$1 billion per year in 2020 with a complete build-out to the 5% NEM cap.
- Cost of Service Analysis (compares compare the resulting bills of NEM customers to their full cost of service after accounting for NEM generation):
 On average, NEM customers pay slightly more than their cost of service.
- Customers installing NEM systems have an average median household income of \$91,210, compared to the median income in California of \$54,283 and in the IOU service territories of \$67,821.





Assembly Bill 327 (Perea, 2013)

- Directs the Commission to establish a transition period for customers to remain enrolled on NEM tariffs, and develop a new successor tariff or standard contract to NEM by December 31, 2015. In developing the new contract or tariff, the Commission must:
 - Ensure that customer-sited renewable distributed generation continues to grow sustainably
 - Include alternatives designed for the growth of distributed generation among residential customers in disadvantaged communities
 - Ensure that the successor tariff is based on the costs and benefits of the renewable electrical generation facility, and that the total benefits of the tariff to all customers and the electrical system are approximately equal to the total costs
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24



Numerous Clean Energy Policies

| Renewables Standard | Highest in US, 33% by 2020 |
|----------------------------|--|
| Greenhouse Gas Cap | • 1990 levels by 2020 |
| Electric Car Mandate | • 15% of sales by 2025 |
| Energy Efficiency | Gets first priority in resource planning |
| Decoupling | Utility profits not tied to sales volume |
| Smart Grid | One of the earliest & largest adopters of AMI |
| Solar Rooftops | Goal set for 1 million by 2016 |
| Nuclear | New plants prohibited by state law |



NEM has many program elements

| Eligible Technologies | Solar, wind, biomass, geothermal, renewable fuel cells, small hydroelectric generation, digester gas, municipal solid waste conversion, landfill gas, hydro | |
|--------------------------|---|---------------------|
| Pricing | Full Retail Credit based on Customer's Otherwise Applicable Tariff | |
| Netting | Bill credit for net annual exports; payment for excess bill credits at year end | |
| Secondary Program | Avoided interconnection application and distribution upgrade fees, faster interconnection processing times | |
| Elements | Rate component exemptions (departing load charges, standby charges, etc.) | |
| [| Customers retain Renewable Energy Credits | |
| [| Storage systems eligible for same benefits if paired with NEM generator | |
| Variations to NEM | Virtual Net Energy Metering (allows multiple customers to get benefits from one NEM system), Fuel Cell NEM, and the Renewable Energy Self-Generation Bill Credit Transfer Program | Superior Contractor |
| 26 | | ATTR COL |



CSI Program Budget

| Program Component | Budget (\$ Millions) | Goal |
|---|-------------------------|--------------------|
| General Market Solar Program (includes PV and electric displacing solar thermal technologies) | \$1,897 | 1,750 MW |
| Single-family Affordable Solar Homes (SASH) | \$108 | TBD (see note) |
| Multifamily Affordable Solar Housing (MASH) | \$108 | TBD (see note) |
| Research, Development, Demonstration, and Deployment (RD&D) | \$50 | N/A |
| Solar Water Heating Pilot Program (SWHPP) | \$2.6 | 750 SWH systems |
| Sub-Total: CSI Electric Budget (Electric Displacing) | \$2,167 | 1,940 MW |
| CSI Thermal Program (Gas-Displacing) | \$250 | 585 million therms |
| Total CSI Budget | \$2,417 | |

Source: CPUC D.06-12-033, p. 28 established goal of the general market program as 1,750 MW. In addition, D.10-01-022 established the CSI Thermal Program pursuant to AB 1470 (Huffman, 2008) and SB 1 (Murray, 2006). Note: The CPUC decisions on MASH and SASH did not explicitly adopt a MW per program goal; however, the CPUC did adopt a total CSI program goal of 1,940 MW in D.06-12-033. The Legislature, via AB 217, set a goal of installing an additional 50 MW total. The CPUC will address the revised goal in its implementation of AB 217 this year.



Table 1: CSI Budget by Program Component

 $^{^{[1]}}_{\ \ The\ CSI-Thermal\ goal\ of\ 585\ million\ therms\ is\ the\ equivalent\ of\ 200,000\ SWH\ residential\ systems.}$



CSI EPBB Rebate levels

| | Incentive in Step (EPBB, \$/Watt) | | | | |
|------|-----------------------------------|------------|--------------------------|--|--|
| Step | Residential | Commercial | Government Non-profit | | |
| 1 | n/a | n/a | n/a | | |
| 2 | \$2.50 | \$2.50 | \$3.25 | | |
| 3 | \$2.20 | \$2.20 | \$2.95 | | |
| 4 | \$1.90 | \$1.90 | \$2.65 | | |
| 5 | \$1.55 | \$1.55 | \$2.30 | | |
| 6 | \$1.10 | \$1.10 | \$1.85 | | |
| 7 | \$0.65 | \$0.65 | \$1.40 | | |
| 8 | \$0.35 | \$0.35 | \$1.10 | | |
| 9 | \$0.25 | \$0.25 | \$0.90 | | |
| 10 | \$0.20 | \$0.20 | \$0.70 | | |

Table 1: CSI EPBB Rebate Levels per Incentive Step





CSI General Market Current Incentives

| Table 1: Current General Warket Statewide Solar Incentive Step Levels | | | | | | |
|---|---------------------------|--------------------------|---|---------------------------------------|----------------------------|-----------------------|
| Program Administrator | Customer Class | Current Step | EPBB Incentive Value (\$/Watt) | PBI Incentive Value (\$/kWh) | MW Remaining in Step | MW Under Review |
| | Residential | 10 | \$0.20 | \$0.025 | 7.15 | 14.74 |
| CCSE | Commercial | 9 | \$0.25 | \$0.032 | 13.37 | 2.31 |
| (San Diego) | Government/ Tax-exempt | | \$0.90 | \$0.114 | | |
| | Residential | | | | | |
| PG&E | Commercial | Program Fully-Subscribed | | | | |
| FUQL | Government/ | | | | | |
| | Tax-exempt | | | | 1 | |
| SCE | Residential | 10 | \$0.20 | \$0.025 | N/A | 7.29 |
| | Commercial | | \$0.25 | \$0.032 | 57.34 | |
| | Government/ Tax-exempt | 9 | \$0.90 | \$0.114 | | 14.98 |

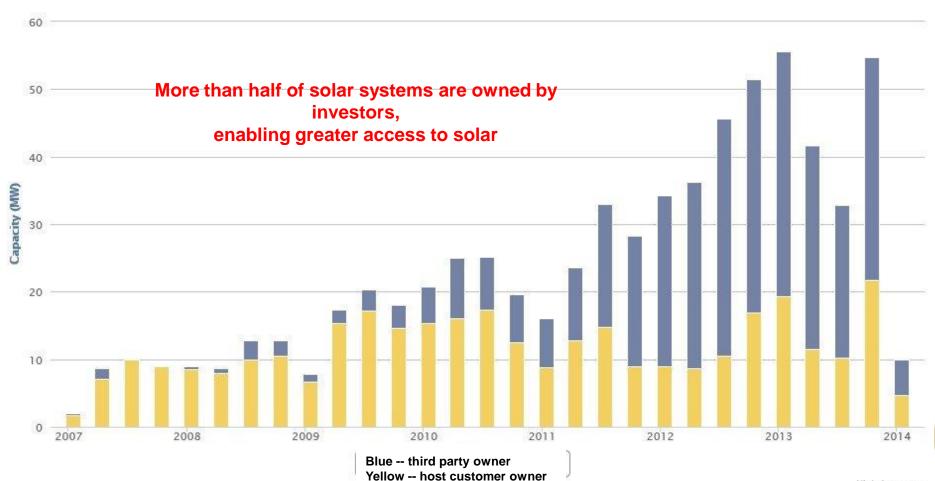
Table 1: Current General Market Statewide Solar Incentive Step Levels





Trend: Third party owned systems

CPUC's \$2 billion investment has leveraged billions more



Highcharts.com